

# **2018 Energy Conference** September 13, 2018

### **Bryan DeNeve SVP Finance & CFO**



#### Growth-oriented North American power producer

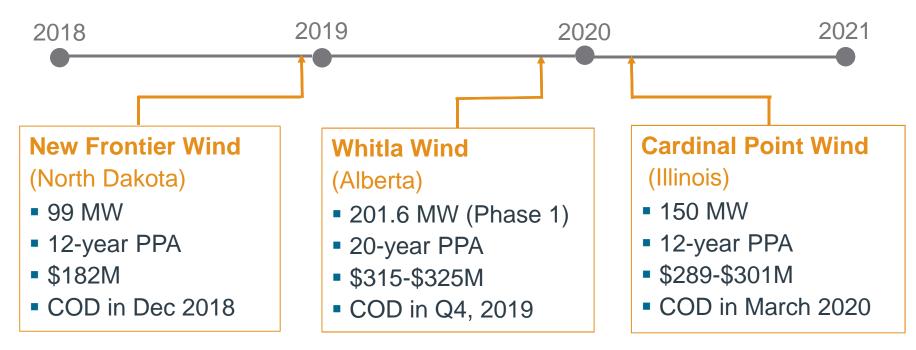
- 4,500 MWs of owned capacity transitioning to lower carbon intensity
- Highly-contracted portfolio
- History of dividend growth with 7% annual growth guidance out to 2020
- Strong pipeline of contracted growth opportunities
- Committed to investment grade credit rating



### **Growth strategy**

- Strong renewable pipeline including 1,200 MW of U.S. wind development
- Potential natural gas acquisitions
- \$500M \$1.0B average growth per year supporting dividend growth
- Expect one additional wind project in 2018; two in 2019

#### **Current projects under construction/development**



# 450 MWs of long-term contracted wind facilities added to the fleet in less than 2 years

### **Acquisition of Arlington Valley**

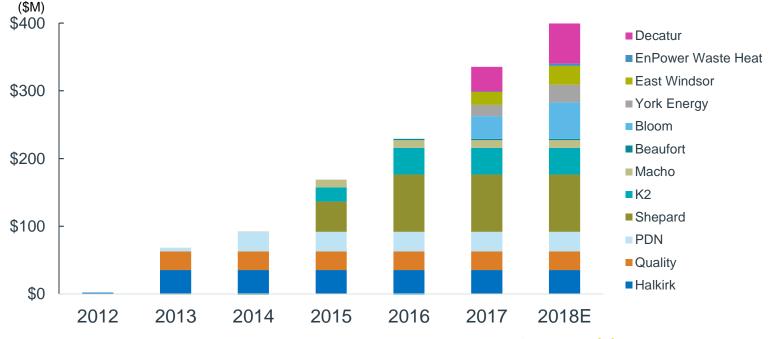
- Executed agreement on Sept 5/18 to acquire 580 MW contracted gas facility in Arizona for US\$300M
- Financing of the transaction through credit facilities followed by permanent debt financing; closing expected in Q4/18



- Strategic benefits:
  - Key addition to U.S. growth plans well-positioned asset in the attractive Desert Southwest (DSW) power market
  - Immediate accretion 5-year average accretion of \$0.22 (6%) on AFFO/share and \$0.03 (2%) to EPS
  - Strengthens contracted cash flow profile contracted until 2025 with high probability of re-contracting (above average load growth & supply retirements, multiple potential offtakers). Pursuing additional contracts for the output generated in the non-summer toll months.

## Arlington is a low risk, long term cash generating investment providing an important platform for potential further growth in the Desert Southwest

# EBITDA growth from new assets has supported dividend growth<sup>(1-5)</sup>



#### Growth capex since 2012 averages ~\$500M<sup>(5)</sup> per annum

1) Margins have been averaged over the periods except in the year of commissioning/acquisition.

2) Capital Power's share of adjusted EBITDA for all assets. Adjusted EBITDA is a non-GAAP measure.

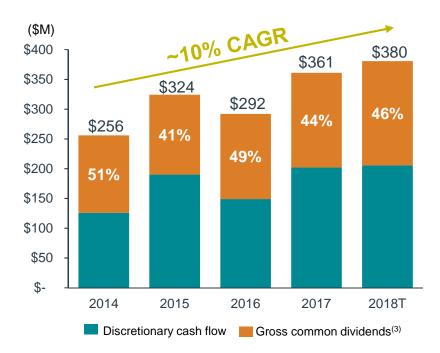
3) Bloom EBITDA has been adjusted for impacts of US tax reform legislation.

4) Includes both merchant and contracted components of Shepard and Halkirk. The merchant components include contributions from trading activity attributable to the plants' production.

5) Includes gross capex from tax-equity investments.

#### capitalpower.com

#### **AFFO**<sup>(1,2)</sup> growth supports annual dividend increases



### 5-year average AFFO payout ratio of 46% consistent with 45-55% target payout ratio

#### **Dividends**

Annualized dividend per share<sup>(4)</sup>



#### **Dividend growth supported by**

- Growth capital invested at hurdle rates that supports 7% dividend growth
- ~\$200M per year in discretionary cash flow supporting \$400-\$500M of growth capex per year

- 4) 2013-2018 annualized dividend based on year-end quarterly common share dividend declared.
- 5) Subject to market conditions, economic outlook, cash flow forecast, and Board approval at the time

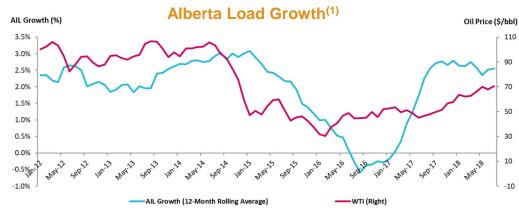
<sup>1) 2018</sup> AFFO target represents the midpoint of \$360M - \$400M guidance range. AFFO is a non-GAAP financial measure.

