

# **CAPITAL POWER**

## **INVESTOR DAY**

### **2012**

**December 6, 2012**



# Forward-looking information

## *Cautionary statement*

Certain information in today's presentations and in responses to questions contain forward-looking information. Actual results could differ materially from conclusions, forecasts or projections in the forward-looking information, and certain material factors or assumptions were applied in drawing conclusions or making forecasts or projections as reflected in the forward-looking information.

Please refer to the forward-looking information slides at the end of the presentation and in our disclosure documents filed with securities regulators on SEDAR, which contain additional information about the material factors and risks that could cause actual results to differ materially from the conclusions, forecasts or projections in the forward-looking information and the material factors or assumptions that were applied in drawing a conclusion or making a forecast or projection as reflected in the forward-looking information.

The forward-looking information contained in today's presentations is provided for the purpose of providing information about management's current expectations and plans relating to the future. Such information may not be appropriate for other purposes.

# TODAY'S PRESENTERS



**Brian Vaasjo**  
President & CEO



**Darcy Trufyn**  
SVP Operations,  
Engineering & Construction



**Bryan DeNeve**  
SVP Corporate Development  
& Commercial



**Stuart Lee**  
SVP Finance & CFO

# Agenda

<b>8:30 – 8:35</b>	<b>Introduction</b>	<b>Randy Mah</b>
<b>8:35 – 9:00</b>	<b>Delivering on our strategy</b>	<b>Brian Vaasjo</b>
<b>9:00 – 9:25</b>	<b>Optimizing operations</b>	<b>Darcy Trufyn</b>
<b>9:25 – 9:55</b>	<b>Merchant markets &amp; portfolio optimization</b>	<b>Bryan DeNeve</b>
<b>9:55 – 10:10</b>	<b>Break</b>	
<b>10:10 – 10:40</b>	<b>Creating value through disciplined growth</b>	<b>Bryan DeNeve</b>
<b>10:40 – 11:00</b>	<b>Managing development projects</b>	<b>Darcy Trufyn</b>
<b>11:00 – 11:30</b>	<b>Growing cash flows and shareholder value</b>	<b>Stuart Lee</b>
<b>11:30 – 11:45</b>	<b>2013 corporate priorities</b>	<b>Brian Vaasjo</b>
<b>11:45</b>	<b>Q&amp;A session followed by lunch</b>	

# { DELIVERING ON OUR STRATEGY



**Corporate strategy and  
execution**

**Brian Vaasjo, President & CEO**



# Realignment of executive team functions

*Executive team's bench strength supports change; realignment and consolidation of functions improve efficiency and effectiveness of Executive team*

- Reduced executives from 7 to 5
- Greater alignment within executive functions



**Brian Vaasjo,**  
President & CEO



**Peter Arnold,**  
SVP HR & Health,  
Safety & Environment



**Kate Chisholm,**  
SVP Legal & External  
Relations



**Bryan DeNeve,**  
SVP Corporate  
Development &  
Commercial



**Stuart Lee,**  
SVP Finance & CFO



**Darcy Trufyn,**  
SVP Operations,  
Engineering &  
Construction

# Consistent strategy

*Independent power producer (IPP) strategy designed to create value throughout business cycle*



*Committed to current strategy despite challenging markets*

- Our vision is to be one of North America's most respected, reliable, and competitive power generators
- We develop, acquire and operate larger facilities, maintaining discipline on geography, technology, fuel type and accretion



# Current power markets present challenges and opportunities

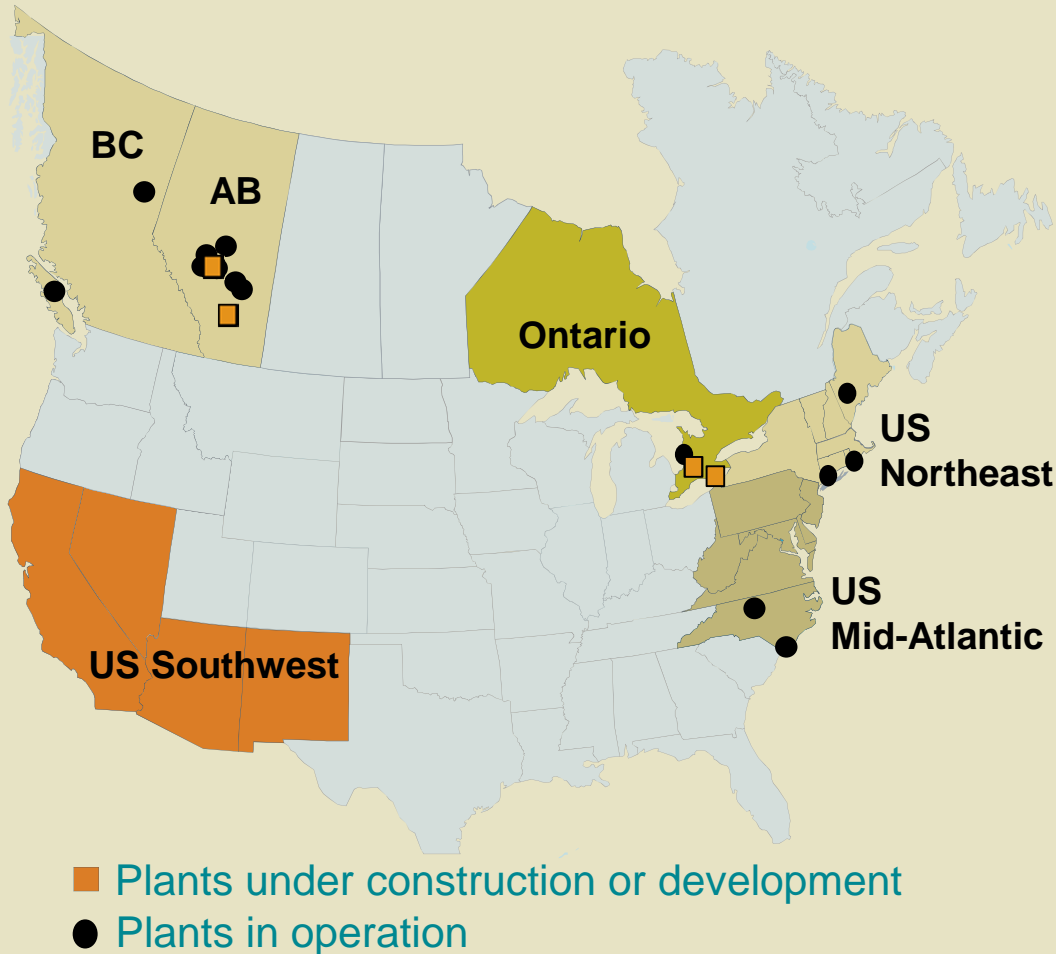
- Current power markets present challenges in short to medium term
  - Low natural gas prices, weak US economy, delays in the retirement of uneconomic generation, and over supply
  - Repositioning Alberta portfolio to address short-term softening of prices
  - Extending contract length of our portfolio
- Longer-term dynamics positive in our target markets
  - Alberta remains one of the fastest growing economies and power markets in North America
  - After 2015, Alberta supply-demand balance will gradually tighten due to strong load growth and fleet retirements
  - Opportunities in Alberta starting later in the decade for developers of generation as coal unit retirements kick in
  - Attractive long term supply dynamics in New England market

***Company repositioning in the short- and medium-term to address challenges and take advantage of long term opportunities***



# North American footprint & target markets

*Continue to pursue opportunities in target markets*



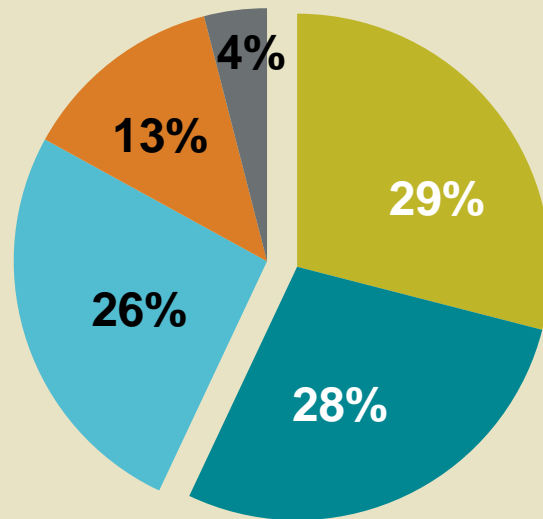
Region	Constituent jurisdictions
Canada West	Alberta, British Columbia
Ontario	Ontario
US Mid-Atlantic	PJM East (Delaware, Maryland, Pennsylvania, North Carolina, New Jersey, Virginia)
US Northeast	New England (Maine, Rhode Island, Connecticut), New York
US Southwest	California, Desert Southwest (Arizona, New Mexico and Southern Nevada)

# Balanced portfolio of merchant and contracted generation<sup>(1)</sup>

## Today - 2012

15 facilities (3,603 MW)

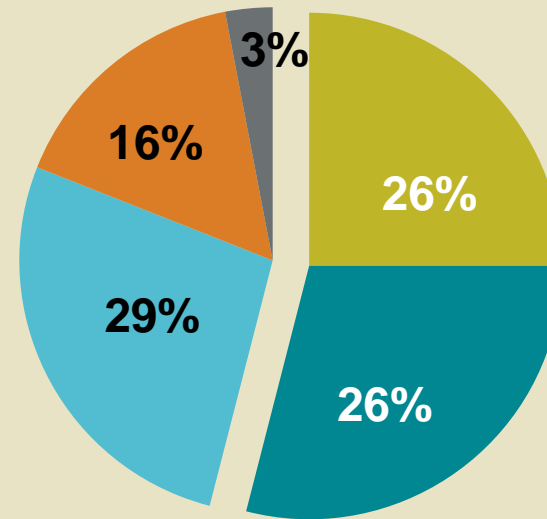
- 43% capacity contracted



## Year-end 2015E

17 facilities (4,048 MW<sup>(2)</sup>)

- 48% capacity contracted



■ AB commercial   ■ US Northeast commercial   ■ Mid-Atlantic contracted  
■ AB contracted   ■ ON / BC contracted

***With the addition of the Shepard facility, contracted operating margin improves to 64% in 2015E compared to 37% in 2012E***

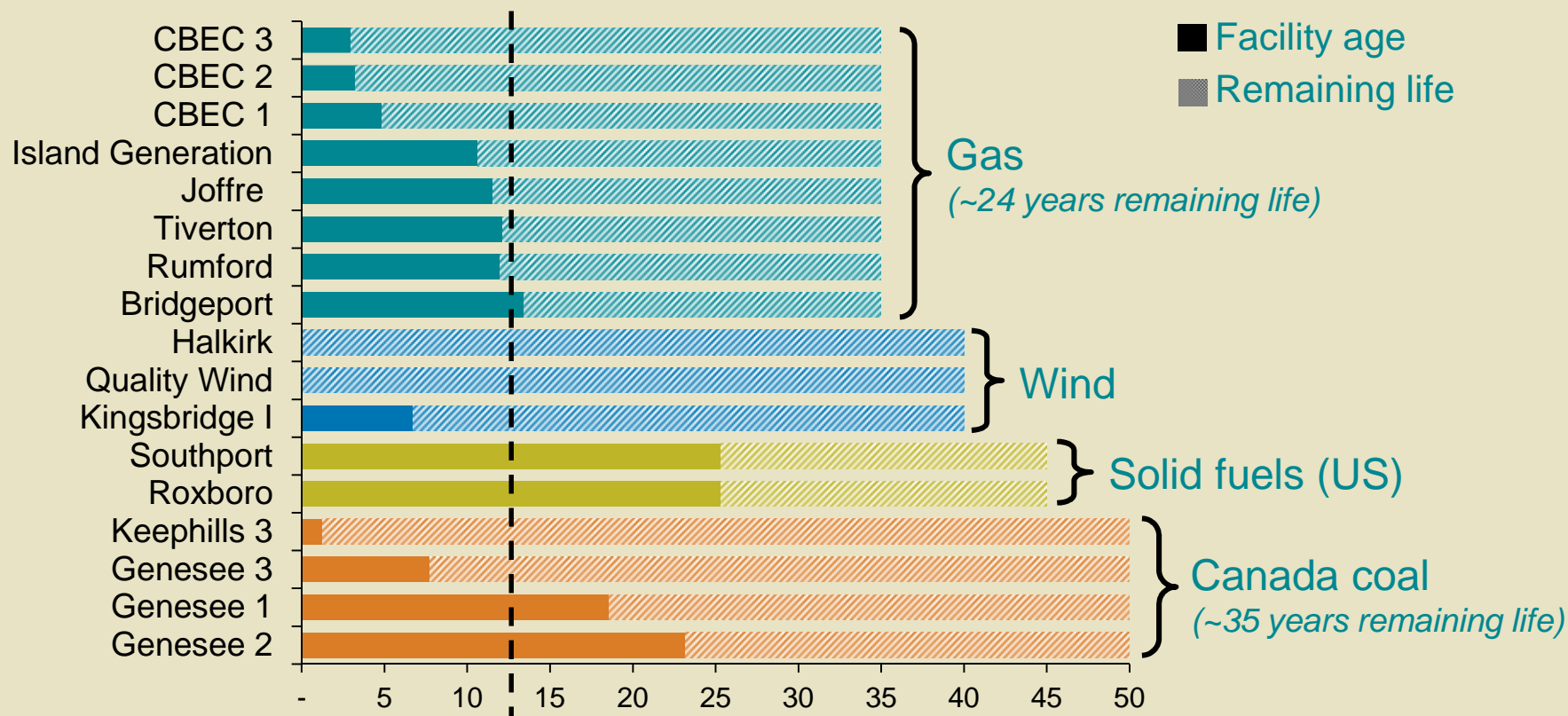
(1) Based on MW owned capacity; excludes Sundance PPA (371 MW) and Clover Bar Landfill Gas (4.8 MW).

(2) Based on existing plants plus committed development projects.

# Modern fleet

*Helps keep availability high and reduces risk of unplanned outages*

- Average weighted facility age of the current fleet is 12.0 years<sup>(1)</sup>
- 2 new wind projects (195 MW) begin commercial operations in 2013 - 2014



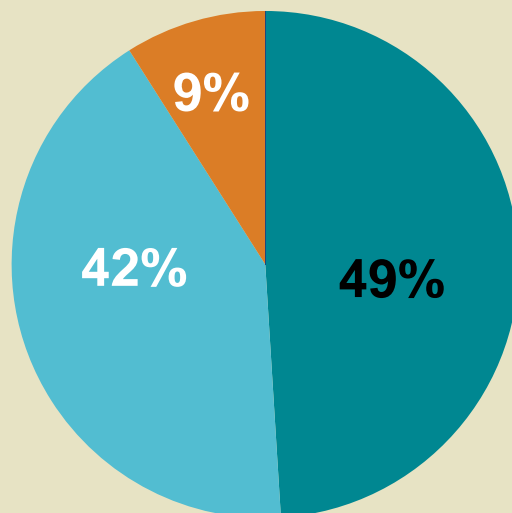
(1) Average facility age and remaining life weighted by owned capacity as of Dec 1/12.

