

Capital Power
Q1 2022 Results Conference Call
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Corporate Participants

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Director, Investor Relations

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President and Chief Executive Officer

Sandra Haskins

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Conference Call Participants

Rob Hope

Scotiabank

David Quezada

Raymond James

Maurice Choy

RBC Capital Markets

Patrick Kenny

National Bank Financial

Mark Jarvi

CIBC Capital Markets

John Mould

TD Securities

Ben Pham

BMO Capital Markets

Naji Baydoun

IA Capital Markets

Operator

Welcome to the Capital Power's first quarter 2022 results conference call. As a reminder, all participants are in listen-only mode and the conference call is being recorded today, May 2, 2022. I will now turn the call over to Mr. Randy Mah, Director of Investor Relations. Please go ahead.

Randy Mah

Good morning and thank you for joining us today to review Capital Power's first quarter 2022 results, which we released earlier this morning.

Our first quarter report and the presentation for this conference call are posted on our website at capitalpower.com.

Joining me this morning are Brian Vaasjo, President and CEO, and Sandra Haskins, Senior Vice President, Finance, and CFO. We will start with opening comments and then open the lines to take your questions.

Before we start, I would like to remind everyone that certain statements about future events made on the call are forward-looking in nature and are based on certain assumptions and analysis made by the Company. Actual results could differ materially from the Company's expectations due to various risks and uncertainties associated with our business. Please refer to the cautionary statement on forward-looking information on slide 2.

In today's discussion, we will be referring to various non-GAAP financial measures and ratios, as noted on slide 3. These measures are not defined financial measures according to GAAP, and do not have standardized meanings prescribed by GAAP, and therefore are unlikely to be comparable to similar measures used by other enterprises. These measures are provided to complement the GAAP measures which are provided in the analysis of the Company's results from Management's perspective. Reconciliations of these non-GAAP financial measures to their nearest GAAP measures can be found in our first quarter 2022 MD&A.

I would now turn the call over to Brian for his remarks, starting on slide 4.

Brian Vaasjo

Thanks, Randy, and good morning.

Capital Power's head office in Edmonton is located within the traditional and contemporary home of many Indigenous peoples of the Treaty 6 Region and Métis Nation of Alberta Region 4. We acknowledge the diverse Indigenous communities that are located in these areas and whose presence continues to enrich the community and our lives as we learn more about the Indigenous history of the lands on which we live and work.

In the first quarter, Capital Power delivered on our strategic objectives of growing our renewables fleet, increasing contracted cash flows, and re-contracting our natural gas assets. Strathmore Solar, our first Canadian solar facility, began commercial operations in March. The 41-megawatt facility is fully contracted with 100% of the renewable energy and associated renewable energy credits sold to TELUS under a 25-year PPA.

We also executed a 10-year renewable energy agreement with MEGlobal Canada for the balance of the uncontracted portion of the Whitla Wind facility. Whitla Wind is now fully contracted for 100% of the energy generated and approximately 86% of the environmental attributes for 10 years. The additional phases of Whitla Wind representing an additional 151 megawatts began commercial operations in December of 2021. After four months of operations, it's operating very well with higher generation than forecast.

The contract renewal for our Island Generation facility is nearing completion. We have agreed in principle to the terms of a 4.5-year electricity purchase agreement with BC Hydro. Both parties are finalizing details and execution is expected within the next several weeks. We continue to aggressively intervene in the BCUC IRP process based on our expectation that Island Generation is needed beyond 4.5 years.

Turning to slide 5, I will touch on the significant progress that has been made on our Genesee CCS Project in the first quarter and the very encouraging developments that have occurred on the policy front. Enbridge's Open Access Wabamun Carbon Hub, which would provide transportation and sequestration services for the Genesee CCS Project, was awarded the right to pursue development of a carbon hub as part of the Government of Alberta's CCUS hub process. For our Genesee CCS Project, we have completed our preliminary FEED study that updated various technical and cost parameters, and FEED study activities are proceeding.

On April 7, the federal government provided the details of the proposed refundable CCUS investment tax credit as part of the 2022 federal budget document. The CCS ITC for projects

undertaken before 2030 would be set at 60% for investment in direct air capture projects, 50% for all other capture projects, and 37.5% for investment in transportation, sequestration and use. The details of the proposed ITC are encouraging and will provide important support for the Genesee CCS Project.

