

# **Investor Day** *Powered for Tomorrow*

December 5, 2019



RESPONSIBLE ENERGY FOR TOMORROW

## Forward-looking Information Cautionary Statement

Certain information in today's presentations and in responses to questions contains forward-looking information. Actual results could differ materially from conclusions, forecasts or projections in the forward-looking information, and certain material factors or assumptions were applied in drawing conclusions or making forecasts or projections as reflected in the forward-looking information.

Please refer to the forward-looking information slides at the end of the presentation and in our disclosure documents filed with securities regulators on SEDAR, which contain additional information about the material factors and risks that could cause actual results to differ materially from the conclusions, forecasts or projections in the forward-looking information and the material factors or assumptions that were applied in drawing a conclusion or making a forecast or projection as reflected in the forward-looking information.

The forward-looking information contained in today's presentations is provided for the purpose of providing information about management's current expectations and plans relating to the future. Such information may not be appropriate for other purposes.

# **Executive Leadership Team**



### Brian Vaasjo

President and Chief Executive Officer

### Kate Chisholm

SVP, Chief Legal and Sustainability Officer

#### Bryan DeNeve

SVP, Finance and Chief Financial Officer

### Jacquie Pylypiuk

VP, Human Resources

### Darcy Trufyn

SVP, Operations, Engineering and Construction

## Mark Zimmerman

SVP, Corporate Development and Commercial Services

# Agenda

Time	Торіс	Presenter
9:00 am	Introduction	Randy Mah
	Powered for Tomorrow	Brian Vaasjo
	Maximizing Asset Value	Darcy Trufyn
	Delivering Growth	Mark Zimmerman
	Financing Growth	Bryan DeNeve
10:20 am	Break	
	Powering a Sustainable Future	Kate Chisholm
	2020 Corporate Priorities	Brian Vaasjo
	Q&A	
11:15 am	C2CNT (carbon to carbon nanotubes) Q&A	Brian Vaasjo Dr. Stuart Licht
12:15 pm	Lunch	



# **Powered for Tomorrow**



- Creating shareholder value from strategy
- Delivering on our focus for past 6 years
- Well-positioned to continue shareholder value creation



# **Delivering year-over-year**

Our Focus	5 years (2014-2018)	
AFFO per share	Compounded annual growth of 14%	~3,500 MWs
Renewables / Wind	Doubled wind facilities to 8 with 854 MW	from 12 facilities added
Natural gas assets	2,800 MW generation capacity	SINCE 2013
	Added 5 facilities – 4 from acquisitions	
Contracted EBITDA	Increased from 58% to 82%	
Diversification	Adjusted EBITDA from Alberta decreased from 76% to 56%	

# **Delivering year-over-year**

Our Focus	5 years (2014-2018)	6 years (2014-2019)
AFFO per share	Compounded annual growth of 14%	Compounded annual growth of 13%
Renewables / Wind	Doubled wind facilities to 8 with 854 MW	9 facilities with 966 MW
	2,800 MW generation capacity	3,600 MW generation capacity
Natural gas assets	Added 5 facilities – 4 from acquisitions	6 facilities – 5 from acquisitions
Contracted EBITDA	Increased from 58% to 82%	58% to 76%
Diversification	Adjusted EBITDA from Alberta decreased from 76% to 56%	76% to 53%

~3,500 MWs from 12 facilities added since 2013

# How investors should think about Capital Power



#### Credible, Competent, Creative & Competitive



# **Operational excellence**

#### Then

- Completion of 6 projects on-time and on-budget
- Moving from 3<sup>rd</sup> quartile benchmarking
- Improving performance / reducing cost / reducing risk
- Genesee Performance Standard (GPS): 11% reduction in emissions

### Now

- Top quartile moving to best in North America
- GPS: 12% plus 100% natural gas capability by 2021
- 5 more projects on-time and on-budget
- Competitive advantage

#### Tomorrow

- Adding real value to existing and new assets
- OPs2030
- Ongoing innovation





# Growth

### Then

- Contracted cash flow, dividends and credit rating
- Natural gas growth
- Renewables growth

## Now

- Reached our goals of 2/3 contracted, almost \$5 billion invested
- Natural gas success
- Renewable facilities success

### Tomorrow

- Maintain 2/3 contracted
- Wind, solar, and storage
- Natural gas technology and CCUS

# ESG

### **Environmental responsibility**

- Leader in carbon mitigation
- Setting targets and executing strategy

### **Social responsibility**

- Safety CEA safety recognition
- Diversity Executive 33% women, Board 40% women

#### Governance

- Board outreach
- 20% performance measures ESG related
- Integrated reporting in February 2020