# Technology focus<sup>(1)</sup>

*Operations and growth are focused on: natural gas, coal, wind and solar*

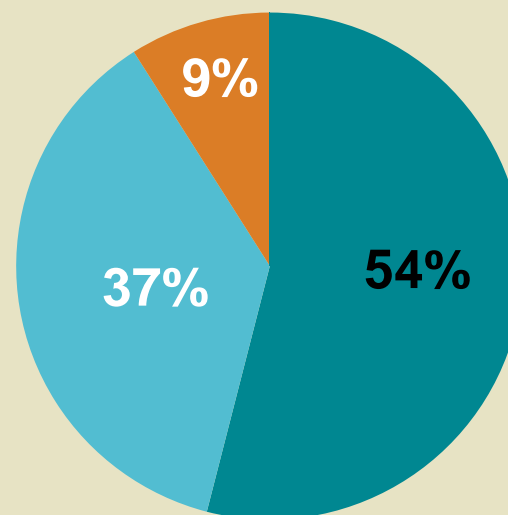
## Current

15 facilities (3,603 MW)



## By 2015 year-end

17 facilities (4,048 MW<sup>(2)</sup>)



■ Gas ■ Wind ■ Coal & solid fuels

*Interest in Shepard facility (400 MW) will increase natural gas generation from 49% to 54% of overall generation by 2015*

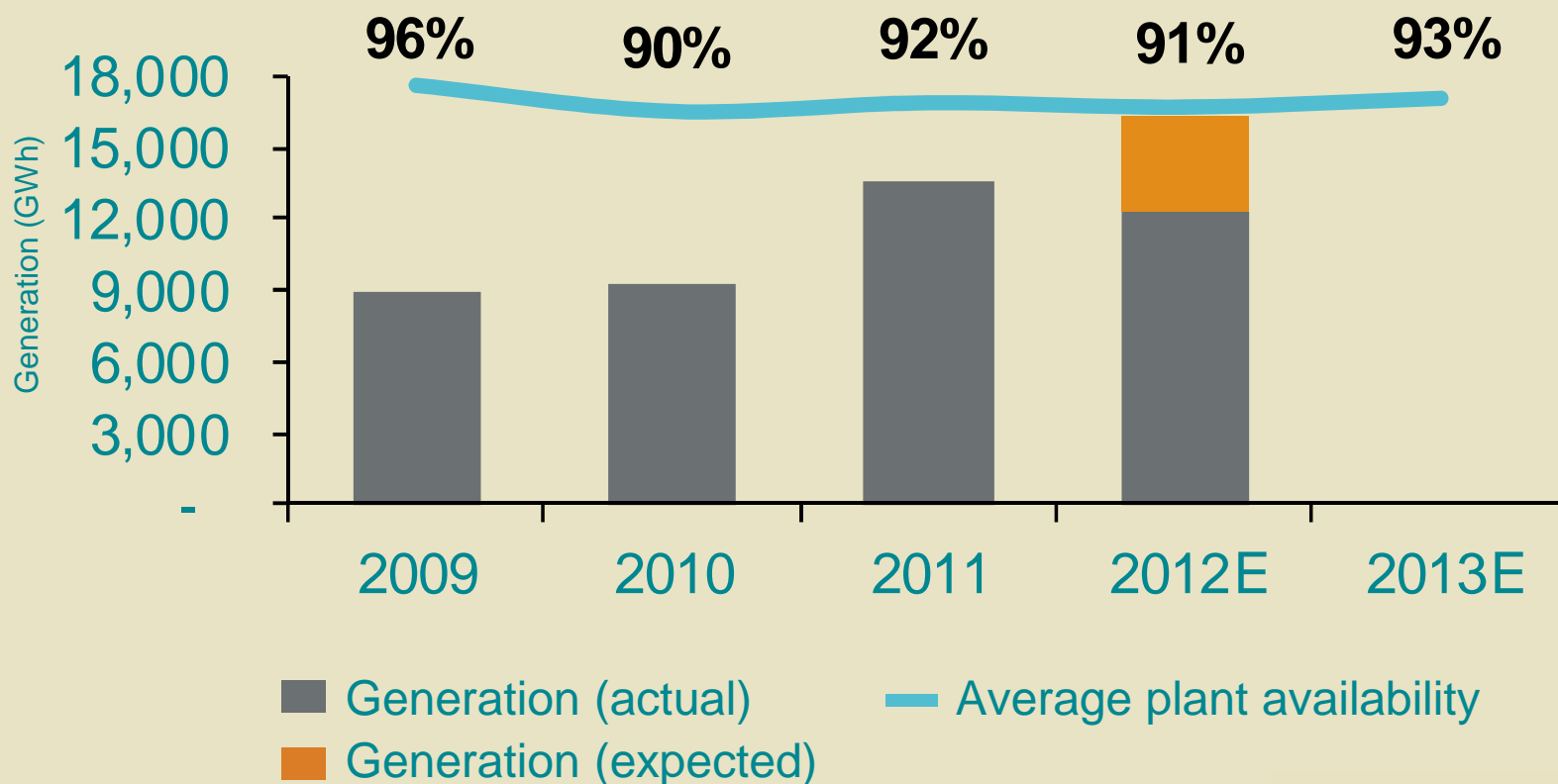
(1) Based on MW owned capacity as of Dec 1/12; excludes Sundance PPA (371 MW), and Clover Bar Landfill Gas (4.8 MW).

(2) Based on existing plants plus committed development projects.

# Proven operating excellence

*Operating availability consistently 90%+ over a growing fleet and production volumes*

## Operating performance



# Financial strength and access to capital

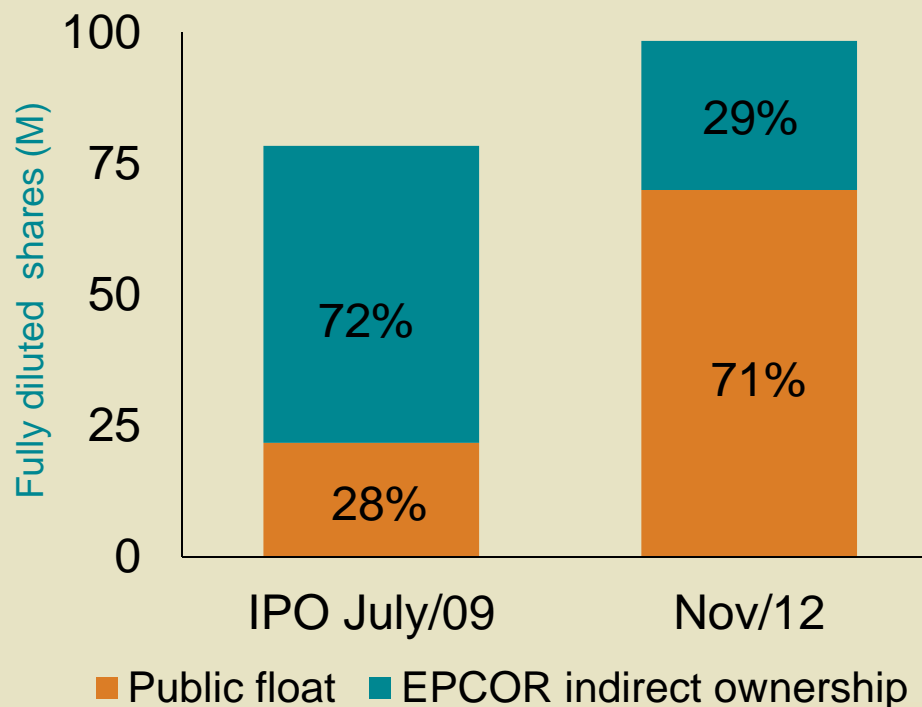
## *Committed to investment grade credit rating*

### Financial strength

- Investment grade credit ratings from S&P (BBB-) and DBRS (BBB)
- Debt-to-capital ratio of ~39%<sup>(1)</sup> remains below long-term target of 40% - 50%

### Access to capital

- 3 secondary common share offerings since IPO have progressively increased average daily trading volumes and reduced EPCOR overhang
- 2 primary common share offerings have funded growth projects



(1) As of Nov 30/12.

# 2012 accomplishments



## *Commission 292 MW from two wind projects on time and under budgets*

- Quality Wind - COD Nov/12 and ~10% under budget
- Halkirk - COD Dec/12 and ~3% under budget


## *Aligned Capital Power's fleet with the business strategy*

- Divestiture of small hydro facilities rationalized fleet and sharpened focus
- Signed an agreement for a 50% interest in the Shepard Energy Centre with Enmax; 20-year tolling agreement with a fixed capacity charge and cost flow-through
- Announced plans to work with General Electric in the construction of the new Capital Power Energy Centre; a large gas-fired facility in Alberta



# Shepard Energy Centre

*Signed an agreement for a 50% interest in Enmax's Shepard Energy Centre*

- 800 MW natural gas combined cycle facility located SE of Calgary
  - Currently under construction, ~50% complete and expected COD in early 2015
- 
- 20-year tolling agreement with Enmax with a fixed capacity charge and cost flow-through
    - 75% of CP's share of the project output under a long term stable contract for the 2015-17 period and 50% thereafter until 2035
  - Transaction expected to be moderately accretive to cash flow and earnings over the first five years of operation
    - Exceeds blended unlevered after-tax IRR minimum of 10%
    - Significantly more accretive over the life of the project
    - Contracts for Differences (CFDs) in place to reduce near term risk

# Construction of new Capital Power Energy Centre

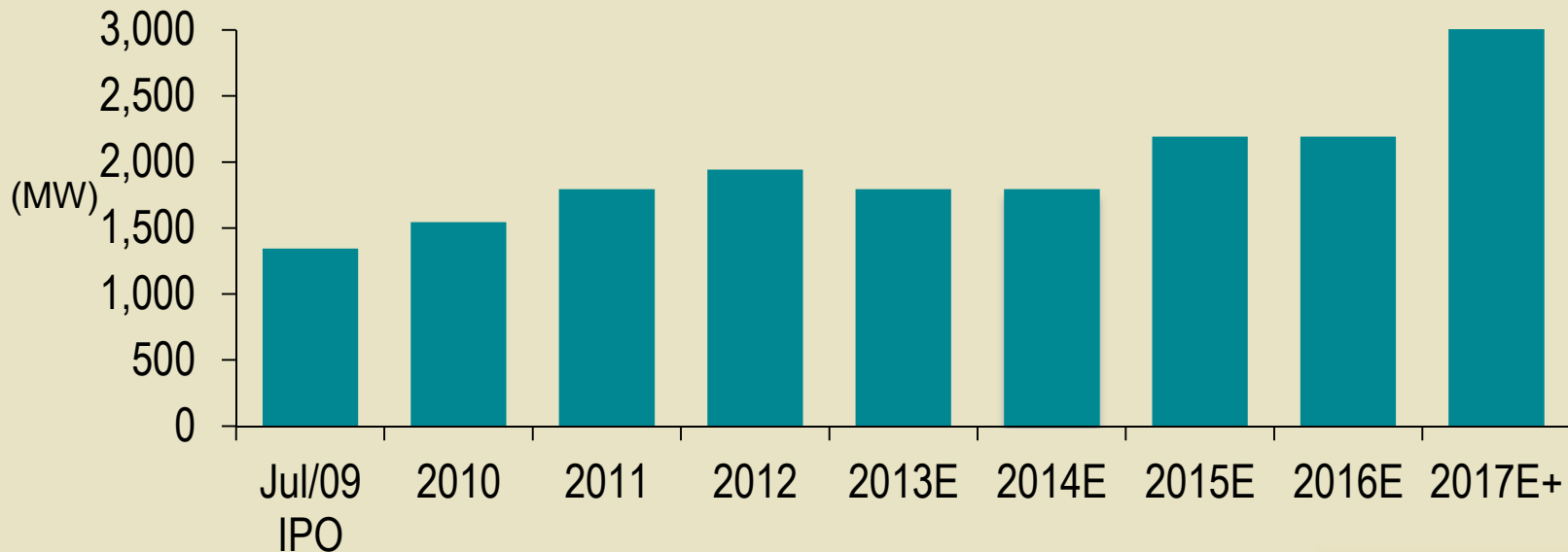
## *Expands our market share in the attractive Alberta market*

- Announced today our intention to build a large (up to 900 MW) gas-fired power generation facility in AB to meet province's power needs
- Additional supply projected to be required in the 2017-20 timeframe to meet increased demand from the province's economic growth
- Working with General Electric in the development of the project, and would utilize GE's latest gas turbine technology
  - Looking to partner with 3<sup>rd</sup> party in the development of the project
- Evaluating two attractive sites for the project; both sites have existing infrastructure, utilities and close proximity to gas pipelines and transmission
- Targeting COD in 2017-20 timeframe based on projected forecasts on load growth and retirements of existing coal-fired facilities

# Re-positioning Alberta portfolio

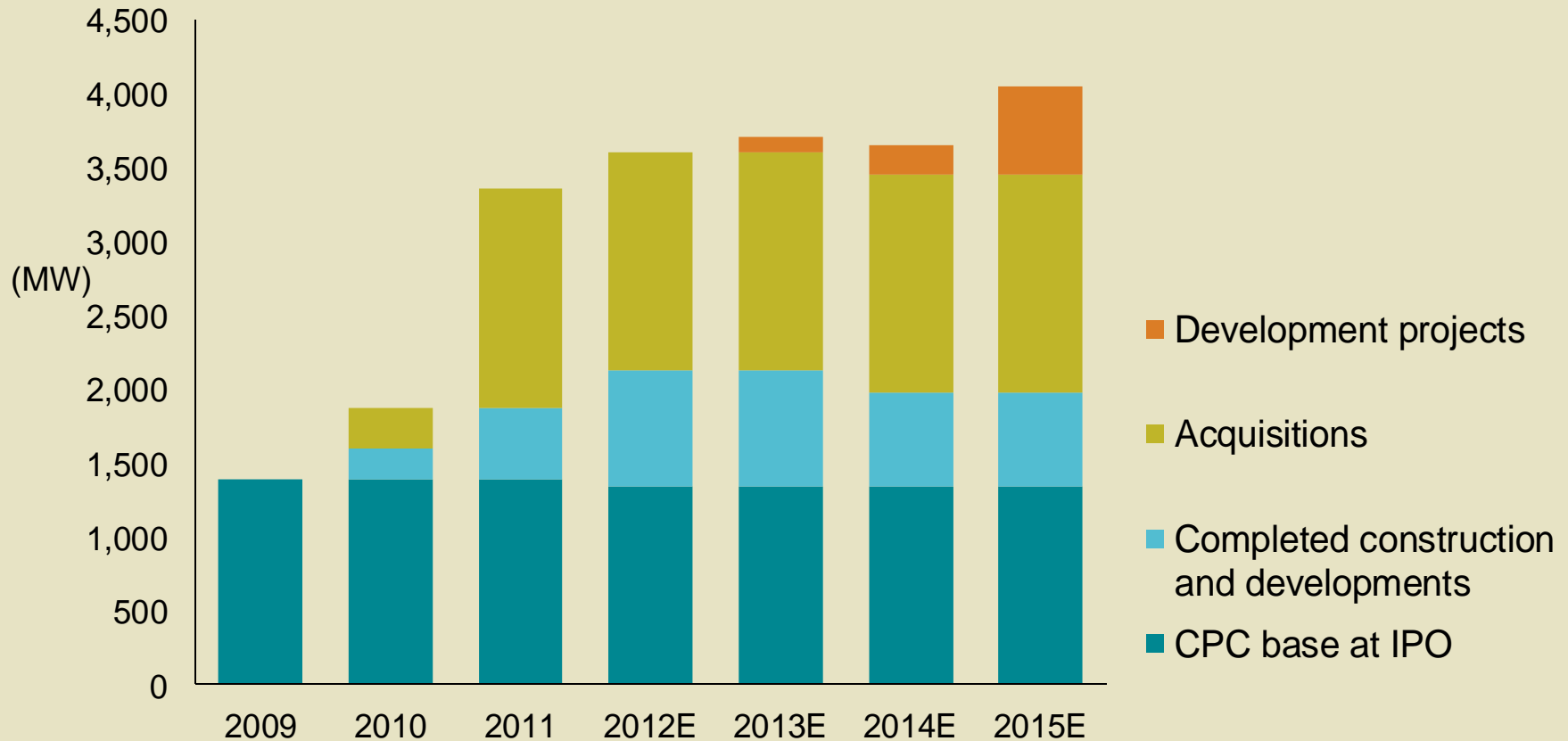
- Capital Power will own the best fleet of power generation assets in the fastest growing power market in North America
  - Best peaking responsiveness
  - Best coal reliability
  - Lowest environmental impact and lowest cost
  - Most competitive natural gas combined cycle

## Projected capacity-owned generation in AB



# Capital Power's growth<sup>(1)</sup>

*In 6 years, generation capacity (owned) will nearly have tripled*



(1) Based on MW capacity owned plus committed projects minus expected divestitures.