We continue our discussions with the Canadian Infrastructure Bank on the framework for financing. We also continue to explore programs that federal and provincial governments have launched that are intended to provide targeted support for accelerated deployment of CCUS and other large scale decarbonization technologies. We also expect First Nations participation as well as other potential partnerships for the project.

We have been clear that a decision to ultimately proceed with the project will require a mechanism for de-risking carbon policy. We were pleased to see the federal government's 2030 Emissions Reduction Plan document, released on March 29, included a commitment to explore these types of mechanisms. The ERP specifically stated the following: "To enhance long-term certainty, the Government of Canada will explore measures that help guarantee the future price of carbon pollution. This includes, for example, investment approaches by carbon contracts for differences, which enshrine future price levels in contracts between the government and low carbon project investors, thereby de-risking private sector low carbon investments." We will continue to engage with the federal government on this issue.

Turning to slide 6, I'll comment on our prospective growth outlook. In Ontario, our three natural gas assets, York Energy, East Windsor and Goreway, are currently under long-term contracts with the earliest expiry in 2029. The IESO recently published their Annual Acquisition Report that identified incremental capacity needs of 2,500 megawatts by 2027 and an additional 1,500 megawatts by 2030. This creates significant opportunities for Capital Power, either for expansion of existing facilities, or the addition of batteries. These developments support that these facilities are well positioned for re-contracting in regions with significant needs. We continue to advance numerous sites in our U.S. solar and

storage pipeline and expect to begin actively marketing more advanced facilities.

With respect to M&A, we are seeing significant opportunities for both thermal and renewable assets and expect to meet or exceed our annual \$500 million committed capital for growth target.

I'll now turn the call over to Sandra.

Sandra Haskins

Thanks, Brian. On slide 7, I'll touch on the financial highlights for the first quarter.

Overall, financial performance was strong company-wide, resulting in double-digit percentage increases in all key financial metrics. Revenues and other income before unrealized changes in fair value of commodity derivative and emission credits was \$746 million, a 23% increase year-over-year.

We reported adjusted EBITDA of \$348 million, the highest quarterly adjusted EBITDA in two years. Adjusted EBITDA benefited from higher generation from the Genesee units and Clover Bar Energy Centre and favourable Alberta commercial performance. We also had a full quarter of performance from the additional phases of Whittle Wind that began commercial operations in December of last year.

In Ontario, we saw 2.5 times higher generation from Goreway from increased dispatch, mainly due to nuclear outages that required additional baseload generation. And our U.S. renewable facilities performed well from higher generation. Partly offsetting the higher consolidated adjusted EBITDA was slightly lower year-over-year performance from our U.S. contracted facilities. Buckthorn Wind had lower financial performance this year due to the impacts from the extreme weather events in Texas in February of 2021, while lower heat rate call option margins, higher gas prices and maintenance costs resulted in lower financial performance from Arlington Valley.

We reported AFFO of \$200 million in the first quarter, a 26% increase from a year ago, and net cash flow from operating activities was \$415 million in the quarter that doubled the \$206 million

a year ago. Overall, a very strong first quarter to start the year.

Moving to slide 8, I'll touch on the Alberta power market and our hedge positions. The average Alberta spot price was \$90 per megawatt hour in the first quarter, reflecting high availability of generation in the province, mild weather, and strong wind generation. Our realized power price was \$84 per megawatt hour in the first quarter compared to \$77 per megawatt hour in the first quarter of 2021.

This slide shows our hedge positions for power and natural gas for 2023 to 2025. For 2023, we are 58% hedged in the low-\$60 per megawatt hour range. In 2024, we are 37% hedged in the high-\$50 per megawatt hour range, and for 2025 we are 24% hedged in the high-\$50 range. This compares to forward prices of \$78, \$63 and \$59 per megawatt hour for 2023 to 2025, respectively.

In 2023 and 2024, the hedges currently in place are predominantly longer-term contracts. The contracts capture a lower price relative to the forwards, but reduce price risk in future years when we see prices moving down. For example, in 2023, 58% of our baseload is under long-term contracts, many of which are three to five years or longer in duration. The long-term hedges have an average price in the low-\$60 per megawatt hour range, which reflects longer-term forwards.

Natural gas prices have an increasing impact on our financial results as we transition off coal. We have been actively hedging our expected natural gas burn for the Alberta fleet at favourable prices relative to forwards. As previously disclosed in our 2021 year end results, 100% of our expected natural gas volumes for 2022 are hedged at an average hedge price between \$2 and \$2.50 per gigajoule.