<sup>2)</sup> Historical AFFO figures restated using Adjusted AFFO (2018 method).

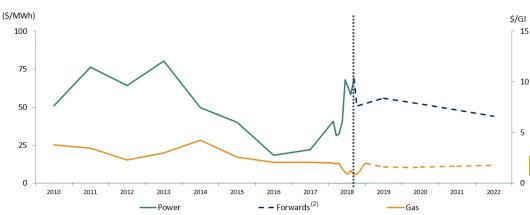
<sup>3)</sup> Includes cash dividends, dividends retained under DRIP, and distributions to EPCOR.

Alberta power market
Robust outlook for power prices
Demand growth of 3-4%
Reasonable capacity market design

#### Alberta power market has recovered



Alberta Energy Prices<sup>(2)</sup>



- Alberta is experiencing strong demand growth
- New summer peak record of 11,099 MW on Jul 17/18
- Older coal fired units have started to retire
- Termination of 2000 MW of PPAs has facilitated commercial optimization

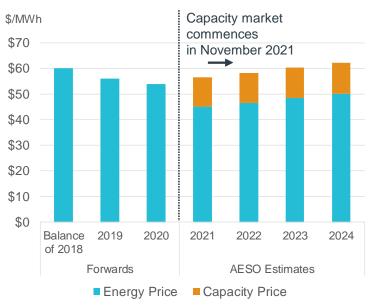
<sup>®</sup> Capital Power has the <sup>5</sup> best fleet of assets in the province to capture value

Alberta Internal Load normalized for weather. Source: Capital Power, EIA.
 Forward prices as of Sept 2018. Monthly details shown for the year 2018.

### **Capacity market design**

- AESO has finalized its proposed market design
- Design is constructive and provides an equal opportunity for existing and new assets to earn a return on and of capital
- Key design elements such as participation, market mitigation, term length are reasonable as expected
- Next steps:
  - Additional consultation on technical details and finalization of remaining design elements
  - Translation of design into formal rules for submission to Alberta Utilities Commission for approval

#### AESO's forecast revenue for baseload facilities



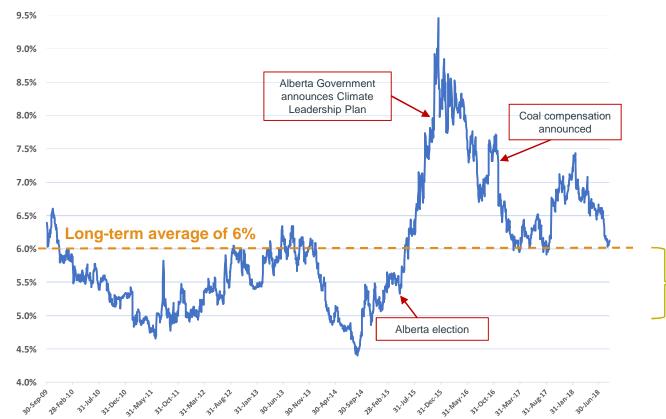
AESO's forecast of \$55-\$65/MWh for the combined capacity and energy payments will allow existing and future assets an opportunity to earn a return on/of capital

Final design is consistent with our view of a properly designed capacity market for Alberta and we are well-positioned under this market design

#### **Recent S&P report reaffirms investment grade credit rating**

- BBB- / Stable outlook (S&P report Aug 27/18)
- Stable outlook is based on the following:
  - Capital Power will maintain long-term, high-quality contracted cash flows that make up two thirds of EBITDA following the expiry of the Genesee 1 & 2 PPAs at the end of 2020
  - Capital Power will maintain power contracts with creditworthy counterparties with average contract length of about 10 years
  - Capital Power will maintain its AFFO-to-debt ratio above 17%

#### Sustainability and dividend growth Dividend yield



Dividend yield has returned to historic 5-6% range with more clarity on the Alberta power market A strong past, a stronger future **Decreasing risk and growing cash flows** 

	Generation technology <sup>(1)</sup>	Contracted capacity <sup>(1)</sup>	North American footprint <sup>(1)</sup>	DIVIDEND GROWTH
2015	<b>42%</b> gas and renewables	66% Contracted	74% Alberta	7%
2018	<b>58%</b> gas and renewables	82% Contracted	57% Alberta	PAYOUT RATIO TARGET 45-55%
	Renewables growth	Greater visibility	Geographic diversification	GROWTH 450 MW under development

1) Based on Adjusted EBITDA excluding G&A expenses

AFFO PER SHARE CAGR

~10%

### **Investor Relations**

**Randy Mah** 

Director, Investor Relations (780) 392-5305 rmah@capitalpower.com

10423 101 Street NW 10<sup>th</sup> Floor Edmonton, Alberta Canada, T5H 0E9

#### **Common Shares**

- TSX Symbol: CPX
- S&P/TSX Index Inclusions: Composite, SmallCap, Capped Utilities
- Shares Outstanding: 103 million
- Market Cap: \$2.8 billion
- Average Daily Trading Volume: 404,000 shares