# Achieving corporate priorities and vision

- Develop competitive advantages in people, market intelligence and plant development
- Continue to pursue multi-year initiatives to improve efficiencies and effectiveness
  - Reducing core sustaining capital from ~\$45M to ~\$29M
  - Reducing expenses by ~\$20M before new wind farms
- Maintain the availability of the generation fleet and reduce maintenance costs by implementing a comprehensive reliability program
- Complete the development and construction of two Ontario wind projects on-schedule by 2013-14, and on-budget
- Participate in the construction of the Shepard Energy Centre project
- Continue development of growth initiatives



# {OPTIMIZING OPERATIONS



**Facilities and operating  
performance**

**Darcy Trufyn, SVP Operations,  
Engineering & Construction**

# Fleet availability and safety performance

*Focus on safe, high-availability, low-cost operations from CPC's modern, young fleet*

	TRIF <sup>(1)</sup> (3-Yr Rolling Average)	2011	TRIF 2012E	2013E	2011	Availability 2012E	2013E
CDN Plants	1.95	3.02	1.76	1.58	93%	94%	96%
US Plants	2.25	2.32	2.03	1.82	88%	85%	88%
<b>Total Fleet</b>	<b>2.05</b>	<b>2.80</b>	<b>1.84</b>	<b>1.66</b>	<b>92%</b>	<b>91%</b>	<b>93%</b>

*Safety focus: zero lost-time injuries by 2015*

*Availability focus: sustained high and improved fleet-wide availability*

(1) Total Recordable Incident Frequency (TRIF) shown is last 3 year average and estimates for 2012 and 2013.



# Current state

- Market rewards for reliable power
- Significant opportunities to improve on earnings through Operations and Maintenance
- Capital Power began its cost improvement journey in 2011 including:
  - Implemented industry leading reliability program
  - Improved sharing of best practices across the fleet – internal reorganization to place experts closer to the plants
  - Benchmarking (Solomon) completed to establish where we are strong and where we need to improve
  - Continuous improvement (implement and learn from trials)



# Challenges and opportunities

## *North Carolina assets*

- Continue to maintain controllable costs at the plants
- Pursue long term fuel supply and ash removal contracts for the plants
- Alternate fuel capability under consideration at Southport

## *New England assets*

- Focus on controllable expenses
- Maintain unit availability through good execution of scheduled outages
- Continue to optimize maintenance expenditures through our reliability program

## *Island Generation*

- Market mission is to maintain high start reliability when called upon by BC Hydro
- Maintain high availability through cost control and ensuring necessary inspections and maintenance is kept current

## *Genesee*

- Cost optimization
- Increase revenue of ash sales
- Above target availability

# Driving cost efficiency

*Controllable costs for sample plants: Genesee, Tiverton & Rumford*

	2012 (Forecast)	2013 (Forecast)
Genesee	\$71M	\$68M
Tiverton	\$7M	\$6M
Rumford	\$6M	\$5M



# Reliability program - objectives

*Continually improving business practices in order to:*



Maintain and enhance the availability of our generating plants

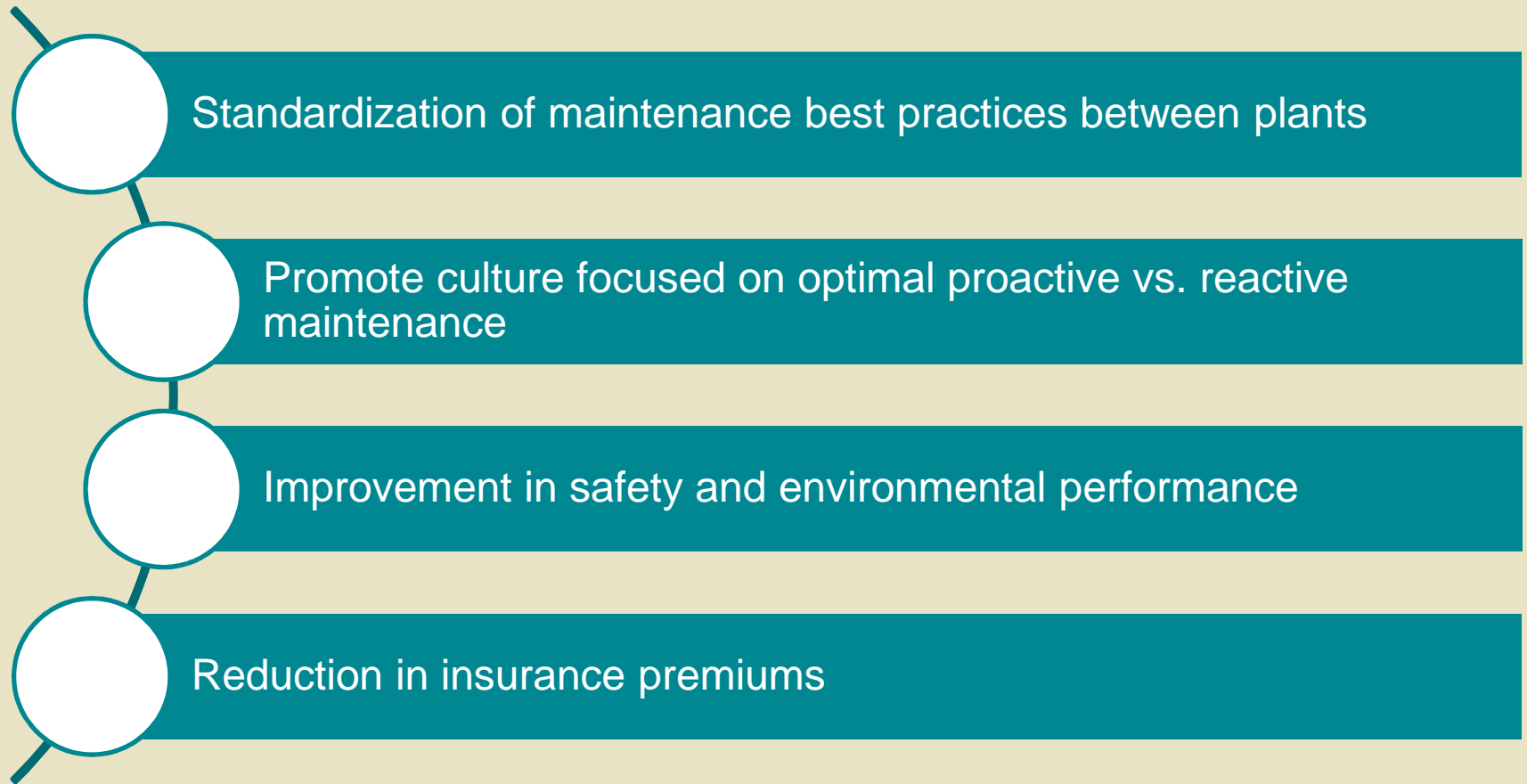


Reduce operating and maintenance costs



Maintain a reliability focused culture

# Reliability program – expected results



*Ultimately result in long term reduction in O&M costs; increase in EBIT of ~\$25M over the next 5 years and ~\$20M per annum thereafter*

# World class maintenance and reliability at our Kingsbridge I wind farm

- One of the best performing wind farms across the Vestas global footprint
- High availability and reliability

*We will leverage our expertise and leadership onto our 3 new assets (Quality Wind, Halkirk, Port Dover & Nanticoke)*





# Effective utilization of expertise

*Recent reorganization has integrated overlapping areas to allow us to create efficiencies, reduce duplication and share best practices and expertise throughout the fleet*

## Examples:

- Outage team (Genesee)
- Shared Engineering / Specialist (placing them closer to the plants)
- CBEC's utilization of maintenance management software
- Shared analytics



*Achieve significantly more efficiency and effectiveness*



# Benchmarking

*Committed to benchmarking ourselves against the industry as we continue on our continuous improvement journey*

**We utilize industry-leading sources of information including:**

- Solomon and Reliability Assessments (IDCON)

## Findings

- Genesee 1 and 2 top decile availability
- Improved reliability in Alberta assets has substantial value
- High fleet availability comes at a cost
- Safety performance is well above average

## Actions

- Each plant will have its own market mission
- Reliability program implementation in phases - on a prioritized basis
- Availability vs. expenditures - needs to be optimized
- Our journey to zero lost time continues

# Continuous improvements

## CBEC Unit 1 (LM 6000)

- Inlet fogging
- Improved heat rate; reduced emissions
- Output up by 2-3 MW
- Payback under one year



## Genesee 1 and 2

- Capacity increased from 385 MW to 400 MW with no additional cost
- Historical O&M spend higher than recovered in PPA
- Availability ~5% higher than in PPA
- Additional costs supported by higher availability

*Historically our Genesee economics have been very positive; continually reassess for changing market conditions*

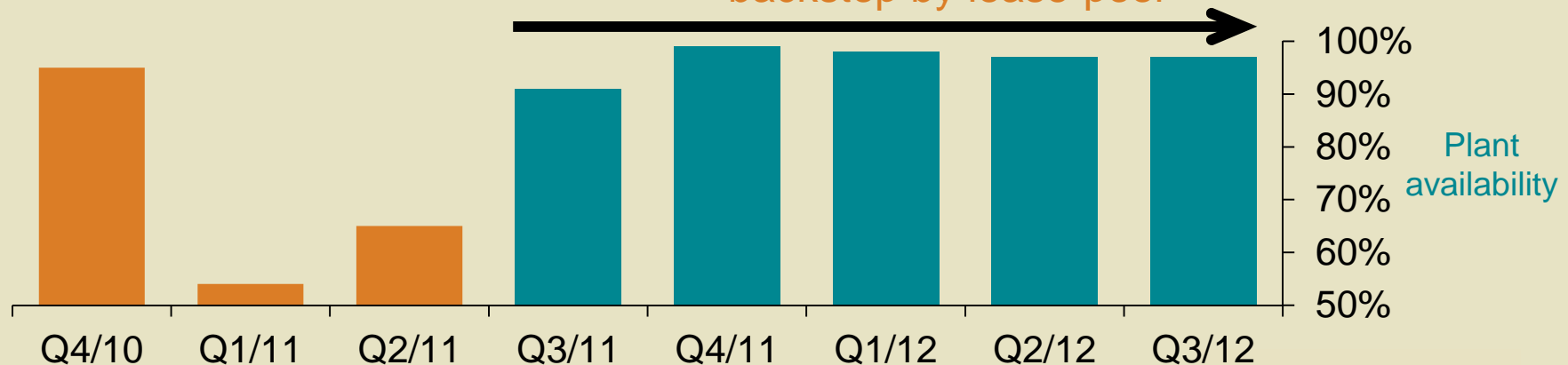
# Continuous learning

*Promoting a culture of continuous learning and striving for excellence*

- Genesee 3 High Energy Piping (HEP) Program – Safety is #1
  - Major issue identified during a scheduled outage; proactively remediated to mitigate future risks
  - Proactively built into Keephills 3
- CBEC – Improvements in reliability and processes over the last 3 years
  - Working through and incorporating new technologies
  - Resulting in improved start reliability and availability

## Clover Bar Energy Centre

Reliable performance  
backstop by lease-pool



# Overview of planned major outages

*Regular maintenance is key to delivering long-term high availability. Focus on trade-off between outage frequency/timing and impact on availability*

Cdn plants	2013	2014
Genesee	Unit 1 – 27 days, \$18M	Unit 2 – 24 days, \$17M Unit 3 – 27 days, \$9M
US plants	2013	2014
US NE plants	\$14M	\$24M
Bridgeport	20 days	60 days full plant, 15 days 1x1
Rumford	22 days	10 days
Tiverton	53 days	16 days
North Carolina plants	\$3M	\$2M
Southport	16 days	16 days
Roxboro	7 days	7 days

# Summary



## *Achieved through:*

- Comprehensive measuring of where we are strong and where we need to improve (Solomon)
- Industry-leading reliability program
- Improved sharing of best practices across the fleet; internal reorganization to place experts closer to the plants
- Continuous improvement (implement and learn from trials)