For 2023 and 2024, we are over 90% hedged and over 50% hedged in 2025. The average hedge price for all three years is between \$2 and \$2.50 per GJ, which is much lower than the forward prices at the end of the quarter, as shown in the table.

Turning to slide 9, I'll conclude my remarks by reviewing our 2022 targets and comment on the outlook for the remainder of the year.

Availability in the first quarter was 95% compared to our full year target of 93%, which reflects the planned outages at Genesee 1 in the first quarter and a planned outage for Genesee 3 scheduled later in the year. Sustaining capex was \$25 million in the first quarter compared to our target of \$105 million to \$115 million. Sustaining capex is expected to be above the target range due to increased work planned for the remainder of the year and the timing of work.

We continue to monitor the impacts from rising inflation rates, which currently only have a modest unmitigated exposure on our operating results. For our growth projects, we are managing our construction exposure, which includes having a significant percentage of our procurement costs locked in for the Genesee repowering. We expect strong internally generated cash flow based on favourable Alberta price outlook that supports financing for our growth capex and refinancing of pref shares. Both S&P and DBRS recently reaffirmed our investment grade credit ratings with credit metrics well above the current rating threshold.

Overall, we now expect to meet or exceed the upper ends of our full year guidance ranges of \$1.11 billion to \$1.16 billion for adjusted EBITDA and \$580 million to \$630 million in AFFO. We are also reiterating our 5% annual dividend growth guidance out to 2025. Finally, we continue to target \$500 million per year of committed capital for growth. 2022 is expected to be another exceptional year both financially and strategically.

I'll now turn the call back over to Randy.

Randy Mah

All right, thanks, Sandra. Operator, we're ready to take questions now.

Operator

Thank you. We will now begin the question-and-answer session. To join the question queue, you may press star then one on your telephone keypad. You will hear a tone acknowledging your request. If you are using a speakerphone, please

pick up your handset before pressing any keys. To withdraw your question, please press star then two. We will pause for a moment as callers join the queue.

The first question comes from Rob Hope with Scotiabank. Please go ahead.

Rob Hope

Good morning, everyone. First question is just on the solar supply chain, you know, we're seeing the potential for tariffs in the U.S. and a relatively we'll call it conflicted supply chain out there right now. How is that impacting your existing projects as well as the next phase of projects that you could be adding to the development pipeline?

Sandra Haskins

For the existing projects, when we're looking at the cost of panels, or the impact on the projects, it's mostly isolated to the North Carolina solar projects where, for us at this point, the key consideration is the higher transport costs to bring panels over from Vietnam, and so given the timing delays on that project, we feel that we will see some normalization in those container costs as we move forward, and that will be the key consideration there.

With respect to future projects, as we get a line of sight on the implications on the cost of panels going forward, we see that that will be built into the economics of any new projects, and that would be industry-wide, so it wouldn't just be specific to projects we're doing, but I think you'll see that some of those cost considerations will become a factor in the cost of future projects.

Rob Hope

Thanks for that, and then maybe as a follow-up, it seems like you're speaking more favourably about M&A activities and the opportunities you're seeing out there. Is it more on the renewable side, is it more on the thermal side, and if we do see a slowdown in the development pipeline for solar, does this push you more into the M&A side?

Brian Vaasjo

Rob, as we've said sort of all along, we don't really prefer one side, development versus M&A, over the other. What we're seeing in front of us today is a very significant level of opportunities on

the M&A side. I think we've been talking for the last year that we have expected a significant uptick at some point. Well, that's happened, so that's why we're a little bit more bullish on that today.

As you pointed out, particularly on the solar side, there's maybe a little bit of a pause associated with just uncertainty around pricing, so I would say from on a very temporary basis we're not quite as bullish at the front part of this year on solar or wind, but certainly expect to be able to pull the trigger on a renewable project this year. But as I say, there's a significant amount of traffic out there on the M&A side that actually fits us.

Rob Hope

All right, appreciate the colour. I'll hop back in the queue.

Operator

The next question comes from David Quezada with Raymond James. Please go ahead.

David Quezada

Thanks, good morning everyone. My first question here, just on the Genesee carbon capture project, I guess now that you've done some engineering work, I'm curious if you can provide any colour on how that budget has been refined and maybe any commentary around return expectations and how de-risking on the policy front could affect your return expectations there.