# **Executing strategy is creating shareholder value**

CPX has delivered an average annual total shareholder return of ~19% since 2013<sup>(1)</sup>





# **Maximizing Asset Value**

**Darcy Trufyn** Senior Vice President - Operations, Engineering and Construction

- Sustained excellence in Operations
- Creating asset value
- Continued development success



# **Sustained excellence in Operations**

#### **Fleet performance**

- Outstanding overall availability = 95.5% average since 2014
- Renewables = 97%+ availability
- Benchmarking<sup>(1)</sup> results show thermal fleet availability rate in the top decile among peers

#### Maintenance

- Proactive maintenance culture
- Disciplined approach to long term maintenance

#### Risk

- Actively managed and mitigated
- Claim free on insurance for 6 years

#### Safety

 Canadian Electricity Association (CEA) President's Award for outstanding safety performance for the past 6 years

# Adding value to acquired assets

#### Long term ownership philosophy

- Optimize asset performance and costs
- Mitigate and reduce risks

#### Phase 1: Integrate

- Common systems, standards and processes
- Establish operating parameters and requirements
- Centralized operations and technical support
- Establish the Capital Power "culture"

#### **Phase 2: Validate and implement**

- Ensure power island equipment is as represented
- Identify any gaps/deficiencies and address
- Achieve operating to the business case parameters

#### Phase 3: Identify improvements and optimize

- Operational
- Technical

### Actively operate and proactively maintain





# **Optimize acquisition asset value**

#### **Attain objectives**

- Availability and start reliability at or better than business plan
- O&M spend at or below business plan

### Value added

- Decatur
  - Additional 100 MW by 2021
  - Improved heat rate
- York Energy
  - Additional 14 MW Q4/2019
  - Extend combustion turbine wear life
- Arlington
  - 20%+ water discharge reduction
  - Increase capacity factor (Q2/20)
  - Energy storage system
- All reduce planned outage durations



# **OPs2030**

#### CP has a track record of successfully increasing asset value

- 5-year Reliability and Optimization Program (2013-17)
  - \$50M per annum EBITDA improvement
- 5-year GPS program at a total cost of \$45M
  - Forecast \$38M per annum savings by 2022

#### **OPs2030 will create the sustainable plant of the future**

- Optimize facilities through the use of technology and innovation
- 10-year program expected to create tens of millions of recurring new value per annum through modest capex
- Three focus areas
  - Performance
  - Production
  - Operations and maintenance costs

# OPs2030

- Annual objectives incorporated into Long Term Plan
- Early focus: maximize value of existing processes, technology, and tools
- Later years: begin incorporating advanced technology

### **Short Term (1-3 years)**

- Remote monitoring control rooms
- Plant specific opportunities
- Asset performance management
- Plant upgrades

### Long Term (4-10 years)

- Condition-based monitoring
- Predictalytics
- Artificial Intelligence
- Machine learning
- 3-D printing versus inventory
- Robotic maintenance





# OPs2030 – Renewables Remote Operations and Control Center (ROCC)

- ROCC on track for end of 2019 completion; already yielding results
- ROCC Phase II expands alarm monitoring to improve response times, maximize revenues
- Data based decision making and OEM accountability
- In-house wind data expert, developing analytics expertise
- Performance anomaly identification, correction and optimization
- Incremental value creation to new development and acquisitions









# **Transformation of Genesee**

- GPS industry leading carbon reduction program
  - CO2 intensity reduced 12% by 2021
  - Intensity levels of Subcritical G1&2 below that of Supercritical units
  - Includes Supercritical G3 turbine upgrade
  - Heat rate/CO2 improvements flow through to gas
- Conversion of all 3 units to 100% dual fuel capability by 2021
  - Maximize real-time fuel mix flexibility and further reduce carbon footprint
  - Total capital cost of converting all three units is \$70M
  - All conversions completed during regular maintenance outages
- Increased output of G3
  - Turbine upgrade increases net output by 7 MW to 473 MW
- Rationalizing planned outage cycles
  - Lengthen module overhaul durations
  - Extend outage cycles as we increase gas utilization



# **Continued success in development**

# **Whitla Wind Phase 1**

- 202 MW: 56 Vestas V136 3.6 MW turbines
- Located near Medicine Hat, Alberta
- 20-year PPA
- COD Dec 1 2019

# **Completed on-budget and early**

# **Continued success in development**



# **Cardinal Point Wind**

- 150 MW 60 GE 2.5 MW turbines
- Located near Macomb, Illinois
- 12-year fixed price power contract, 15-year fixed price REC contract
- COD planned end of Q1 2020
- Expected to be on budget