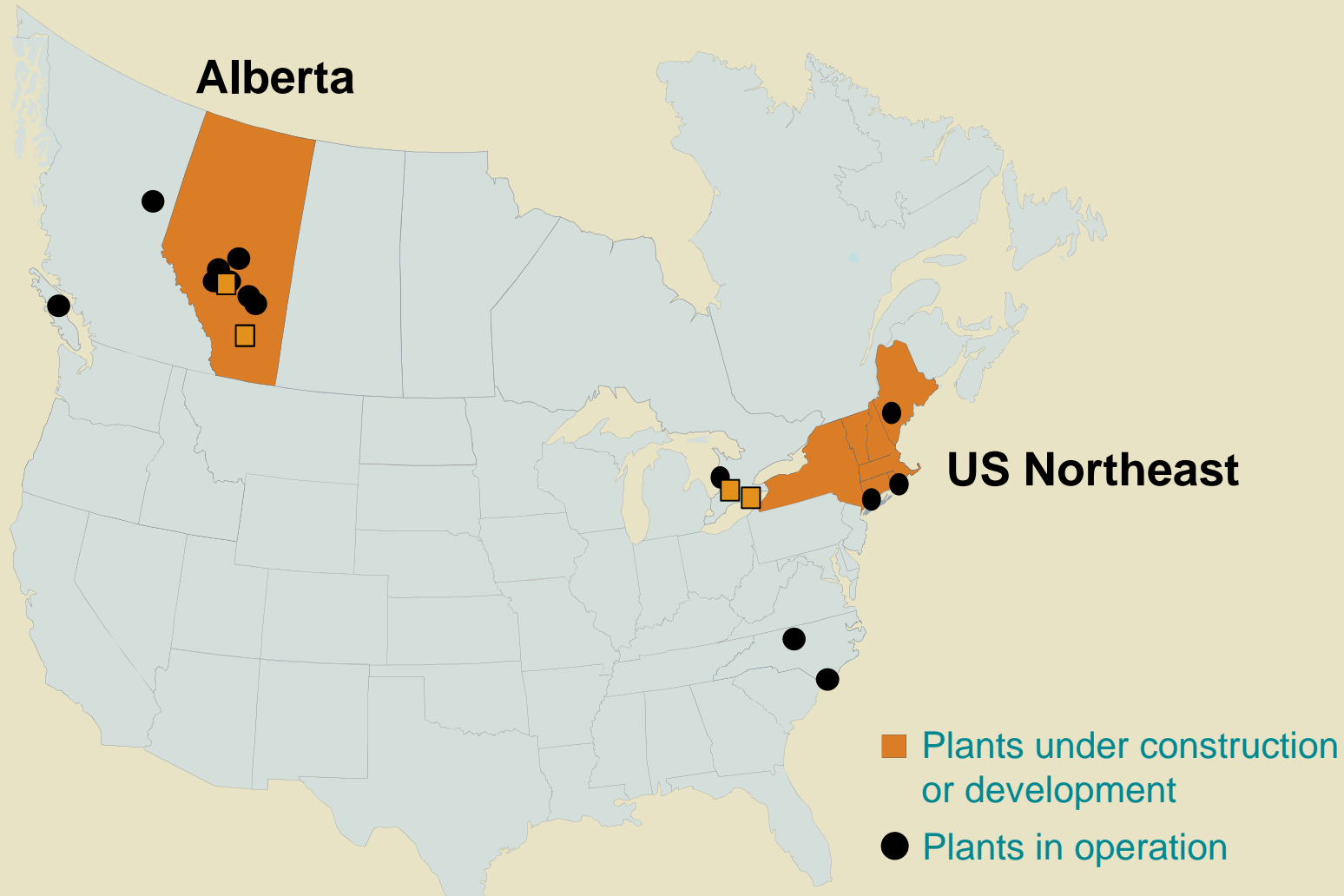
# { MERCHANT MARKETS AND PORTFOLIO OPTIMIZATION



**Bryan DeNeve, SVP Corporate  
Development & Commercial**

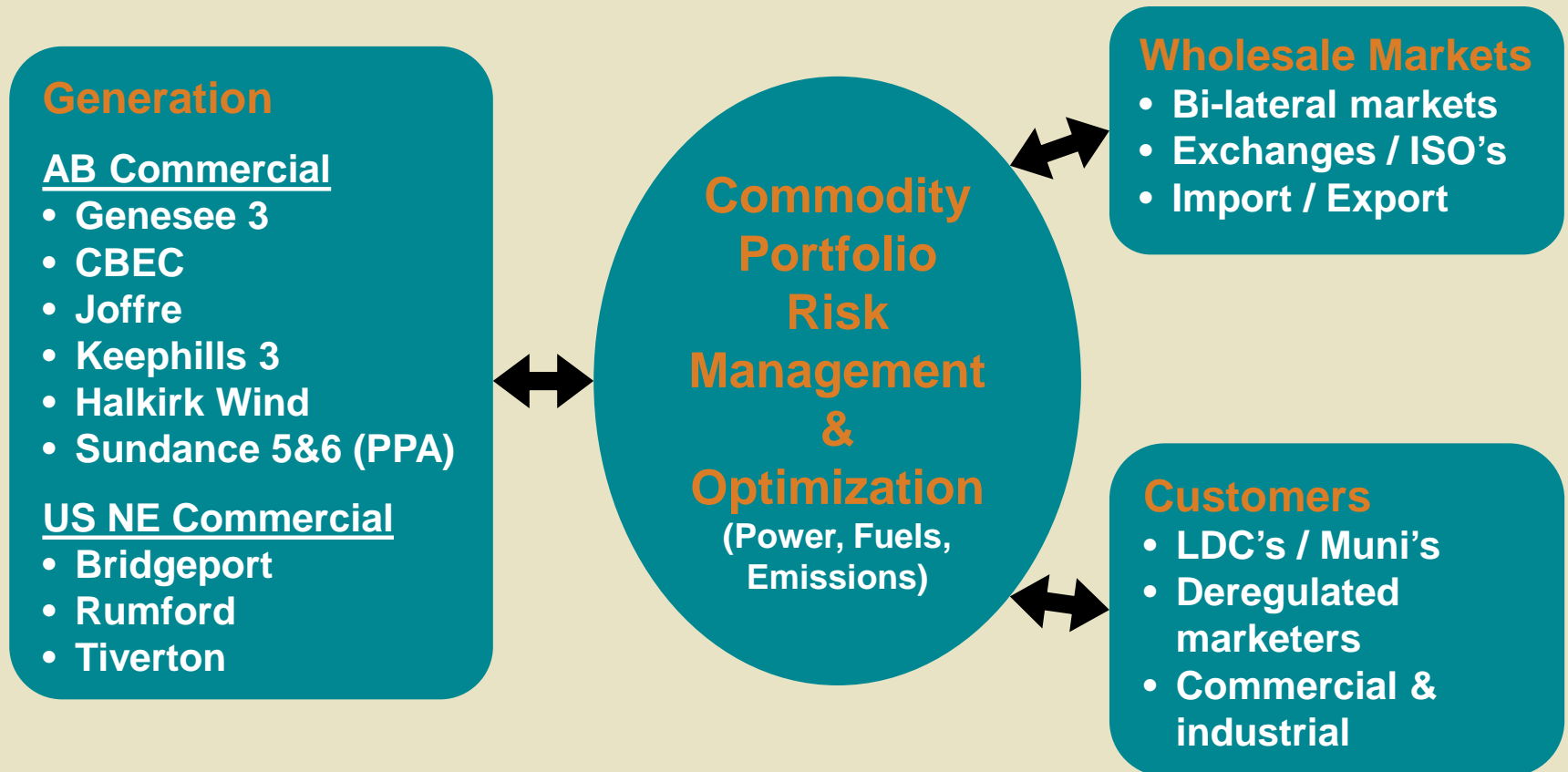


# Merchant markets





# Commodity portfolio risk management & optimization



# Managing power portfolios

## *Risk management and optimization of power portfolios*

- **Commodity operations** – offering plant production into Energy Market and Ancillary Service market on a 24/7/365 basis
- **Optimization & trading** – managing forward power portfolio exposures according to market views and corporate risk limits. Activities include working with plants to optimize outage impact, plant offer strategy, wholesale trading, import/export activity. All decisions made with consideration of and in coordination with generation fuels and environmental commodities impacts.
- **Strategic portfolio management** – development of long-term portfolio risk management strategy, input into regulatory policy, and support of Business Development activities
- **Origination** – additional channel with which to manage risk and optimize portfolio exposures through long term contracts with large industrial customers and municipalities

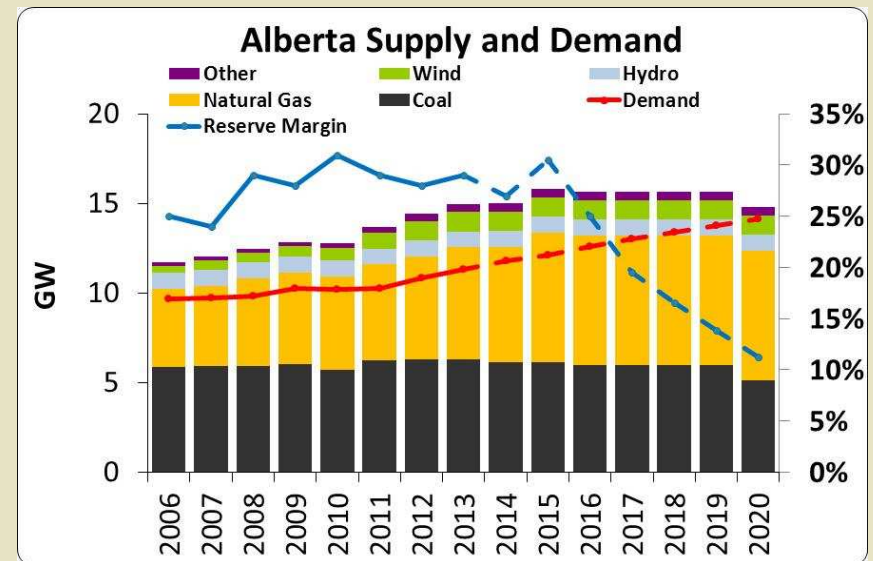
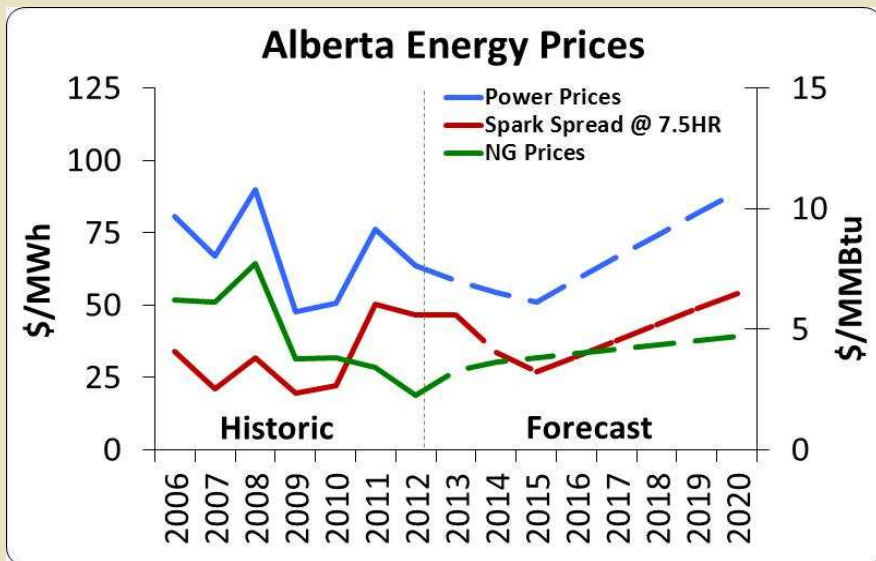
## *Position taking based on in-depth market analytics*

# Alberta market

*Positive long term supply dynamics*

*Forecast spark spreads above historical average*

*Projected reserve margin signals the need for new capacity in the 2017-2020 timeframe*

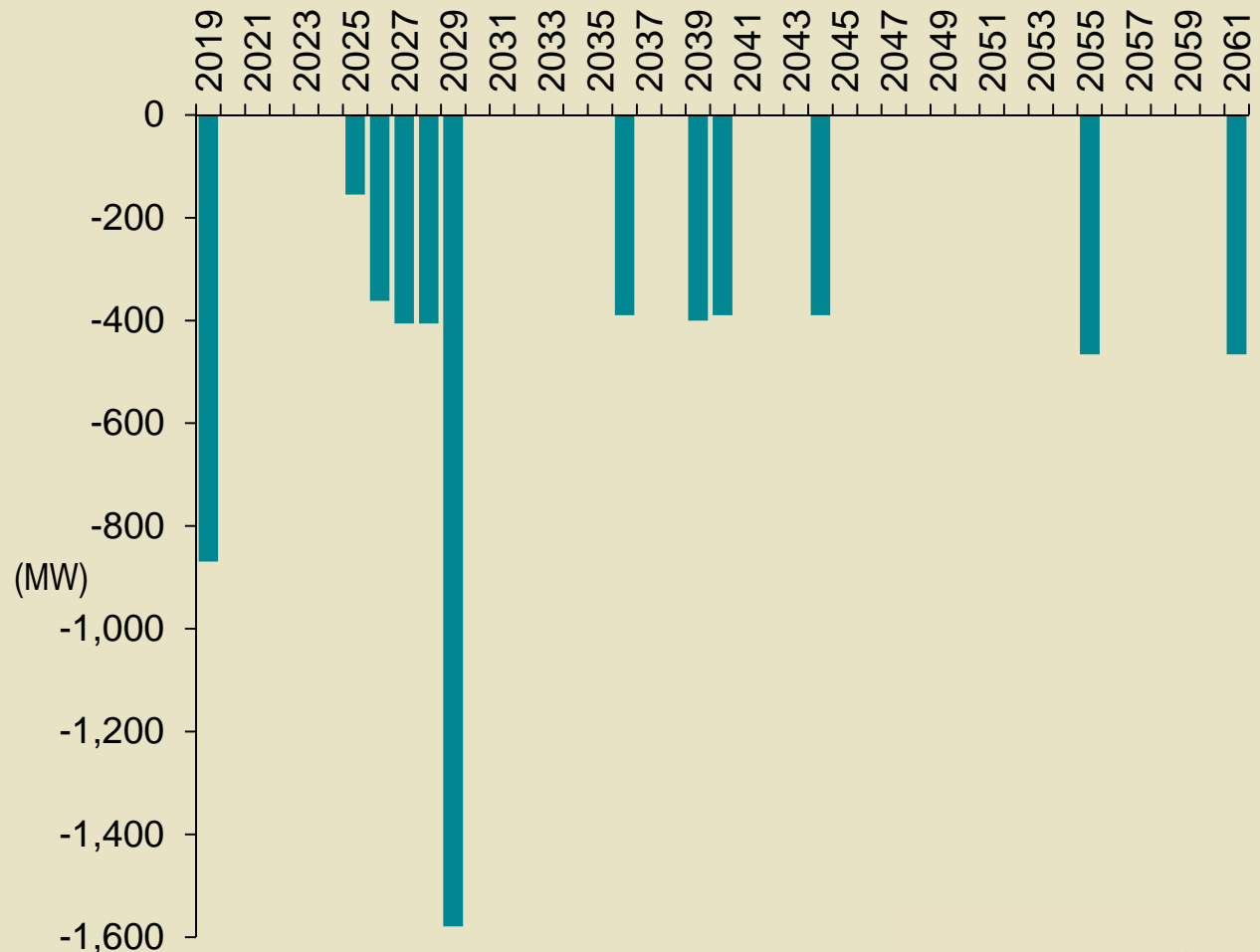


Source: AESO and CPC Estimates

# Increasing certainty of coal unit retirement schedule

Annual coal unit retirements under the recent federal Capital Stock Turnover regulations

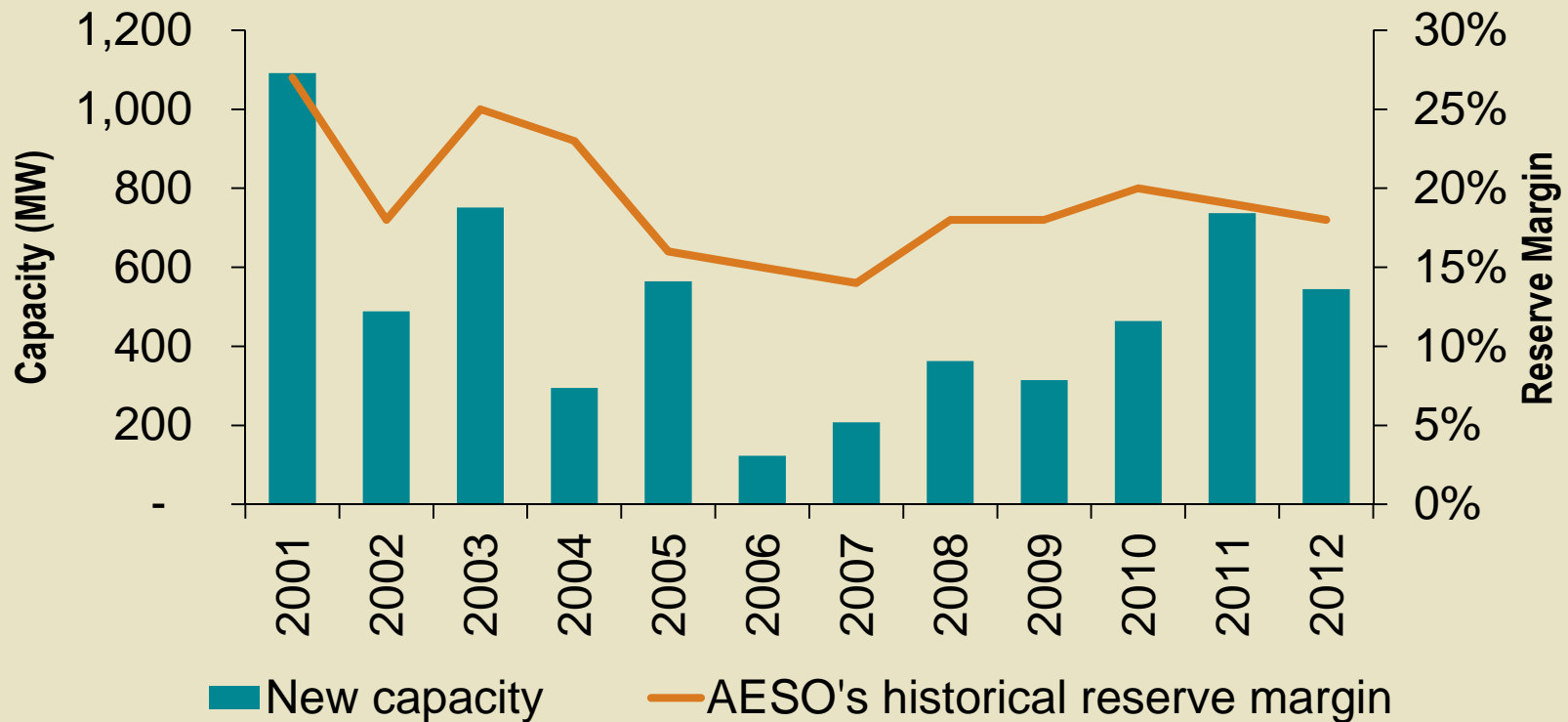
CASA regulations may result in coal units retiring sooner