Brian Vaasjo

The work that we've done to date, that being completion of the pre-FEED study and moving into the FEED study, more or less confirms our price range that was there before, our cost from \$1.8 billion to \$2 billion, so no change on the pricing side or any other significant operating-type costs. Our parameters continue to be the same.

When we look at the overall returns, we've generally been targeting something around a merchant risk, and so as we see the support coming in in different ways such as supporting the capital costs through the investment tax credit, etc., and the forward view as to what carbon pricing looks like, that tends to drive a cash flow that again, we're looking for something around a merchant return.

Our next challenge is in dealing with the federal government and developing something like a contract for differences on carbon pricing that actually reduces the return; doesn't necessarily increase the level of cash flow, but significantly reduces the risk to the project. So again, we've been kind of thinking about it in terms of a merchant type risk given the nature of the asset and the overall opportunity, and we think that fits well.

David Quezada

Excellent, thanks for that, Brian.

Maybe just one more from me on the clean energy standard and the equivalency review that's happening right now. Just curious what you see as potential outcomes, and I guess any colour you could provide on what that equivalency outcome ends up being, and how that would affect your strategy going forward.

Brian Vaasjo

In terms of the federal perspective, we're seeing some, definitely some positive elements around it. Certainly, the federal government is recognizing, for example, that you're going to need in Canada significant levels of natural gas generation beyond 2035 and that certainly something with abated natural gas, like Genesee 1 and 2, may well be operating below a standard set at that point in time. The general environment for setting the equivalency standards is actually much more positive than it has been in the past. What that ultimately looks like is a matter of course over the next number of months through to, I believe, the end of this year.

Now, once the federal government sets its overall framework, and it is happening and will happen through that period, the provincial governments who look for equivalency will be negotiating and looking at the various equivalency elements and levers that they have within their jurisdictions. We've been told by the provincial government that they very much want to hold the 0.37, so we'll see how that goes.

In the event that it doesn't hold and it drops, we expect that consistent with the way the federal government has been signalling things over the

last number of years, that what they're looking to do is to actually set guideposts out there so that it doesn't cause any significant disruption, so we think any glide path down from the 0.37 won't be extremely abrupt, but would be a relatively soft glide path.

From that perspective, we don't really see that it would necessarily change our strategy. In some respects, a more severe glide path in the short term is probably more positive for us in terms of the implications for the market and power prices, etc. And I think, as you know, our exposure to carbon tax is essentially only in Alberta. Our facilities in BC, we're not responsible for the carbon tax implications, likewise with our assets in Ontario, so increasing the variable cost in the Province of Alberta just tends to increase everybody's variable costs and power prices.

David Quezada

That's great colour, thank you. That's it from me.

Operator

The next question comes from Maurice Choy with RBC Capital Markets. Please go ahead.

Maurice Choy

Thank you and good morning. Just the first question and it's probably a follow-up on the policy side. There is clearly some clarity needed on these policy matters, and particularly I'm thinking about, as you mentioned, a guarantee on the price of carbon pollution, the CES (Clean Electricity Standard) and the federal review of the performance standards. Yet you still continue to expect to make an FID by mid-2023 for CCUS. So, from now until mid-2023, can you lay out the timing of when you expect these policy matters to merge; and also, is there in your range of outcomes a potential of delaying FID, if necessary?

Brian Vaasjo

Very good question, because what we base our investment decision timing on is the development of these major parameters. I think as we had signalled earlier in the market, we thought we might have a complete investment decision by the end of this year, and what moved that off was the slowdown, in our view, of the development of decisions around the Alberta hubs. Again, that we

saw as taking a considerable amount of time, given the prudent way in which we want to proceed.

In terms of the other elements of the government that is important to us, the first one is we expect in relatively short order more details, more specific details around the investment tax credit and the degree to which it applies to us. Again, it does apply to us in terms of our project. Are 100% of the project costs are eligible, or what may they allow or disallow in their determination of eligible assets to be in the calculation. Then after that, or at the same time and going in parallel, are discussions and negotiations around, and I'll just call it a contract for differences on carbon price, and we expect that—well, those discussions are ongoing. We've had a number of conversations with the federal government about the need and the nature of it, and so we expect that they will be proceeding on that fairly rapidly.