# Cardinal Point will be another successful project!

# **Highlights**

- Operations continues to achieve high availability from all assets
- New value is being created at acquired assets
- Significant, long-lasting incremental value will be created through OPs2030
- Transformation of Genesee is well underway
- Successful track record for delivering wind projects on-time and on-budget continues

# Capital Power is delivering responsible energy for tomorrow!



# **Delivering Growth**

### **Mark Zimmerman**

Senior Vice President - Corporate Development and Commercial Services

- Advantaged portfolio
- High performance people
- Robust opportunity

### **Delivering growth A sustainable approach to the future**

Advantaged portfolio

#### High performance people

#### Robust opportunity



Disciplined strategy plus advantaged assets = steady growth in any environment

# Adjusted EBITDA<sup>(1)</sup> growth Proud of the past, confident in the future



# Young, contracted, reliable and diverse Advantaged portfolio



1) Circle sizes based on relative ownership of facility capacities.

# Strategically positioned Enviable portfolio

	Alberta	Ontario	US South	US Midwest
Load Growth				
Retirements				
Renewables Penetration				
Opportunities to Contract				

### Well positioned in the Alberta market Enviable portfolio



1) Based on the Alberta baseload plants and the acquired Sundance PPA plus the uncontracted portion of Shepard Energy Centre baseload. Effective Mar/16, Sundance PPA is no longer a part of Capital Power's baseload generation due to termination of the Sundance PPA.

# Superior optimization and execution High performance people



# Disciplined deployment of capital Recent gas acquisitions

Facility	Contract Expiry	Market Fundamentals	AFFO Accretion <sup>(1)</sup>	2018 Assessment	Current Assessment
East Windsor	2029	Bullish		1	1
York	2032	Bullish	\$0.25/shr	•	$ \Longleftrightarrow $
BC Waste Heat	2029	N/A		$ \Longleftrightarrow $	•
Decatur	2022	Bullish	\$0.18/shr		1
Arlington Valley	2025	Bullish	\$0.22/shr	$ \Longleftrightarrow $	$ \Longleftrightarrow $
Goreway	2029	Bullish	\$0.27/shr	N/A	$ \Longleftrightarrow $

# Disciplined deployment of capital Greenfield developments

Facility	Contract Expiry	Schedule	Budget	Capex	Current Assessment
Halkirk	2032	Early	Under	\$323M	
Quality Wind	2037	On Time	Under	\$413M	•
Port Dover Nanticoke	2033	On Time	Under	\$288M	$ \Longleftrightarrow $
Beaufort	2031	On Time	Under	\$38M	
Bloom	2027	Early	Under	\$314M	
New Frontier	2030	On Time	Under	\$176M	
Whitla Wind 1	2039	Early	On Budget	~\$325M	



Good recontracting potential at Decatur High performance people



~\$60M USD total turbine upgrade (2019-21)



~100 MW of additional capacity



Fuel efficiency improvements



# Whitla Wind 2 Robust opportunity

~97 MW expansion project



Construction in 2021, \$165M budget



Synergies with Phase 1



# Cumulative capacity additions<sup>(1,2,3)</sup> Generating capacity outlook





- 1) EIA 2019 Outlook, Electrical Generating Capacity, Reference Case
- 2) Natural gas includes Combined Cycle and Combustion Turbine categories.
- 3) Storage includes Pumped, Diurnal, and Fuel Cells categories.

# Gas is here for the long term Highlighting the opportunity



Coal and nuclear retirements



Proliferation of renewables

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Low gas prices and high barriers to entry

"The U.S. electricity system continues to replace aging coal and nuclear with cheaper renewables and gas, which become the country's premier source of power generation" **Bloomberg New Energy** Finance
## Positioned for the future Robust opportunity



## Greenfield

Acquire & Develop

**M&A Activity** \$10-\$30 billion annual opportunity<sup>(1)</sup>

# Complimentary Tech

CCU, Solar, Storage

# 2020 Growth targets

- \$500 million committed capital for growth
- Expect one renewable development project
- Potential for strategically aligned acquisitions

## Responsible energy for tomorrow A sustainable approach to the future



#### Aspirations for 2030



## **Financing Growth**

Bryan DeNeve Senior Vice President, Finance and Chief Financial Officer

- AFFO growth supports dividend growth
- Ability to fund \$500M growth per year without accessing equity markets
- Maintain investment grade credit rating

## **Overview of financial strategy**

Deliver annual dividend growth

Maintain investment grade credit rating

Manage financing risk

Ensure economic discipline in growth

- Annual dividend growth within long term AFFO payout ratio target of 45% to 55%
- Provide dividend stability through contracted cash flow profile
- Maintain competitive cost of capital
- Ensure access to capital markets through business cycles
- Provides stability to the dividend
- Properly laddered debt maturities
- Effective management of interest rate, foreign exchange and counterparty risk
- Adherence to target return expectations
- Supports target AFFO per share growth