# AB market design

*Current market design has been successful in signaling when new capacity is required*

## Alberta reserve margin and new capacity



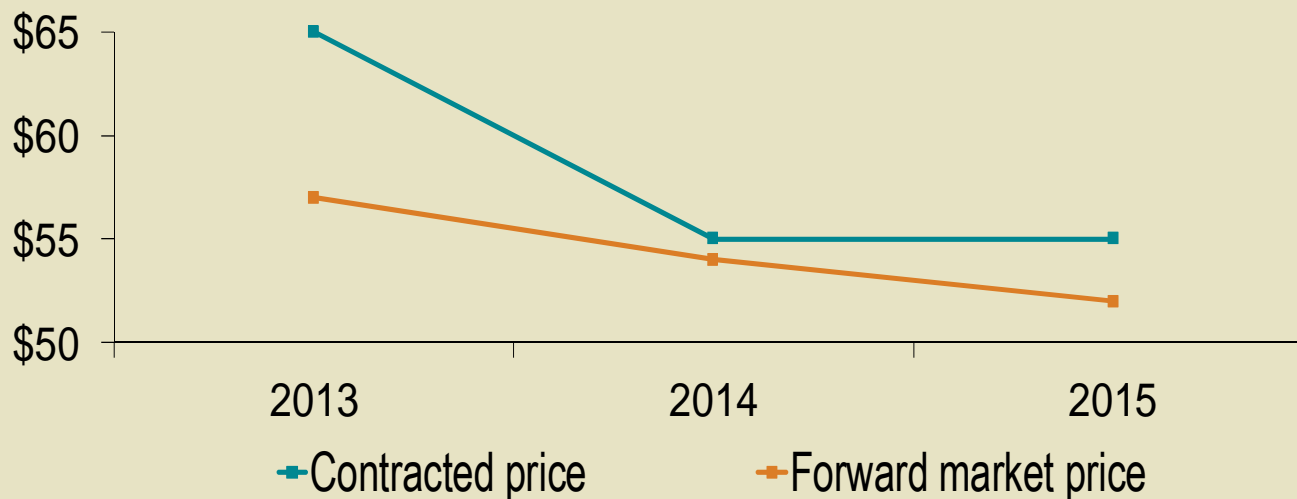
# Managing Alberta market exposures

*Portfolio positioned to continue to capture upside volatility in the AB power market*

*% of merchant position contracted*

	2013	2014	2015
<b>Pre-Shepard</b>	<b>30%</b>	<b>4%</b>	<b>4%</b>
<b>Post-Shepard</b>	<b>44%</b>	<b>44%</b>	<b>17%</b>

## Portfolio price versus current forward prices



# Clover Bar and Capital Power's portfolio

*Flexible peaking units used to supplement our AB network hub*

- Clover Bar units are used in a variety of ways to complement company's portfolio strategies:
  - Backstop planned and unplanned outages
  - Capture upside in the event of power volatility and price spikes
  - Support active portfolio optimization
  - Provide system support ancillary services to the AESO

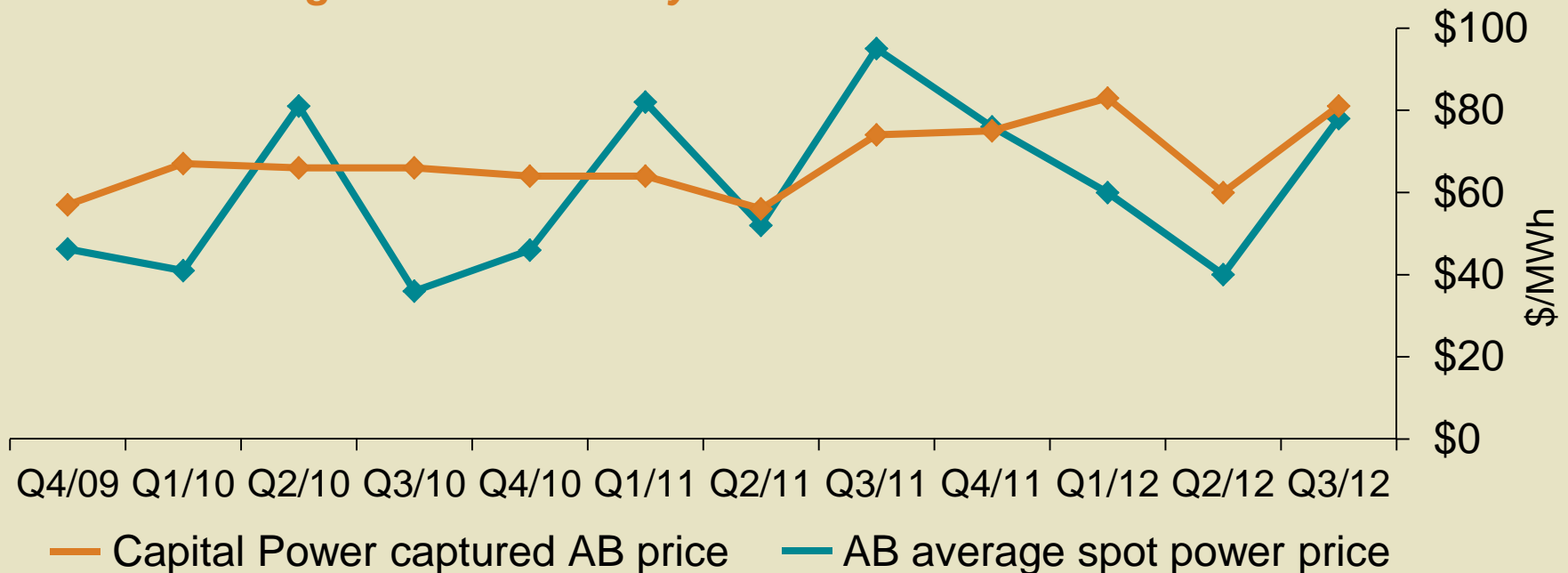




# Capturing upside from AB power prices

- Hedging positions based primarily on generation from Genesee 3 and Keephills 3 baseload coal plants and output from the Sundance PPA
- Actively trading throughout various time periods to minimize portfolio risks, create incremental value, and reduce volatility

*CPX's average realized power price has exceeded spot power prices by ~20% on average over the last 3 years*

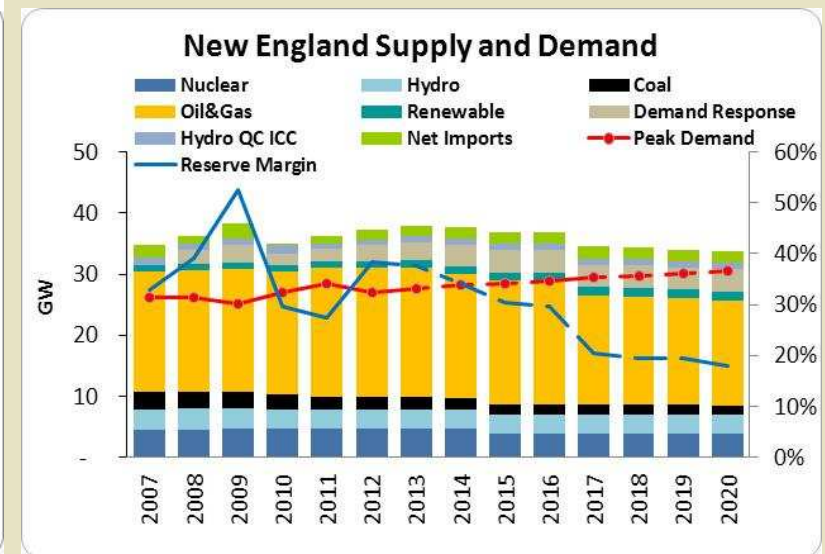
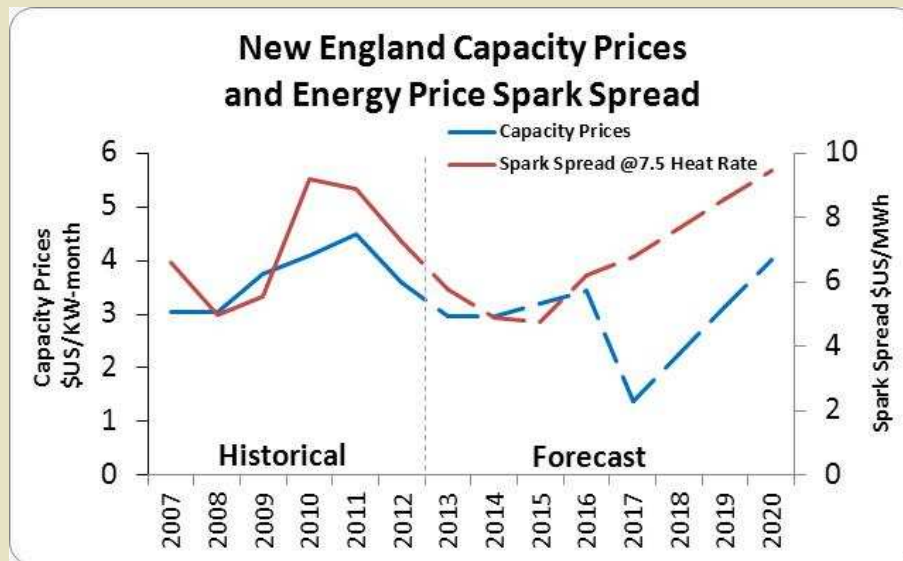


# New England Market

*Attractive long term supply dynamics*

*Capacity market rule changes – floor likely to disappear*

*Market in balance by 2017*



Source: ISO-NE and CPC Estimates

# Portfolio optimization

## *Northeast ISONE market position update*

### Hedged energy generation capacity

2013	2014	2015
~50%	0%	0%

- Lower power prices driven by a low gas price environment
- 2012 sparks spreads reflect additional generation coming online in 2011 and flat demand growth
- Less earnings volatility due to locked-in capacity payments and hedge position
- Market liquidity allows for active position management up to 5-years forward
- 2014-15 position being managed according to market views and portfolio hedging strategy

# Environmental commodities portfolio

*Back-drop of increasing environmental regulation across all of the existing and targeted geographies that CPC operates in*

<b>Alberta</b> Natural Gas Combined Cycle and Specified Gas Emitters Reg	<b>Market</b> GHG Emissions Trading (offsets)	<b>CPC action</b> AB/Canada GHG trading function has hedged exposure through 2014
<b>US North East</b> Regional Greenhouse Gas Initiative (RGGI)	<b>Market</b> GHG Emissions Trading (allowances)	<b>CPC action</b> Hedging program through auctions, bilateral trades and ICE
<b>US Assets</b> Clean Air Interstate Rule (CAIR)	<b>Market</b> Annual and Seasonal NOx/SO2 Trading (allowances)	<b>CPC action</b> Hedging program through bilateral trading and ICE

Proactive management of environmental commodity exposure has yielded significant compliance cost savings as well as incremental revenue through sales of excess inventory to 3<sup>rd</sup> parties

# Commodity risk management

## *Approach and governance*

- Segregation of accountabilities across Front, Middle and Back Office areas
- Control framework integrated within CPC's Commodity Risk Policy, Procedures and Guidelines
- Policy establishes framework for determining Commodity Risk Limits based on ability and willingness to take risk
- Commodity Risk measured within a centralized Energy Trading and Risk Management system utilizing Value At Risk (VAR) based approaches
- Scenarios provide stress testing to estimate maximum loss under abnormal market conditions
- Back testing is conducted to recalibrate VAR parameters to address model risk and ensure relevance

# Processes, systems and analytics

*New ETRM system went live in Oct/12, providing a more sophisticated portfolio optimization and growth*



# Commercial value creation – BC / Alberta

*Optimizing plant inputs and outputs to deliver incremental bottom line value to the shareholder*

- Identify and implement non-commodity commercial actions to derive additional contribution from the AB and BC fleet of generation assets
- Target exceeded in 2011 and 2012
  - Reductions in environmental costs
  - Effective resolution of settlement issues with third parties
  - Increased capacity at Genesee 3
  - Black Start capability at Clover Bar
- Some valuation creation remains in place for the long term such as Black Start and increased capacity
- In last two years, have exceeded the \$3M - \$4M annual targets



# Commercial value creation - US NE and Mid-Atlantic

*Optimizing plant inputs and outputs and the portfolio to deliver incremental bottom line value to the shareholder*

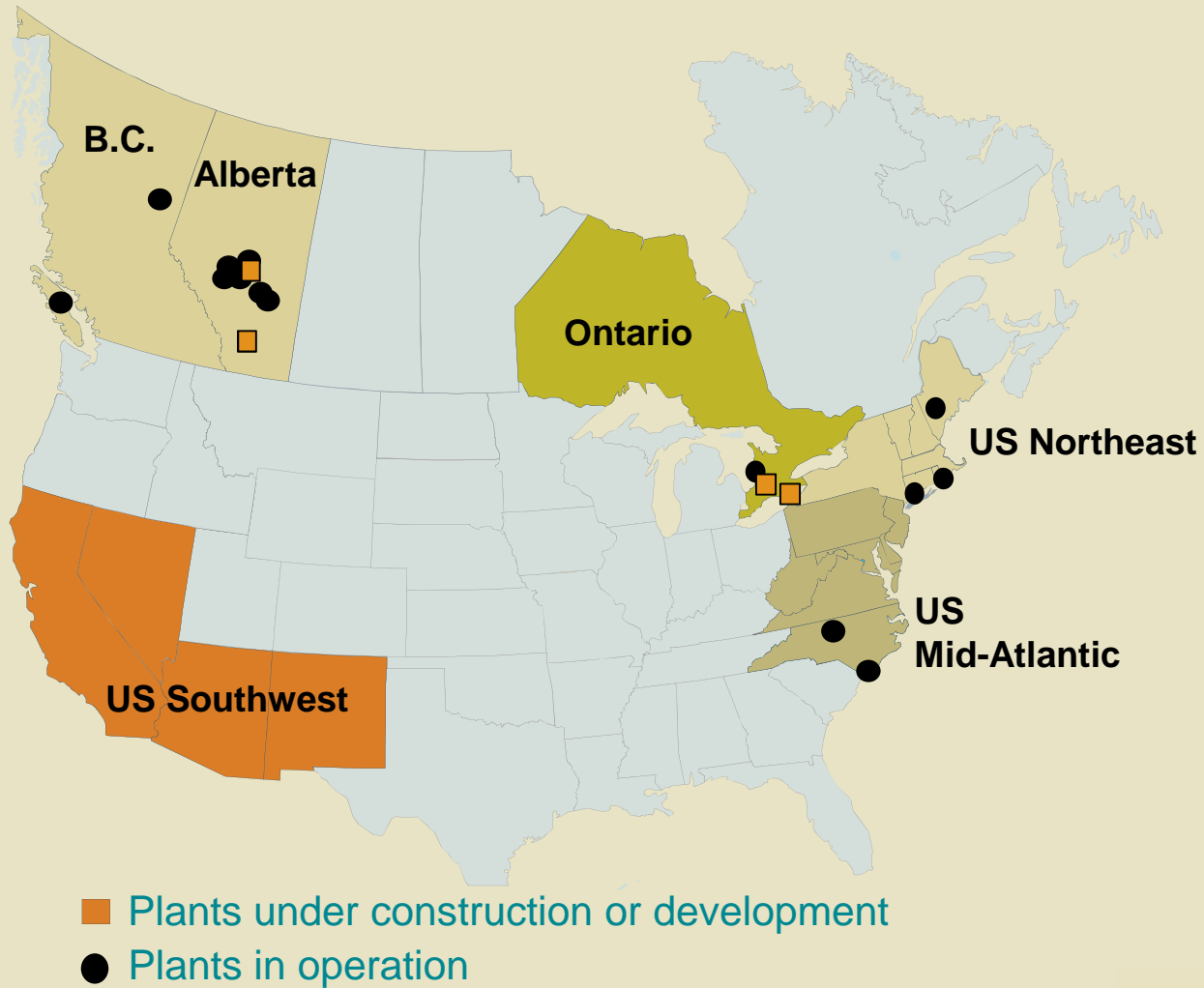
- Utilize Bridgeport's designation as a Class Resource to participate in the Connecticut Renewable Portfolio Standard Objectives
- Increase dispatch at Rumford through transmission enhancements and State wide transmission system expansions
- Re-contract fuel supplies at the North Carolina facilities to provide for long term alignment with PPAs and facility operation
- Expand market participation in State Renewable Energy and Efficiency Portfolio Standard to create additional value for non-contracted REC's