In the background, one has to recognize that the government is trying—the federal government is trying very much to significantly reduce carbon in the atmosphere by 2030, which means anything needs to be operational by 2029, which means it needs to be really, truly operational sometime in '28 to ensure that it can function properly, and there's always commissioning and other activities to get a facility like this up to the carbon capture level that you're looking, so there isn't an awful lot of time in this framework to achieve some of the carbon reduction targets. And the federal government is very, very aware of that, and they are, I would say, moving extremely quickly in terms of trying to develop these frameworks and these mechanisms so that decisions like ours can be made.

Thus far, the speed of the federal government actions has not slowed our project down, but it wouldn't be too long into the future that it actually would, so we would hope, and this is a longwinded answer to your question, we would hope the whole contract for differences, that element, would be done by the end of this year. Then after that, it's more or less just normal project process to get us to an investment decision by the middle of next year.

Maurice Choy

And just to follow up on that, the CES and the federal review of the performance standard, do you view that timing to be around the same time as the carbon CFD by the end of this year as well?

Brian Vaasjo

Yes, we're hopeful that there will be a very significant amount of clarity around that in or around the end of this year.

Maurice Choy

Great, thank you. My second question is about market share. Obviously, once Genesee repowering is complete, the facility should have a relatively dominant base load position in the Alberta power market. Where do you see your market share being, is there a target as to what you want to be, and whatever that amount or percentage is, what's the mix between merchant and contract, recognizing the comments from S&P earlier this month as well on the business risk.

Brian Vaasjo

We've never really had a market share target and we actually don't have a market share target. As we look at it, what we try to do is position our assets and either build, or historically, like with Shepard, acquire a position in an asset, so that it can perform very well in the market. When you look across our assets, especially after the repowering, we'll have the lowest asset in terms of dispatch and best efficiency in the marketplace, and when you look at, one that's a little bit higher in the curve, being the Shepard Energy Centre, you look at our peaking facilities, they continue to be the best in the province, the most efficient, so that's what interests us.

Getting just more megawatt generation doesn't appeal to us, so again it's more—we're more focused on quality of assets and competitiveness than we are on quantity.

Maurice Choy

Thank you very much.

Operator

The next question comes from Patrick Kenny with National Bank Financial. Please go ahead.

Patrick Kenny

Thank you, good morning. Just wanted to come back to the inflation theme here. Just curious, in light of the ongoing pressures out there, if you might revisit potentially crystallizing the off-coal compensation payments as a way to help mitigate the need to access other sources of equity for your various investment opportunities. And I guess if not, maybe you can touch on what other funding levers you might be exploring today, either divesting of certain mature assets in the portfolio, or perhaps bringing in financial partners at the asset level, for example.

Sandra Haskins

We continue to look at all of those things; but if you think about where we sit today in terms of our funding plans, we did redeem the pref shares at the end of December and have another tranche coming up in September that we expect to redeem and replace those with a hybrid instrument. But based on our current cash flow and spending profile, we're actually not in a position to have to be raising any kind of funding. Just the replacement of those two hybrids, those two prefs will give us more than enough cash flow for what we've currently done from a growth perspective on our committed capital.

With respect to thinking about increased funding for growth that will be forthcoming, it would depend on the nature of what we see, whether it's more renewables, or an acquisition, so find that we're very well positioned currently. If we were to do something in advance of the reset of our prefs in September, have the opportunity to upsize that and take advantage of our full hybrid capacity in the capital stack as one way of funding.

As far as crystallizing the off-coal, it's something that we've looked at, but it's not been particularly attractive from our perspective, but that would be an option, and we continue to look at whether or not selling down any portion of some of our projects would be a good vehicle in lieu of raising equity, but would also consider any one or a combination of those as being something that would be available to us, but no specific plans, as I said. It will be dependent on our growth and what form that comes in.

Patrick Kenny

Okay, thanks for that, Sandra. Then just with respect to natural gas prices here being at levels we haven't seen in, say, over a decade, obviously, higher power prices are helping to maintain robust merchant margins, but given you've contracted over 90% of your base load gas supply needs through 2024, I'm curious at what power price does it make economic sense to, say, start dialing back some dispatch in order to realize higher margins on some of your contracted gas supply.

Sandra Haskins

Yes, so that's something that we do look at in terms of the balance between the price forecast increase as well as natural gas, but I couldn't tell you what sort of price level we would say that would trigger that, but we do look at optimizing around both of those commodity values.