## **Re-contracting of near term PPAs**



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## **Prudent capital allocation**



- Balanced focus between dividend growth and growth opportunities
- Dividend growth provides certainty in returns for investors
- Share buybacks are considered during periods of limited growth opportunities
- Purchased 2.5 million shares at a total cost of \$74M in 2019 under NCIB

#### Efficient capital allocation leading to shareholder value

## Capitalizing on attractive capital market opportunities

- Raised \$1.2B in gross proceeds from recent financings in 2019
- \$150M common share issuance used to finance the Goreway Power Station
- \$150M in preferred shares
  - Cumulative Minimum Rate Reset with a 5.75% yield
- \$325M private placement with 10, 12, and 15 year terms
- \$575M medium term notes
  - \$300M 7-year term at 4.986%
  - \$275M 10-year term at 4.424%



Committed to maintaining investment grade credit ratings while strengthening financing capabilities to fund growth

## EBITDA from new assets supports dividend growth<sup>(1-5)</sup>



1) Margins have been averaged over the periods except in the year of commissioning/acquisition. 2) Capital Power's share of adjusted EBITDA for all assets. 3) Includes both merchant and contracted components of Shepard and Halkirk. The merchant components include contributions from trading activity attributable to the plants' production. 4) Includes finance lease principal payments for 2012-2018. 5) Includes gross capex from tax-equity investments.

## AFFO for 2020



#### 12% year-over-year AFFO growth after normalizing for 2019 Arlington toll

## 2019 AFFO guidance

- Revised guidance reflects acquisition of Goreway Power in June 2019
- Current AFFO outlook exceeds revised guidance



## AFFO<sup>(1)</sup> continues to support dividend growth Discretionary cash flow is forecast to be \$315M in 2020



#### Long-term AFFO payout ratio target is 45-55%

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## **Growing AFFO**<sup>(1,3)</sup> per share



#### Normalized AFFO per share growth of ~12% in 2020

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- 1) Represents Adjusted FFO (2018 method), less the portion allocated to the non-controlling interest (calculated consistent with the proportion of income and distributions allocated to the non-controlling interest in each period). Commencing in 2016, there is no longer a non-controlling interest, therefore, for 2016 onward this metric reflects adjusted FFO (2018 method).
- 2) 2019 normalized for non-recurring component of 2019 Arlington Valley toll payment.
- 3) 2020 is based on midpoint of \$500M \$550M guidance range.

## **Dividend growth guidance to 2022**



#### Delivering consistent annual dividend growth with 5% dividend guidance for 2022

## Discretionary cash flow supports dividend growth target<sup>(1)</sup>



# AFFO per share growth from discretionary cash flow covers 5% annual dividend growth without dilution to existing shareholders

1) Assumes a 10x EBITDA multiple and a capital structure of 50% DCF, and 50% debt issued at 7 year indicative rate of 3.89%. AFFO growth is compared to the 2020 target midpoint of \$525M. 2) AFFO includes a reduction of \$2M from expected maintenance CAPEX.

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## Cash flow and financing outlook Sufficient funding for current growth projects

Sources of cash flow	2020T (\$M)
Funds from operations <sup>(1)</sup> + off-coal compensation	\$670
TEI debt issuance	\$210
Bond issuances	\$200
	\$1,080
Uses of cash flow	
Dividends (common & preferred shares)	(\$260)
Debt repayment <sup>(2)</sup>	(\$420)
C2CNT equity investment	(\$25)
Enhancement capex	(\$95)
Growth capex	(\$150)
Sustaining and maintenance capex	(\$95)
	(\$1,045)
Additional cash available	\$35

1) Funds from operations (FFO) is a is a non-GAAP financial measure.

2) Excludes debt repayments to tax equity investor & equity accounted investment debt repayments. Includes principal payments on finance lease payables and expected repayments of credit facilities

## **Portfolio optimization AB commercial portfolio positions**

	2020	2021	2022
% sold forward <sup>(1)</sup>	63%	2%	10%
Contracted prices <sup>(2)</sup> (\$/MWh)	Mid-\$50	Mid-\$60	Low-\$50
Forward prices <sup>(3)</sup> (\$/MWh)	\$56	\$58	\$54
EBITDA sensitivity to a \$5/MWh change in spot prices <sup>(4)</sup> (\$M)	\$16	\$64	\$60

Lower hedge positions in 2021-2022 due to expectations of greater price volatility and higher prices going forward. Will opportunistically hedge when forward prices align with our fundamental view

2) Forecasted average contracted prices may differ significantly from future average realized prices as future realized prices are driven by a combination of previously contracted prices and settled prices.