# { CREATING VALUE THROUGH DISCIPLINED GROWTH



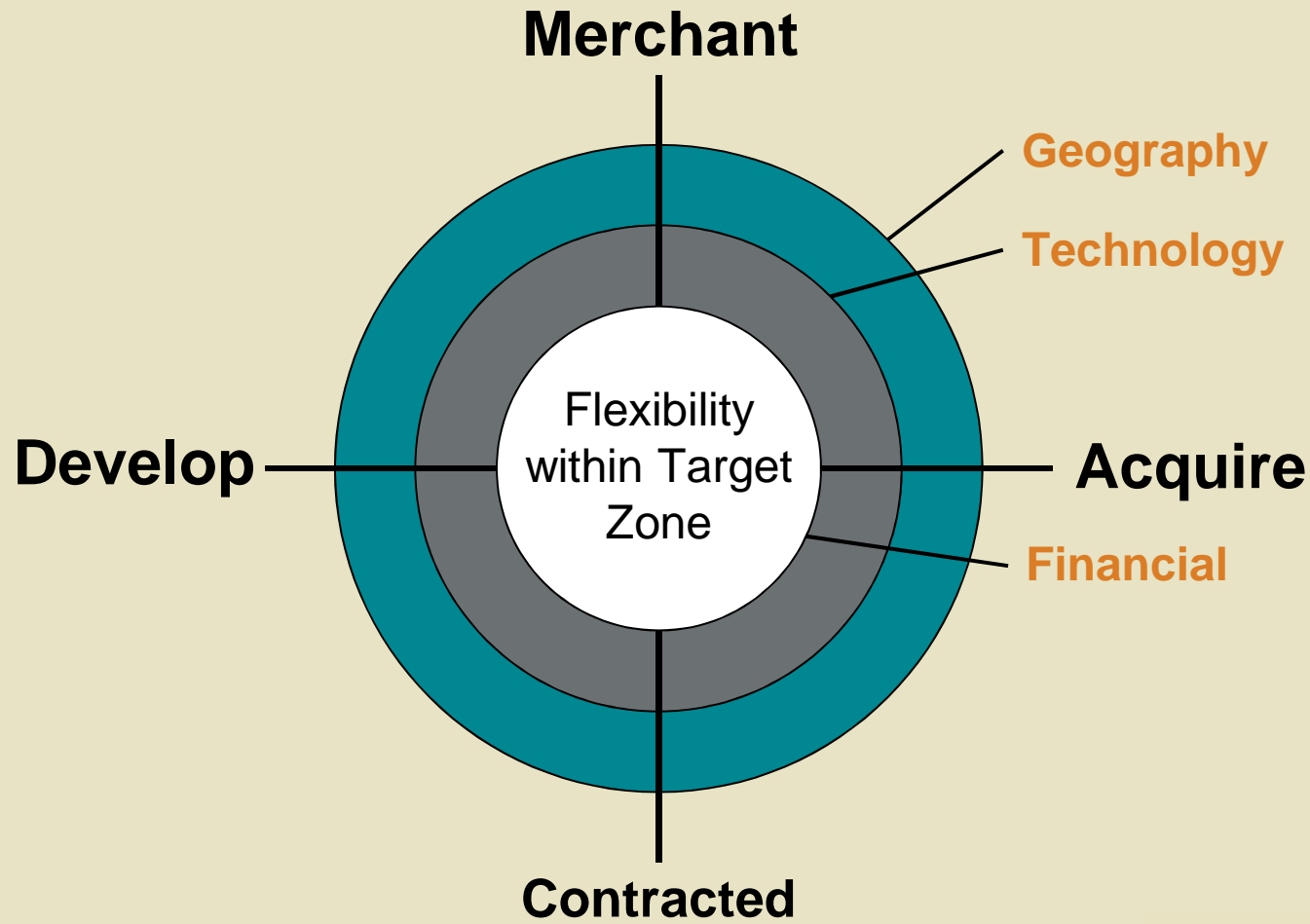
**Bryan DeNeve, SVP Corporate  
Development & Commercial**

# Target markets

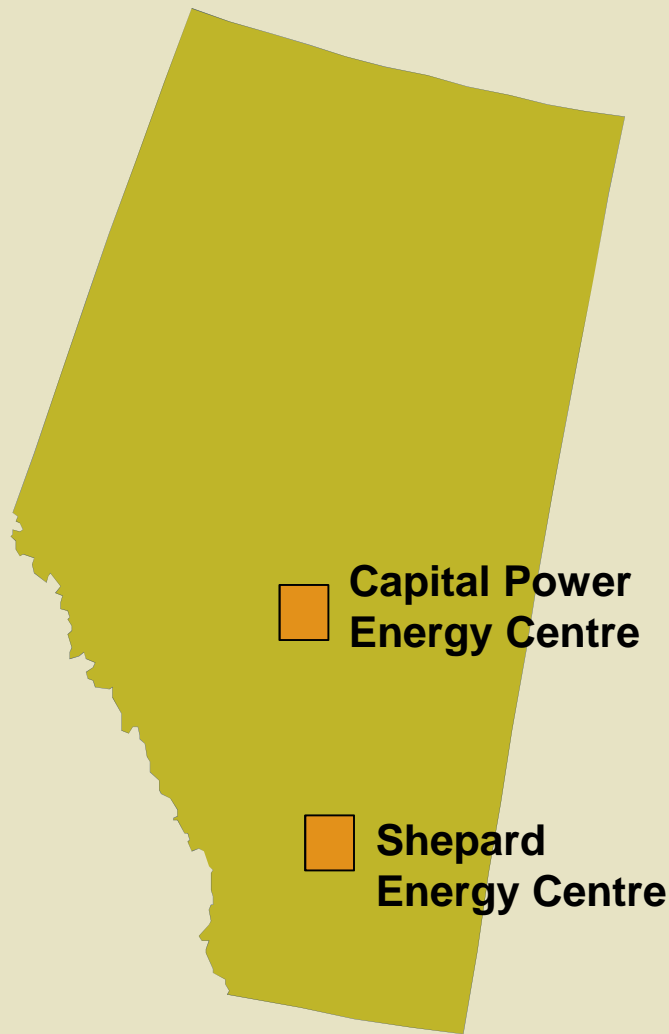


# Framework for disciplined growth

*Capital Power's strategy drives opportunity evaluation*



# Alberta opportunities



- Beyond Shepard, new generation is expected to be needed in the 2017- 2020 timeframe
- Alberta market design is expected to continue to provide timely pricing signals for the addition of new supply

# Shepard Energy Centre (SEC)

- Acquired 50% interest in ENMAX's Shepard facility
- Project is 50% complete with a projected cost of \$1.6B
- Project is projected to be 5-10 cents accretive per year over first five years
- After-tax unlevered returns expected to exceed 10% over project life

Shepard Energy Centre	
Capacity	800 MW
Type	Natural gas combined cycle
Technology	2 x 240 MW Mitsubishi M501 G class turbines; 1 x 320 MW Mitsubishi condensing reheat steam turbine; 2 x fully fired triple pressure Vogt Heat Recovery Steam Generators
Location	Southern Alberta, close to major load center and has low line losses
Operator	ENMAX



Artist's rendering of the Shepard Facility

# Shepard is a strategic fit for Capital Power

## *Target region and networked hub*

- Alberta location adds to existing network hub which will facilitate additional economies of scale and trading synergies

## *Sustainable cash flows*

- 20-year tolling agreement on 50% of owned capacity with ENMAX
- Additional 25% contracted for 2015, 2016 & 2017 which increases cash flow certainty during an expected period of low pool prices in Alberta
- Additional cash flow certainty created by hedging Capital Power's existing portfolio by 100 MW in 2013, 300 MW in 2014 and 100 MW in 2015

## *Construction and operational excellence*

- ENMAX will manage construction and operation.
- Management committee gives CPC ability to contribute knowledge and experience



# Halkirk

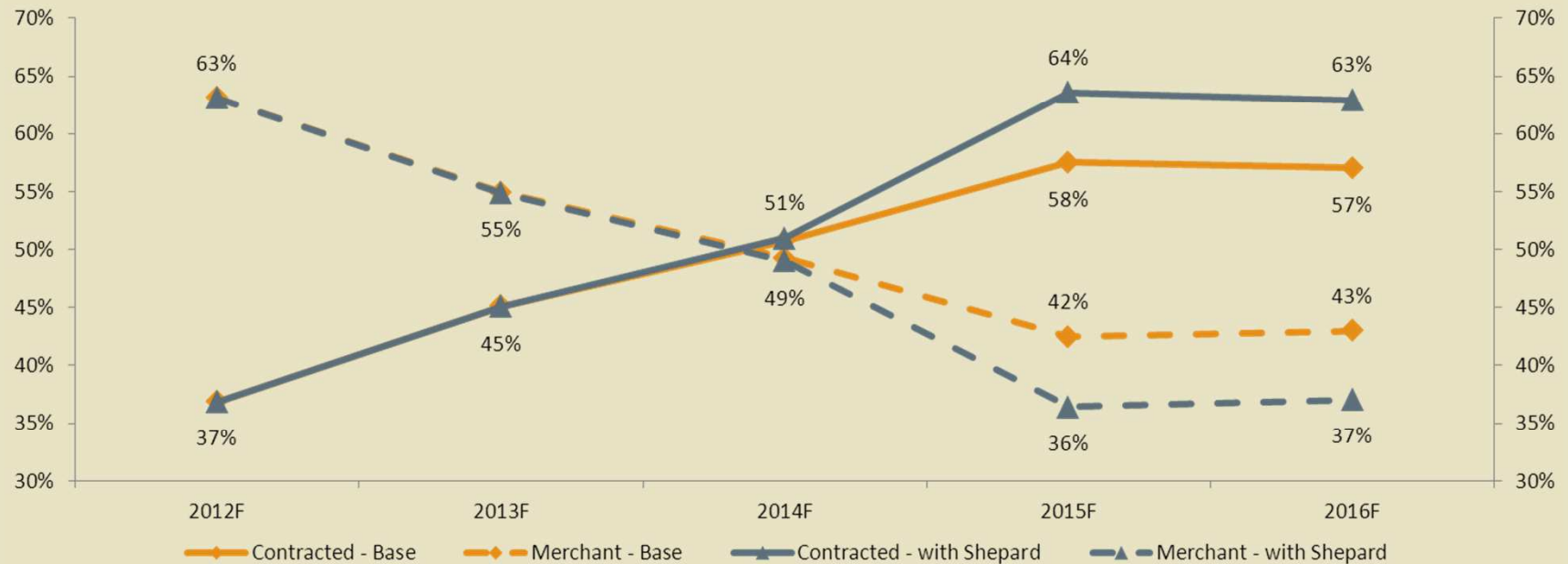
*Financing plans for Shepard facility includes the planned divestiture of Halkirk in 2013*



# Shepard impact on contracted/merchant mix

- Contracted operating margin improves Capital Power's contracted / merchant mix from 2014 through 2016
- Average weighted-age of our contracted EBITDA at 2015F would improve to 12.5 years with Shepard project compared to 10.6 years without the project

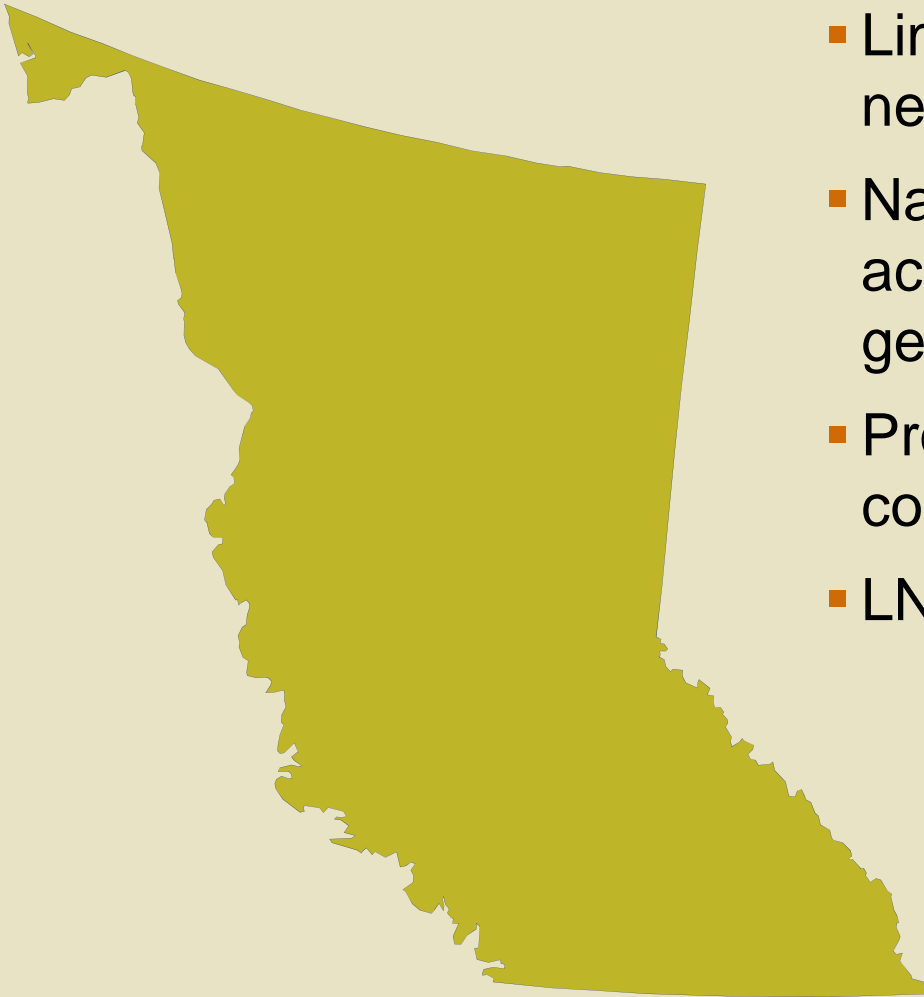
## Contracted vs. Merchant mix



# Capital Power Energy Centre

- New gas-fired combined cycle facility in Alberta
- Capacity is expected to be up to 900 MW
- Expected to be completed in the 2017-2020 timeframe
- Will utilize GE's latest gas turbine technology
- Assessing two attractive brownfield sites
- Extensive construction experience in Alberta

# B.C. opportunities



- Limited wind opportunities in the near term
- Natural gas is gaining acceptance for electricity generation
- Province is expected to continue to support IPPs
- LNG may provide opportunities