Patrick Kenny

Then maybe just as a follow-up, just given your expectation of generating some excess free cash flow this year over and above your initial budget, I don't suspect that you'd be leaning towards a higher dividend increase this summer, but maybe you can just confirm your priority list in terms of allocating that excess free cash flow, whether towards debt repayment, share buybacks, perhaps tuck-in acquisitions, etc.

Sandra Haskins

Yes, so as usual, our first priority would be on growth and allocating that to more acquisitions and development. You're right around the dividend and not leaning towards an increase. I think that 5% dividend increase feels like the right level, so don't expect that we'll be revisiting that.

With the buyback or reduction in debt, we don't have any near-term debt that needs to be refinanced, so in terms of an early call of our 2024 tranches, that's probably not in the offering, and given the amount of growth that we see in the relatively near to mid-term, probably not looking at share buybacks at this point and just hoping that we're able to deploy the capital to growth. We feel optimistic that that is what will unfold for us.

Patrick Kenny

All right, that's great. I'll leave it there, thank you.

Operator

The next question comes from Mark Jarvi with CIBC Capital Markets. Please go ahead.

Mark Jarvi

Thanks, good morning, everyone. Brian, you made a comment earlier at the start of the Q&A session about likely or you expect to pull the trigger on a renewable project this year. Was that in the context of M&A, or on an originating project internally? Maybe I'll stop there.

Brian Vaasjo

Yes, that's more an originated project.

Mark Jarvi

And then just with the solar tariffs and supply chain stuff in the U.S., when you're talking about looking to pull the trigger or do something, is there more activity in Canada right now with just a little bit of uncertainty in the U.S.? Or maybe just give us some context in terms of how things are looking north and south of the border right now.

Brian Vaasjo

We've got ongoing activities on both north and south of the border. There certainly is a bit of a cause for some pause on the solar side in terms of doing something right now; in fact, there was an RFP opportunity for us in the States that we looked at, and we said there's just too much uncertainty right now to be moving forward with committed prices, etc.

There's a bit of a pause there, but we expect that, given the importance of solar development in the United States in the shorter term, that those issues will be resolved fairly quickly. And I would say at the end of the day, I would expect that there will be some increase in solar costs, but it won't be as, I'd say, sporadic as it today in terms of people's thinking, a little bit more stable. But again, I think everybody's price will go up a bit, and that will get reflected through to customers.

On the Canadian side, continue to see opportunities here in Alberta and certainly we see some significant or very interesting developments in Ontario, especially—and when we talk about renewables, we're also talking about battery activity. We see some very near-term

developments in Ontario as well. On both sides of the border, we're pretty optimistic.

Mark Jarvi

Okay, got it, and then with the MSSC and sort of a cap, I guess, on the units in terms of capacity and your workaround with the batteries, you talked about in your MD&A, you guys are—you know, there's a review around maybe increasing that, the MSSC. How does that factor into your ability just either to pause on the batteries, or move ahead, or scale those? Can you pull that together in terms of whether or not that's creating uncertainty and how you adjust if there is an increase?

Brian Vaasjo

We keep monitoring that as well. I mean, we certainly believe that batteries will have an enduring value beyond just simply providing capacity when called for, but we are watching that. We're also watching things like, for example, if you have a CCUS project that's continually drawing energy from those facilities, that effectively creates the same thing and reduces what would otherwise be considered as requirements for batteries, so we're looking at that. We are in a position where we can modify the size of the batteries as we go, so very much a current conversation, current consideration.

Mark Jarvi

Then my last question is just on realized pricing. It didn't see as if there was as much dispersion or volatility pricing this year versus last, but you got higher realized pricing. Is there something just in the way you guys have become smarter in the dispatch as you've seen the market evolve in the last year, adjusting certain assets? Maybe just kind of comment on how you guys were able to push higher on realized pricing.

Sandra Haskins

Yes, good question. As far as if we've gotten smarter, I think we've always been deep in expertise in that area. So as far as the volatility, that is a part of the captured price, so when you're looking at the number of megawatts that were run, that's your denominator, and then on the top is sort of your pool receipts plus your trading gains, so you are seeing some increase on the trading side that would push that up, so definitely good

results from the desk would be a large part of what you're seeing in terms of the higher realized price in the quarter.