3) Forward prices as of November 30, 2019.

4) Includes both baseload and non baseload positions.

<sup>1)</sup> Based on the Alberta baseload plants plus a portion of Joffre and the uncontracted portion of Shepard.

## **Financial strength**

#### Strong balance sheet and commitment to investment grade credit ratings

Agency	Ratings	Outlook
S&P	BBB- / P-3	Stable
DBRS	BBB(low) / Pfd-3 (low)	Stable

- Strong liquidity from cash flow from operations and \$1B of committed credit facilities with 5-year tenor
- Forecast metrics remain strong and are within rating agency expectations for the current ratings with stable outlook

#### S&P financial metrics







#### Adj. EBITDA/Interest<sup>(1,3)</sup>



Cash flow and adjusted EBITDA amounts include off-coal compensation.
 Based on S&P's weighted average ratings methodology.
 2019T means 2019 target. 2020F means 2020 forecast.

## **Debt maturity schedule**<sup>(1)</sup>

#### Well spread-out debt maturities supported by long asset lives



## **Dividend sustainability and growth**

#### **Dividend yield**

10.0%



Dividend yield has returned to historic 6% range with greater certainty and confidence in the Alberta power market



## **Sustaining capex guidance**



Long-run maintenance capital averages \$85-\$95M per year

## **Modeling guidance for Cardinal Point**



- Main difference between EBITDA and cash flow is driven by the accounting of the production tax credits (PTCs) and tax depreciation credits allocated to the Tax Equity Investor prior to the flip-date
- Cash flows increase after 2032 as hedge expires and higher merchant pricing is captured

2020 2021 2022 2023 2024 2025 2026 2027 2028 2029 2030 2031 2032 2033

## Modeling of 2020 AFFO Seasonality impacted by timing of sustaining capex and receipt of offcoal compensation payment



- Majority of scheduled outages occur in the first half of the year
- Receipt of \$50M off-coal compensation payment in Q3
- Margins from Alberta assets is typically highest in Q3
- Seasonality of contracts (ie. Q3 highest revenue quarter for Decatur, Jun-Sep summer tolls for Arlington)

## **Highlights**

- Continued strong balance sheet to support investment grade credit rating
- Conservative payout ratio target of 45% to 55%
- Financial capacity in 2020 to fund \$500M growth without accessing equity market
- Optimistic outlook for re-contracting on near term PPAs to support contracted EBITDA
- Confirming dividend guidance of 7% through 2021 and extending dividend guidance of 5% for 2022



## **Powering a Sustainable Future**

**Kate Chisholm** 

Senior Vice President, Chief Legal and Sustainability Officer

- Supplier of Choice
- Employer of Choice
- Neighbor of Choice



# **Responsible Energy** for Tomorrow

We create dependable, cost-effective and future-ready electricity solutions to power a sustainable future for generations to come.

As a group of experts and innovators in our field, we develop, acquire, own, and operate power generation facilities in Canada and the United States.

## Real-life example: Alberta, February 2019

If you wanted to run Alberta on renewables alone (wind and battery storage) you'd need enough battery storage to deal with long bouts of zero wind generation.

To serve all load by discharging battery only for a...

- full 24 hours to serve an average 10,000MW load (eg. 240,000MWh of battery capacity), you would increase the long-run cost of electricity by \$80/MWh. This scales arithmetically.
- full week to serve an average 10,000MW load (eg. 1.68M MWh of battery capacity), you would increase the long-run cost of electricity by \$560/MWh.
- full month to serve an average 10,000MW load (eg. 6.72M MWh of battery capacity), you would increase the long run cost of electricity by \$2240/MWh.

# Flexible, dispatchable generation is needed to fill intermittency of variable renewables

#### solar 🔜 wind 💶 hydro 💷 geothermal imports 💻 thermal 📒 Nuclear power price 30 \$120 \$100 25 Power prices (\$/MWh) SP15 Day-Ahead M 20 \$80 15 \$60 Power 10 \$40 \$20 5 \$0 10 12 13 2 3 5 6 7 8 9 11 14 4 March 2019 (24-hour daily profiles)

#### **CAISO Power Mix and Price Profile**

## Gas continues to play a critical role

#### PHYSICAL

Power dense... renewables cannot solve power needs in places like Japan, Taiwan, Bangladesh... with lot of people and little space

#### FINANCIAL

Abundant, economic, and importable... gas supply trends in our favor + lowest capex