# US Southwest

- Low load growth and RPS has pushed out need for new supply
- Continued uncertainty around market structure
- Focused on developing fully contracted assets



# Sun Valley Energy Center

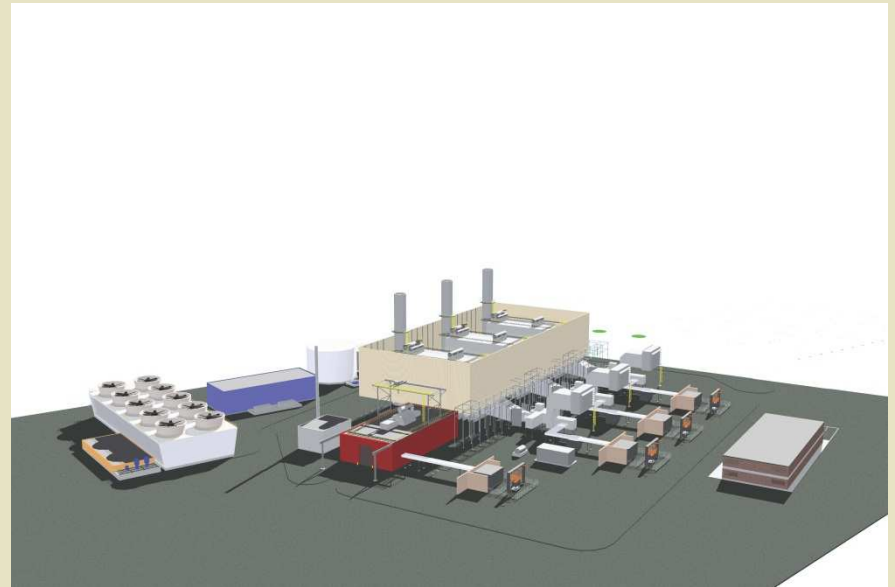
- 300 MW of solar PV
  - Targeting long term PPAs with California LSEs
  - Projected COD in 2016-17
  - Projected capital cost of ~\$720M
- 300 MW of gas-fired generation
  - Targeting long-term PPAs with Arizona LSEs
  - Projected capital cost of ~\$300M





# Southern CA development opportunity

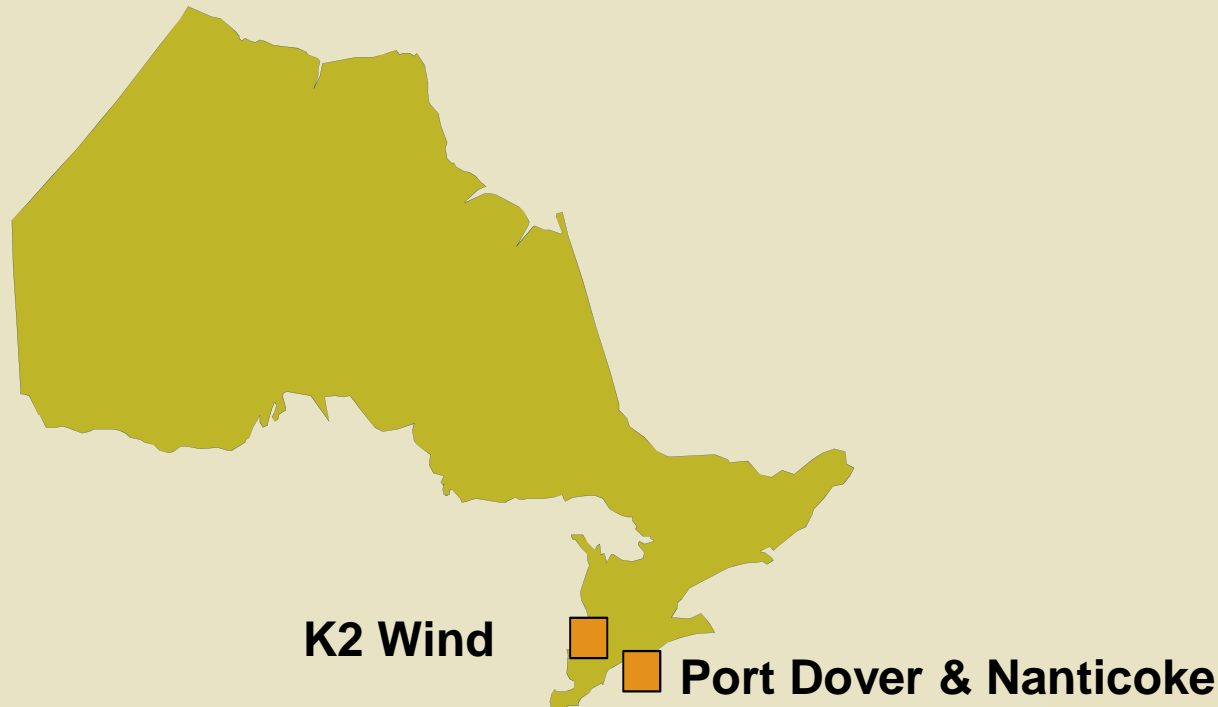
- Up to 800 MW combined cycle opportunity targeting long term PPA with SDG&E
- RFP expected in Q1 2013
- Projected capital cost of up to \$1B



*Development activities have been delayed to provide more time for stakeholder involvement and to better align with expected need*

# Ontario

- FIT unlikely to provide material opportunities in near term
- Minimal development opportunities given slow load growth and nuclear life extension
- Longer term renewable and natural gas opportunities

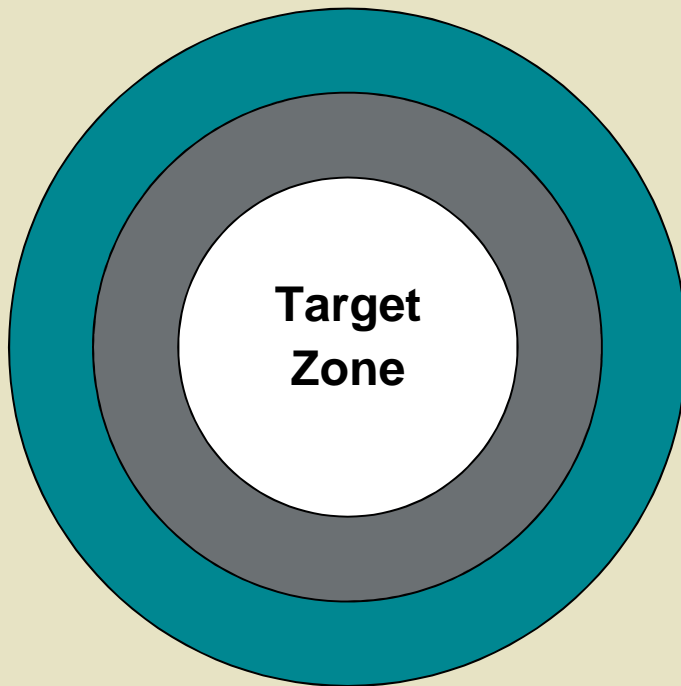


# Development of K2 Wind Ontario

- Capital Power, Samsung and Pattern have formed a limited partnership agreement to construct and operate
- 270 MW wind project located in southwestern Ontario
- 20-year PPA with Ontario Power Authority for \$135/MWh
- Submitted REA Q4/12, approval REA expected in Q2/13
- Construction expected to begin in 2013 with COD in Q4/14
- Total expected capital cost of \$874M; to be project financed



# Creating value through disciplined growth

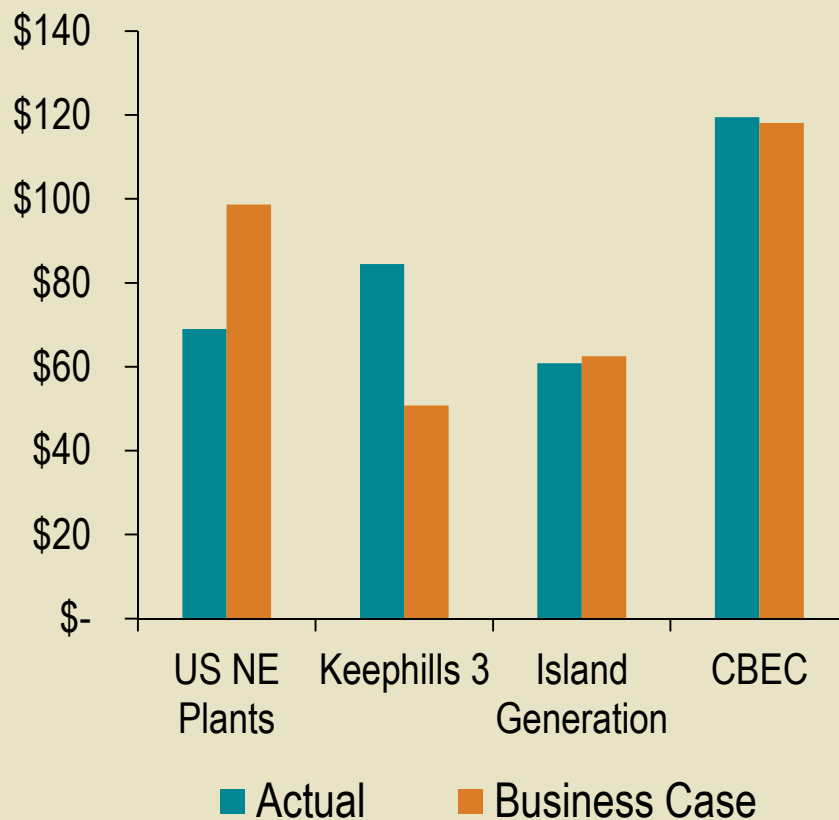


- Since the formation of Capital Power, growth includes:
  - Development of four wind projects (Quality Wind, Halkirk, PD&N and K2)
  - Acquisition of Island Generation and the US NE assets (Rumford, Tiverton and Bridgeport)
  - 50% JV on the Shepard asset
- Contracted assets account for 60% of growth on a committed capital basis
- Expected after-tax projected unlevered returns range from 8.5% to 11.5% with the expected weighted unlevered return of 10.1% exceeding a weighted target return of 9.2%

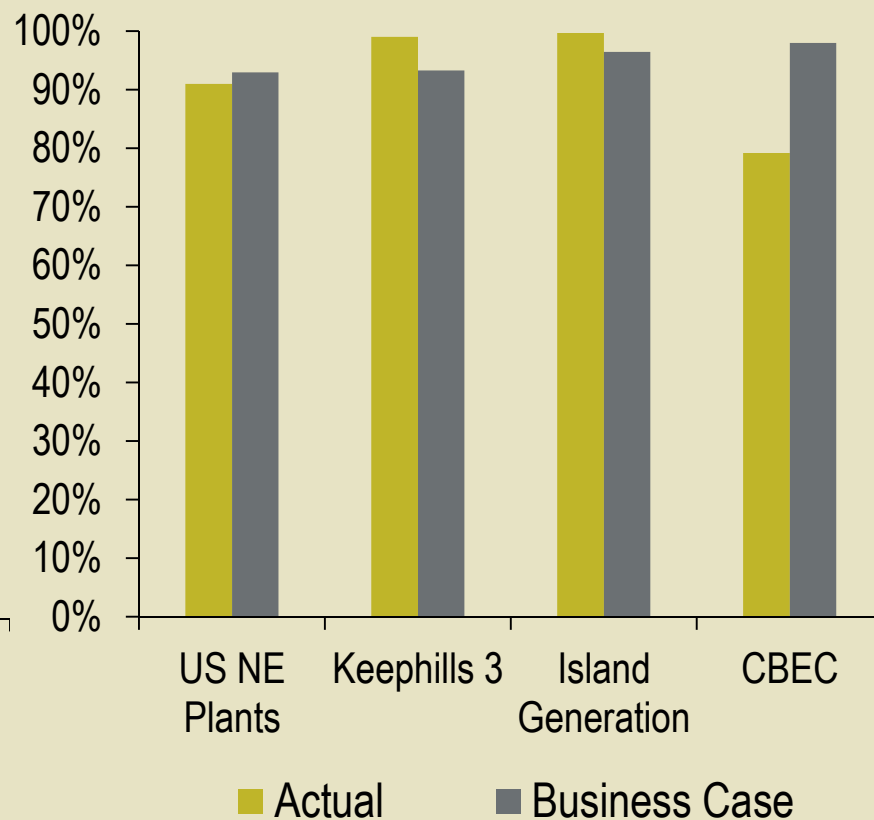
# Actual performance has met expectations

*Total business case of \$334M in EBITDA; compared to actual of \$330M*

## EBITDA (\$M)



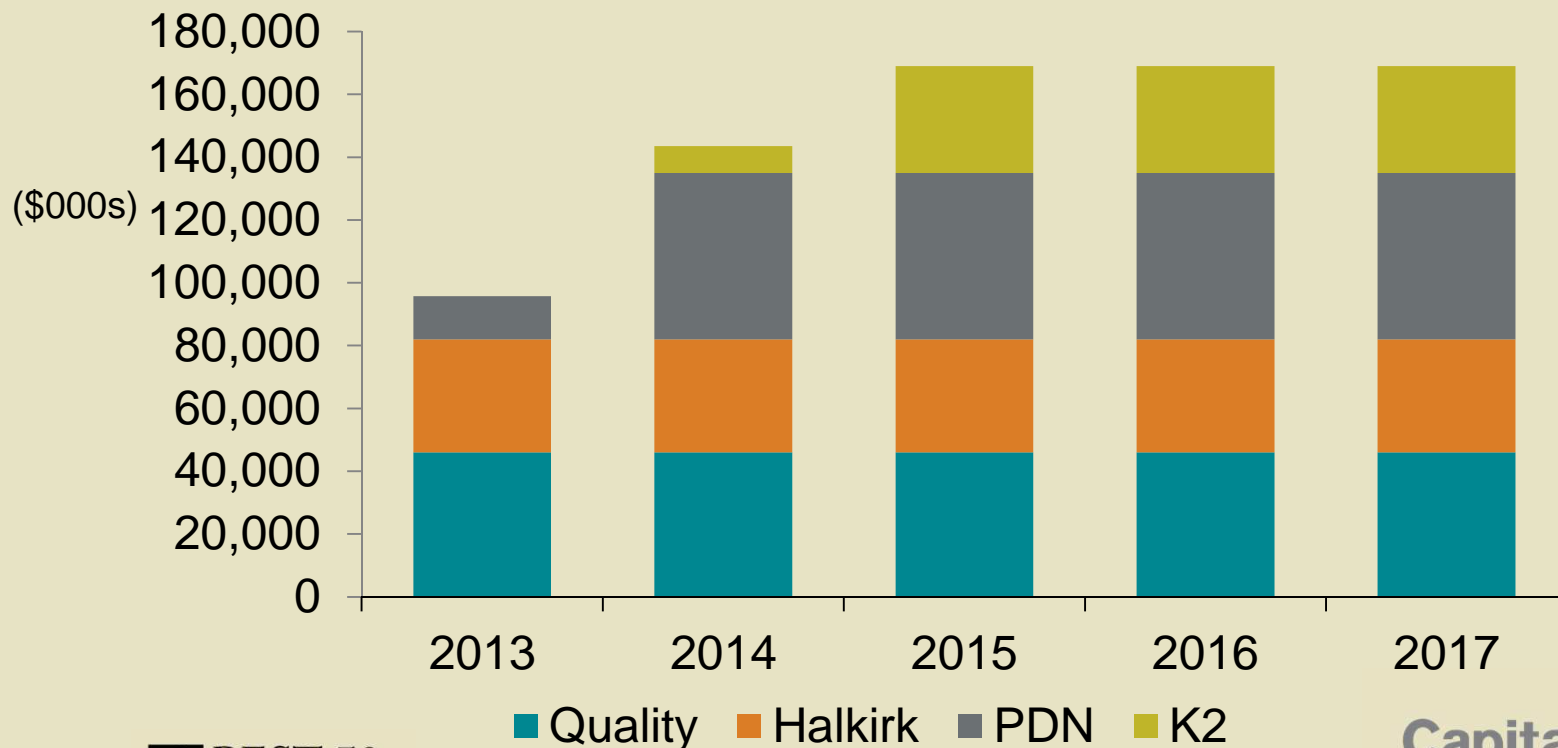
## Plant availability



# Strong financial performance of wind projects

- Wind projects are forecast to provide \$165M - \$175M of annual cash flow before financing
- Strong accretion of ~\$1.05 - \$1.10 in cash flow per share and ~\$0.35 - \$0.40 in EPS for all 4 wind projects