Mark Jarvi

And was there anything in particular about the hedge positions for Q1 that drove some higher realized pricing that maybe not come through in the balance of this year, or do you feel like you're set up quite well for 2022?

Sandra Haskins

I think we're set up quite well for the balance of 2022.

Mark Jarvi

Great, thanks Sandra.

Operator

The next question comes from John Mould from TD Securities. Please go ahead.

John Mould

Hi, good morning, everybody. Maybe just pivoting back first to the CCUS project, it sounds like clarity on carbon pricing is the biggest gating factor, and you ran through some of the other considerations. I'm wondering where potential partnerships fall into this timeline, and just to be clear, I'm referencing partnerships on the actual capture initiative and not the carbon hub. I think you suggested on a previous call that maybe from your perspective, ownership of just over 50% is maybe the sweet spot, depending on governance. Is that something you would finalize at FID, or something that you could announce sooner than that, as you continue to develop the project and maybe some of those other policy questions fall into place?

Brian Vaasjo

In terms of a partnership, as we had said earlier, what we didn't want to do until we had gotten past some of these gates was to start engaging with other people to talk about partnerships until the project had matured a bit, including completion of the pre-FEED study. We're at that point now, you know, we are starting to engage with First Nations for participation in the project, and we do expect that that will proceed. First indications are very positive in terms of their desire to participate in

the project, so again, we'll see where those conversations lead us to.

In terms of bringing on additional partners, there's a few that we would see as strategic and valuable partners. One of the challenges that we have is how you actually consider Genesee 1 and 2 repowered versus the CCUS project and how they interrelate, so we're sort of working through some of those details now. Certainly, with a 50% investment tax credit, we're actually today looking at it as it's a billion dollar project, not a \$2 billion project, so it is certainly with some First Nations participation something that is definitely in our wheelhouse in terms of being able to carry the capital ourselves.

Having said that, we are open to a partnership, depending on if it can be structured in an equitable risk way between the various partners, so some of those discussions we see will likely start in the next quarter or so, but definitely by the time we'd make an investment decision, we'd expect partners to be on board.

John Mould

Okay, great. Thanks for that.

Maybe just pivoting to Alberta and Bill 22, this Modernizing Alberta's Electricity Grid bill, which I realize was just tabled last week, but includes some provisions on energy storage, unlimited self supply with exports, some other updates, I'm just wondering if you've got any preliminary thoughts on the law you can share with us and whether there's anything in there from your perspective that's of note or concern as it pertains to the power market structure.

Brian Vaasjo

No, there actually isn't. A lot of that has been, obviously, discussed and reflects the background of consultations that we've been involved in, so a lot of it you could characterize as enabling and adjustments to the market to, again, put in place elements that help different kinds of technologies and things, obviously like batteries and behind-the-fence generation, those things that have been under discussion for a considerable period of time. So, we see it as enabling and positive from our perspective, particularly on the battery side.

John Mould

Okay, great. I'll leave it there. Thanks for your time.

Operator

The next question comes from Ben Pham with BMO. Please go ahead.

Ben Pham

Hi, thanks. Good morning. I had a couple questions on the hedging percentages on the gas and the power side. You mentioned also the energy trading results and the benefit you had. My question is was there any opportunities for you guys in March when spot prices were low and you were buying spot and delivering a higher hedge price?

Sandra Haskins

Sorry, Ben, didn't quite catch your question. Was there opportunities in March for...? If you could repeat it?

Ben Pham

Yes, sure. Was there any opportunities for you to instead of physically produce power – we've seen this in the past where you've got a hedge percentage, a hedge price at, say, \$65 and then sometimes spot goes down to \$20, and sometimes you buy spot, not produce, and you just deliver to the hedge, just capture the spread.

Sandra Haskins

Yes, so the buys and sells. So yes, certainly that would be part of this, an ongoing strategy that we would look at as part of our portfolio optimization.

Ben Pham

Okay, and you can't confirm if there was some of that in March?

Sandra Haskins

We typically don't discuss monthly results or any kind of strategic decisions we make around the portfolio at that level of details, but it is an ongoing strategy for sure.

Ben Pham

Okay, and what about on the gas side, Sandra? Is there a certain price, \$6, \$7, where you're not producing gas or your gas plants, you're not

producing, you're just basically capturing a spread on the gas price?