#### SUSTAINABLE

Balances the grid for renewables

#### ENVIRONMENTAL

Reduces CO<sub>2</sub> footprint + nuclear out of fashion



Source: IEA, IHS, EIA, EPRI, DoE EE&RE, GE Marketing

Advancing carbon capture, utilization and storage (CCUS) CCUS is a key component of the decarbonization pathway and can support the development of a sustainable energy system through:

- Enabling zero or near-zero emissions from natural gas generation
- Reducing emissions from industrial processes that will continue to rely on natural gas
- Converting carbon emissions into a range of useful and valuable products
- Creating new jobs and employment opportunities in multiple sectors

## Capital Power's sustainability strategy...

## "Supplier of Choice"

- 1. Continue to build out renewables
- 2. Work toward decarbonization of natural gas generation
  - Educate & advocate for carbon capture & conversion ("CC") technology (ongoing)
  - Use Partnerships to scale/market test new CCUS technologies (e.g. C2CNT / Lehigh Hanson)
  - Construct Genesee Carbon Conversion Centre to produce up to 2500t of CNT (which will produce 2MMt of downstream benefits, 2021)
  - Develop carbon conversion partnerships within other emitting industries (e.g. aluminum, steel)
  - Once market for carbon conversion products established, expand Genesee Carbon Conversion Centre (to produce up to 7500t of CNT)
  - Once market for carbon conversion products adequate, incorporate direct air capture
- 3. Enhance sustainable sourcing and water management plans

## Capital Power's sustainability strategy...

## "Employer of Choice"

- 2019 Top Employer for Young People and Top 75 in Alberta
- CEA president's Award for Excellence in Employee Safety (6<sup>th</sup> consecutive year)
- Top Quartile employee engagement
- Implementing diversity & inclusion strategy



## Capital Power's sustainability strategy...

## "Neighbour of Choice"

- Industry leading stakeholder consultation process / results
- Community investment in past 5 years, have invested \$5.1M in the communities in which we operate
- Community engagement annual engagement plans for each plant, meeting needs identified by communities
- Facility-specific newsletters to leaseholders
- Land remediation innovation
- Wind turbine lease benefit spreading

## **Sustainability targets**

- Constructing all new natural gas generation units to be carbon capture and/or hydrogen-ready
- Reducing CO<sub>2</sub> emissions at Genesee by 50% by 2030 from 2005 levels
- Reducing CO<sub>2</sub> emissions by 10% and our emission intensity by 65%, in 2030 from 2005 levels<sup>(1)</sup>, in spite of increasing our generation by 145%
- Investing in carbon capture and utilization technology (such as C2CNT) to eventually decarbonize our natural gas generation assets (ongoing)
- Enhancing sustainable sourcing plan (2020)
- Building the Genesee Carbon Conversion Centre (2021)
- Enhancing water management plan (2021)

## The climate change disclosure journey

#### **Objectives TCFD:** Provide

information for investors and enable stakeholders to understand risks and opportunities related to climate

### **Step-by-step growth**

- Integrate climate into business planning
- Further development of metrics and scenarios

# TCFD is a journey, the report merely an outcome

Capital Power Road to Paris

#### IMPLEMENTATION PATH

The TCFD expects that **reporting of climate-related risks and opportunities will evolve** over time as organizations, investors, and others contribute to the quality and consistency of the information disclosed.



Source: TCFD Overview of Recommendations, June 2017

Solution States	<ul> <li>World leading carbon reduction program (targeting 12% reduction in Genesee GHG emissions by 2020)</li> <li>Investing in innovation – CCUS, windfarm financing, land remediation research, wind turbine detuning</li> <li>Industry leader in financial support for diverse offset creation</li> </ul>
<b>KANA</b> Social	<ul> <li>44% women on Board and 33% on Executive team that is consistent with our policy of having minimum 30% female representation at both</li> <li>Successful stakeholder engagement program aimed at being "neighbor of choice"</li> <li>CEA president's Award for Excellence in Employee Safety (6<sup>th</sup> consecutive year)</li> <li>Community investment – in past 5 years, have invested \$5.1 million in the communities in which we operate</li> <li>Named one of Canada's 50 Best Corporate Citizens for eight consecutive years</li> </ul>
	<ul> <li>Board specifically mandated to include sustainability as a core part of business strategy, and Board receives quarterly reports</li> </ul>
TIII	<ul> <li>CEO/Executive Short Term Incentive Targets include 20% ESG KPIs</li> </ul>
	<ul> <li>Annual Board Shareholder Engagement Road Show</li> </ul>
Governance	<ul> <li>Reporting more transparent climate-related financial disclosure (TCFD)</li> </ul>
	<ul> <li>Named one of World's Most Ethical Companies by Ethisphere in 2019</li> </ul>


## 2020 Corporate Priorities Attractive Investment

**Brian Vaasjo** 

President & CEO



#### **2020 Operational targets**

#### **Facility availability**



#### **Sustaining capex**



1) 2019 revised targets reflects the acquisition of Goreway Power on June 4, 2019.

### **2020 Financial targets**

#### **Key assumptions**

 Based on 63% of the Alberta Commercial baseload generation sold forward at an average contracted price in the mid-\$50/MWh range

Adjusted funds from operations

Excludes any impacts from \$500M of committed capital for growth



#### Adjusted EBITDA

#### **Growth from development and construction projects**





- \$500 million committed capital for growth
- Complete Cardinal Point wind project on time and on budget for commercial operations in March 2020
- Advance Whitla Wind 2 project
- Expect one renewable development project

#### How investors should think about Capital Power Attractive investment opportunity

- Proven track record and guidance for sustainable dividend growth
  - 2020 and 2021 guidance remains at 7%
  - 2022 at 5%
- Delivering on or exceeding 2019 targets
- Strong 2020 outlook, AFFO up 12% (normalized)
- Growth target of \$500M committed capital for contracted opportunities
- Alberta power market stabilized and outlook continues to be positive
- Excellent long term outlook
- Expect dividend yield improvement

# 2020 targets and expectations consistent with what we have been delivering for the past 6 years



## **Capital Power & C2CNT**

Brian Vaasjo President & CEO



RESPONSIBLE ENERGY FOR TOMORROW

## **Investment in C2CNT**



- C2CNT owns all intellectual property associated with Dr. Licht's work in nanocarbon technology
- Capital Power currently committed to own 9% of C2CNT
  - Intend to exercise options to move to 40% interest by end of 2020<sup>(1)</sup>
  - Benefits from 40% interest in production at Shepard and third party commercial arrangements

## **Investment in C2CNT production**

Plan to start commercial scale production of CNTs at Genesee Carbon Conversion Centre<sup>(1)</sup>

- 7,500 tonne per annum production facility
- Proceed with permitting early 2020

#### Phase 1 construction

- CNT output: 2,500 tonnes per annum
- Expected construction start: summer 2020
- Expected operations: 1<sup>st</sup> half of 2021
- Estimated capital cost: \$20-25 million
- Provides base for increasing production as markets grow

# "Diamonds from the Sky" Climate Mitigation

Presented by Dr. Stuart Licht Founder, C2CNT

## C2CNT

### Our Mission:

Transform anthropogenic carbon dioxide into valuable carbon nanomaterials to incentivize reduction of this greenhouse gas and pioneer a nanocarbon economy to save the planet from the impacts of climate change.

#### Technology in Action

C2CNT's revolutionary technology transforms CO<sub>2</sub> directly into valuable carbon nanotubes, nano-onions, graphene and ultrastrong carbon structural materials at a fraction of the cost of current manufacturing processes.

# Carbon Nanotubes: 40x stronger than steel and lighter than aluminum



## C2CNT: process & product overview



- 1. CO<sub>2</sub> is captured from the atmosphere and industrial processes
- 2.  $CO_2$  is split by molten carbonate electrolysis into high value carbon nanotubes and  $O_2$
- 3. Specialized carbon nanotubes are used for various industrial materials applications

## Our progress

1 of 5 finalists in NRG COSIA Carbon XPRIZE (natural-gas track)

- \$10M competition for turning CO<sub>2</sub> emissions into valuable products
- ▶ Winner: converts the most CO₂ into products with the highest value determined by
  - 1. How much CO<sub>2</sub> per day is converted (2 to 5 tonnes)
  - 2. The net value of the product

Competition hosted at Alberta Carbon Conversion Technology Centre

- ► A unique facility built to demonstrate CO<sub>2</sub> capture and conversion technologies
- Funded with support from the governments of Alberta and Canada
- Located at the Shepard Energy Centre (co-owned by Capital Power and ENMAX)

#### We're producing carbon nanotubes in Calgary today

# How does the $CO_2$ to carbon nanotube process work?

Electrodes are immersed in molten carbonate



## Commercialization

- Known applications as an additive to materials, textiles, batteries, electronics and other carbon materials
- Numerous applications for carbon nanotubes have been studied extensively but current market price of over \$100,000 per tonne make utilization uneconomic.
- Reducing the cost by an order of magnitude significantly increases potential utilization.