Sandra Haskins

On the gas side, what we've procured is on our expected generation, and what we generate to a large extent is based on what we have to deliver, so we do look at all of those moving pieces and the ability to have financial settles and to buy and sell power, so you are seeing a lot of opportunity with the volatility of both power and natural gas to optimize around that. That is something that certainly the desk does look to do in terms of creating value.

Ben Pham

Okay, and can you clarify, when you calculate over 90% and then there's a footnote on base load, is that—are you taking basically a third of Genesee, half of Shepard, and then you exclude Clover and all the peaking plants? Is that generally how you calculate that percentage?

Sandra Haskins

Yes, so it would exclude the peaking facilities; but as far as the base load, we would be looking at what our dispatch expectations are for the year on those facilities and coming up with what we are seeing. And so, to the extent you can burn gas at Genesee, that would be factored into those percentages, but it would be very much aligned with a forecast view on how we're going to be running those facilities.

Ben Pham

Okay, that's great. Then maybe one last clean-up question, is there any outcome of the Texas dispute at all?

Sandra Haskins

Not at this point in time. We've been continuing to go through the various stages required under the litigation with the counterparty on that facility and expect that it is something that would be resolved this year, based on how it's been proceeding and moving along through the various stages. But at this point, there's not a resolution.

Ben Pham

Okay, that's great. Thank you.

Operator

Once again, if you have a question, please press star then one.

The next question comes from Naji Baydoun of IA Capital Markets. Please go ahead.

Naji Baydoun

Hi, good morning. Just wanted to go back to the topic of M&A. Wondering if you can give us a bit more details on the pipeline and the opportunity. It seems like there's a lot in the hopper. Just wanted to get a bit more colour on that, if you can.

Brian Vaasjo

Well, it's a little bit difficult to be talking about potential transactions out there, because there's also counterparties and there's also competitive bidding processes, and people wonder whether you're in or out of different processes, but I can characterize it that everything that we are looking at is down the fairway. They are contracted on both sides, contracted natural gas assets, mid-life, well positioned, everything according to strategy, per se. Likewise when there are some renewable opportunities, likewise generally contracted, but also more and more you're seeing renewables pop up that have some significant or near-term exploration of contracts, so the portfolios there tend to be a little bit more mixed than when you're looking at natural gas assets, either as singles, or in small groups of assets. That's the general framework – more of what you've seen historically is some of what we're looking at today.

Naji Baydoun

Okay, that's helpful, so similar to what's been in the past, same strategy. Just to maybe take it a step further, do you have any specific strategic or financial targets that you want to achieve with M&A this year, be it diversification or accretion?

Brian Vaasjo

You know, when you look at it, things from the M&A perspective, we certainly look for, particularly if it's natural gas, that they are significantly accretive. Unlike the renewables, which tend to obviously have better multiples and likewise a higher cost, we see less accretion coming from those opportunities in general.

Yes, we do look for accretion, but again, we don't have targets. We have the \$500 million out there as a signal that we are looking for investments and have conversations like this. But as I think we've demonstrated in the past, we'll only pull the trigger on those projects that make sense to Capital Power's shareholders. Again, although we're extremely bullish right now, if it turns out that nothing that we're looking at through the year makes sense for us, we're not driven to grow just for growth's sake. We have a discipline, and we'll continue with that discipline.

Naji Baydoun

Understood, that's helpful. Just maybe one last question, to go back to CCUS, you talked about starting to potentially engage with partners on the Genesee project. In your discussions, maybe current or future discussions, are there any partners that you think you can work with initially on the Genesee project that may be eventually on other similar projects in North America?

Brian Vaasjo

As we look at it, and if you think of just CCUS, there's a very high probability that it could move forward at Shepard; but outside of that, don't really see a lot of CCUS type opportunities for us. There are such things as direct air capture, etc., but I think the partners that we're looking at in terms of the CCUS at Genesee tend to be, I would say, more specific to the opportunities that we might have in Alberta as opposed to more broad ones.

We are not—just to be clear, we are really not looking for investment capital. We're looking for somebody that actually brings value beyond capital.

Naji Baydoun

Got it, understood. Thank you.

Operator

This concludes the question-and-answer session. I would like to turn the conference back over to Mr. Randy Mah for any closing remarks.

Randy Mah

Okay, if there are no more questions, we will conclude our conference call. Thank you for

joining us today and for your interest in Capital Power. Have a good day, everyone.

Operator

This concludes today's conference call. You may disconnect your lines. Thank you for participating and have a pleasant day.