### Market potential for CNT in structural materials

#### Structural Materials Strength Improvements & Composite CNT ratio

	wt % CNT	Property	Increase in Property	Production Cost (tonne)	Implied Reduction (CNT:Material)	Tonnes of CO <sub>2</sub> avoided per tonne of C2CNT
		tensile		<b>*</b> / • •		
Concrete	0.048%	strength	45%	Ş100	1:938	840
Aluminium	0.10%	tensile strength	37%	\$1,880	1:370	4,400
		tensile				
Steel	0.75%	strength	37%	\$541	1:49	302

#### Global Structural Materials Market for CNTs (000 tonne)

Material	Canada	United States	Global
Concrete	12,700	97,000	4,100,000
Aluminium	3,200	1,000	64,000
Steel	14,000	82,000	1,692,000

#### Initial target market: concrete Properties extensively studied



# **Concrete commercialization**



#### Lehigh Hanson Partnership

- Lehigh Hanson conducting all internal and external testing of concrete at their cost
  - > Testing starting soon
- Optimal nanotube for concrete determination taking place at George Washington University
- > Marketing of CNT-enhanced concrete in Alberta early next year



### **Non-GAAP** financial measures

The Company uses (i) earnings before net finance expense, income tax expense, depreciation and amortization, impairments, foreign exchange gains or losses, finance expense and depreciation expense from its joint venture interests, gains or losses on disposals and unrealized changes in fair value of commodity derivatives and emission credits (adjusted EBITDA), (ii) adjusted funds from operations, (iii) adjusted funds from operations per share, (iv) normalized earnings attributable to common shareholders, and (v) normalized earnings per share as financial performance measures.

These terms are not defined financial measures according to GAAP and do not have standardized meanings prescribed by GAAP and, therefore, are unlikely to be comparable to similar measures used by other enterprises. These measures should not be considered alternatives to net income, net income attributable to shareholders of the Company, net cash flows from operating activities or other measures of financial performance calculated in accordance with GAAP. Rather, these measures are provided to complement GAAP measures in the analysis of the Company's results of operations from management's perspective.

Additional disclosure around the Company's non-GAAP financial measures, including reconciliations of these non-GAAP financial measures to their nearest GAAP financial measures are disclosed in the Company's Management's Discussion and Analysis prepared as of October 25, 2019 for the third quarter of 2019, which is available under the Company's profile on SEDAR at SEDAR.com and on the Company's website at capitalpower.com.

#### **Forward-looking information**

Forward-looking information or statements included in this presentation are provided to inform the Company's shareholders and potential investors about management's assessment of Capital Power's future plans and operations. This information may not be appropriate for other purposes. The forward-looking information in this presentation is generally identified by words such as will, anticipate, believe, plan, intend, target, and expect or similar words that suggest future outcomes.

Material forward-looking information includes disclosures regarding:

- timing of commercial operations commencement for Cardinal Point Wind,
- timing of the Whitla Wind 2 project and expected capital costs,
- expected AFFO and adjusted EBITDA impacts of Whitla 1,
- timing and cost of the transition to dual-fuel capability at Genesee,
- expected efficiency and performance improvements at Genesee resulting from the GPS program,
- timing of commencing commercial production of CNT and expected capital costs of the production facility,
- expectation of exercising the Company's option to increase its interest in C2CNT,
- full year AFFO guidance for 2019,
- future dividend growth through 2022, and
- targets for 2020 including operational, growth and financial targets.

These statements are based on certain assumptions and analyses made by the Company in light of its experience and perception of historical trends, current conditions, expected future developments and other factors it believes are appropriate. The material factors and assumptions used to develop these forward-looking statements relate to:

- electricity, other energy and carbon prices,
- performance,
- business prospects (including potential re-contracting of facilities) and opportunities including expected growth and capital projects,
- status of and impact of policy, legislation and regulations,
- results of CNT concrete testing and preliminary marketing and
- · effective tax rates.

Whether actual results, performance or achievements will conform to the Company's expectations and predictions is subject to a number of known and unknown risks and uncertainties which could cause actual results and experience to differ materially from the Company's expectations. Such material risks and uncertainties are:

- changes in electricity prices in markets in which the Company operates,
- changes in energy commodity market prices and use of derivatives,
- regulatory and political environments including changes to environmental, financial reporting, market structure and tax legislation,
- generation facility availability and performance including maintenance of equipment,
- ability to fund current and future capital and working capital needs,
- acquisitions and developments including timing and costs of regulatory approvals and construction,
- changes in market prices and availability of fuel, and
- changes in general economic and competitive conditions.

See Risks and Risk Management in the Company's Management's Discussion and Analysis for the year ended December 31, 2018, prepared as of February 15, 2019, for further discussion of these and other risks.

Readers are cautioned not to place undue reliance on any such forward-looking statements, which speak only as of the specified approval date. The Company does not undertake or accept any obligation or undertaking to release publicly any updates or revisions to any forward-looking statements to reflect any change in the Company's expectations or any change in events, conditions or circumstances on which any such statement is based, except as required by law.



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