## Forecast cash flow from wind projects





# { MANAGING DEVELOPMENT



**A Competitive Advantage**

**Darcy Trufyn, SVP Operations,  
Engineering & Construction**

# Developments – a competitive advantage



Successful completion of Quality Wind



Successful completion of Halkirk Wind



Port Dover & Nanticoke – construction underway

# { QUALITY WIND PROJECT

On time and  
under budget



# Quality Wind

*Developing on time and under budget*



## Project Scope:

- 142 MW; near Tumbler Ridge, B.C.
- 79 Vestas V90/V100 1.8 MW turbines
- 43 kilometers of roads
- 22 kilometer of HV transmission



## Successful execution:

- COD achieved Nov 8/12
- Forecast cost 10%< \$455M budget



# Quality Wind

*Successful wind development that demonstrates CPC's capabilities*

- A “quality” Capital Power development
  - CPC managed project to ensure a well built and safe installation
  - Built in difficult terrain and conditions
  - Industry leading equipment – Vestas
  - Optimized layout using a combination of V90 and V100
  - Strong Community and First Nations relations established – we delivered on our commitments
  - Safety – no lost time incidents
  - Worked well with BC Hydro on all fronts
- A new and reliable asset in the CPC fleet
  - 35% expected capacity factor (4+ years of wind data)
  - 25 year PPA with BC Hydro
  - Long term service agreement with Vestas



# { HALKIRK WIND PROJECT

Ahead of schedule  
and under budget

# Halkirk Wind

*Developed under budget and ahead of schedule*

## Project Scope

- 150 MW; Halkirk, Alberta
- 83 Vestas V80 1.8 MW turbines
- 31 kilometers of roads
- 80 kilometers of underground collectors

## Another Successful Execution

- COD achieved Dec 1/12 – 14 days ahead of planned schedule
- Forecast cost ~3% < \$357M budget





# Halkirk Wind

## *Another successful development*

- CPC managed project – well built and a safe installation
- Built ahead of schedule in spite of project challenges
- Industry leading equipment – Vestas
- Strong community relations established – delivered on our commitments
- Safety – no lost time incidents

## *A new reliable asset*

- 38% expected capacity factor (3+ yrs wind data); unique AB wind regime
- 20 year REC's with PG&E provide ~40% of revenue
- Long term service agreement with Vestas





# { Port Dover & Nanticoke Wind Project



Building upon our  
competitive advantage



# Port Dover & Nanticoke

*Building on success*

## Project Scope

- 105 MW; near Port Dover & Nanticoke, Ontario
- 58 Vestas V90 1.8 MW turbines
- 28 kilometers of roads
- 32 kilometers of underground collectors



## Key indicators

- REA received Jul/12. Appeal to be released Jan/13
- Construction commenced Sep/12
- COD Q4/13
- Budget \$340M



# Port Dover & Nanticoke

*Another anticipated Capital Power success*

## *A “quality” development*

- CPC managed project. All major project elements secured on a firm price basis
- Land swap with neighboring wind farm created more efficient project
- Delays in project approval have allowed more front end planning/value engineering
- Lessons learned from Quality Wind and Halkirk projects
- Schedule maintained in spite of REA delays – transformer strategy
- Industry leading equipment – Vestas. Well established and good working relationship

## *Another excellent future asset in the CPC fleet*

- 35% expected capacity factor (4+ years of wind data)
- 20 year FIT with Ontario Hydro
- Long term service agreement with Vestas

# Development - a competitive advantage

*We have invested in our future*



- Strong management team with proven capabilities
- “In house” expertise and depth in power plants of all types
- Established systems, tools and processes for reliable and effective execution
- Excellent risk management processes



*Confident we can successfully compete in our fuel types and safely build quality plants - on time and on budget*



# Quality Wind - Video



# { GROWING CASH FLOWS AND SHAREHOLDER VALUE



## Finance Overview

Stuart Lee, SVP Finance &  
CFO



# Financial strategy



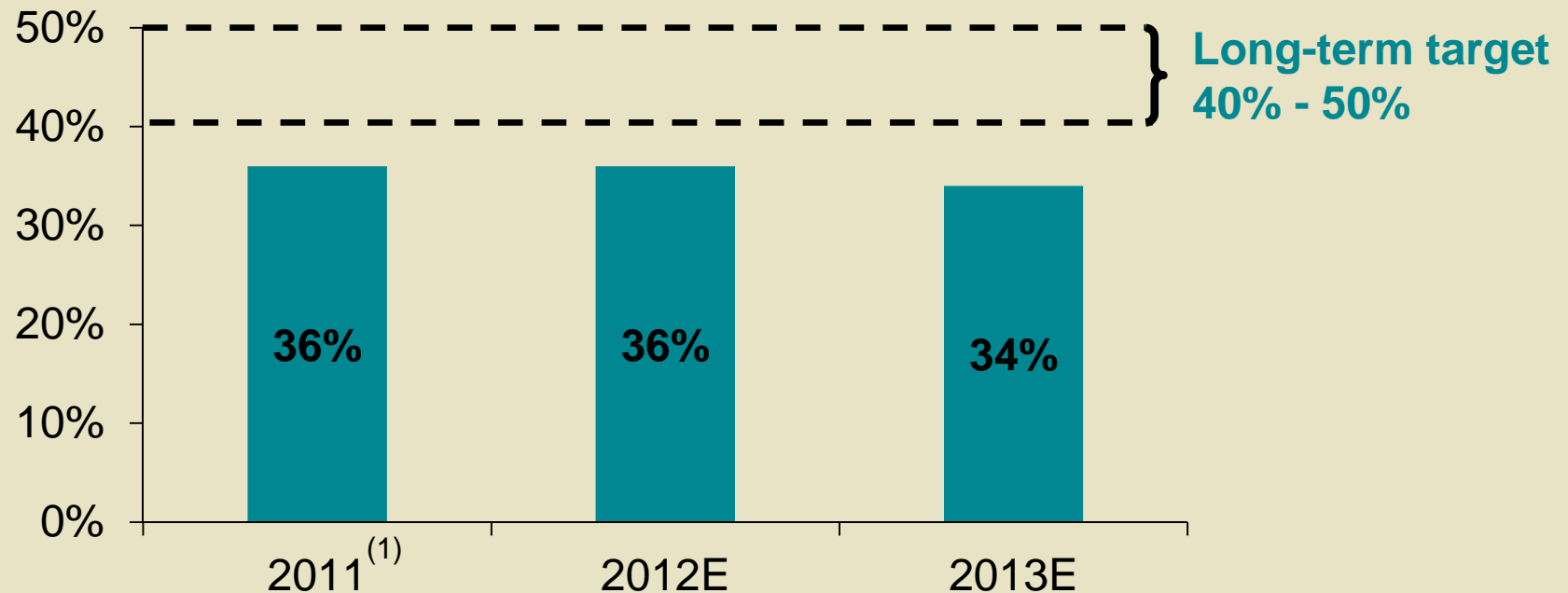
***Maintain ongoing access to cost competitive capital to fund sustainable growth throughout business cycle***

# Financial strength and access to capital

## *Strong balance sheet*

- Assets of ~\$5.0B with ~\$1.6B of long-term debt
- \$1.2B in credit facilities, of which ~\$1.0B available
  - In 2012 added \$300M accordion feature

## Debt to Total Capitalization



(1) CPILP accounted for on an equity basis

# Capital markets financings & liquidity

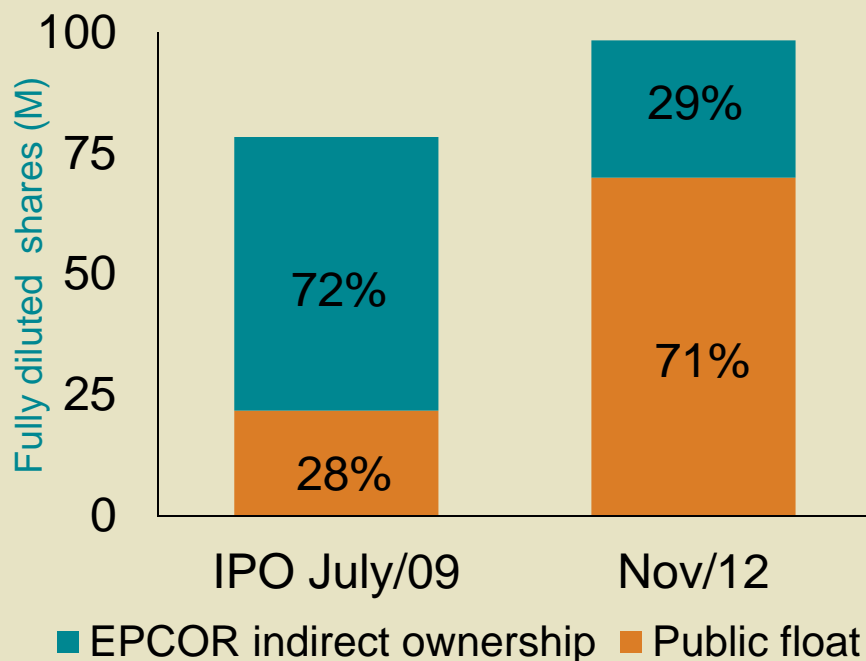
## *\$250M raised from issuances of debt in 2012*

- \$250M, 7-year medium term note in Feb/12

## *Secondary offering of common shares by EPCOR in 2012*

- Apr/12, 9.8 M shares, ~\$230M gross proceeds to EPCOR

## Increased public float & improved liquidity

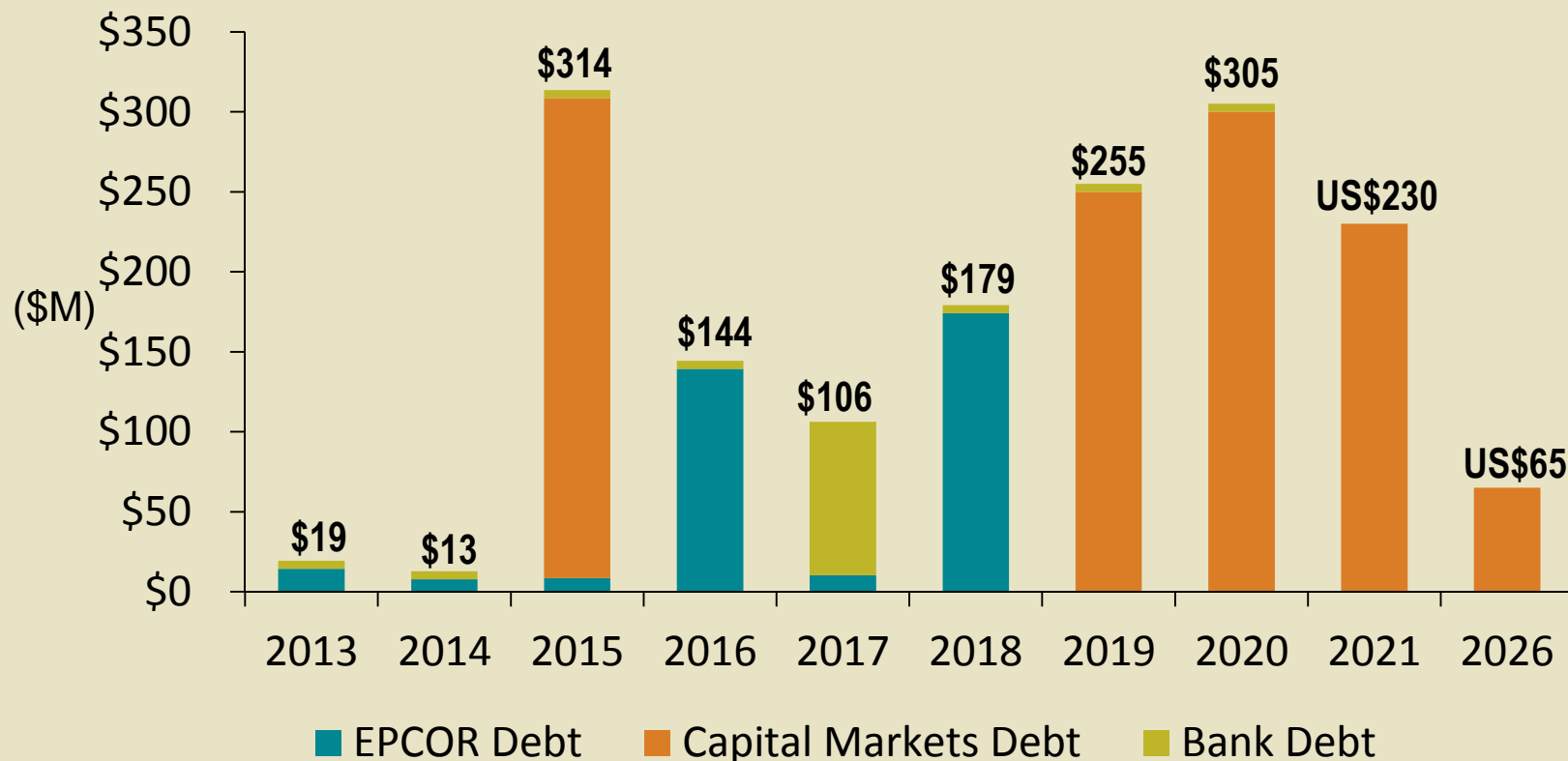


- Fully diluted market cap of ~2.1B
- EPCOR indirect ownership now 29%
- Added to S&P/TSX Composite Index in Jun/11
- 2012 YTD average daily trading volume of ~153K has doubled compared to 2010
- Introduced Shareholder Rights Plan to ensure all shareholders treated equally

# Debt maturity schedule<sup>(1)</sup>

*Well spread-out debt maturities are supported by long asset lives*

- Term on credit facilities extended to 5 years



(1) As of Nov 30/12.

# Development projects - capex

(\$M)	Prior to 2012	2012E	2013E	2014E	Project Total
Halkirk	\$183	\$137	\$25	-	<b>\$345<sup>(1)</sup></b>
Quality Wind	\$155	\$255	-	-	<b>\$410</b>
Port Dover Nanticoke	\$49	\$40	\$251	-	<b>\$340</b>
K2 Wind Ontario	\$1	\$3	\$21	\$33	<b>\$58<sup>(2)</sup></b>
Shepard Centre	-	\$50	\$335	\$470	<b>\$855</b>
<b>Total growth capex</b>		<b>\$485</b>	<b>\$632</b>	<b>\$503</b>	

*Continue strong execution of capex program*

(1) Based on current projections

(2) Balance of proceeds from project financing and partners

# Sustaining capital expenditures

(\$M)	2012E	2013E
Plant maintenance capex		
• Planned outages	\$34	\$49
• Sustaining capex	\$61	\$37
Other	\$24	\$11
Total sustaining capex	\$119	\$97
Genesee land expense	\$18	\$9

- 2013 major planned outages; Genesee 1 and Keephills 3
- Other Canadian plants \$16M and US plants \$36M for 2013E



# Operating expenses

*Expected operating expenses in 2013 relatively flat to 2012 levels*

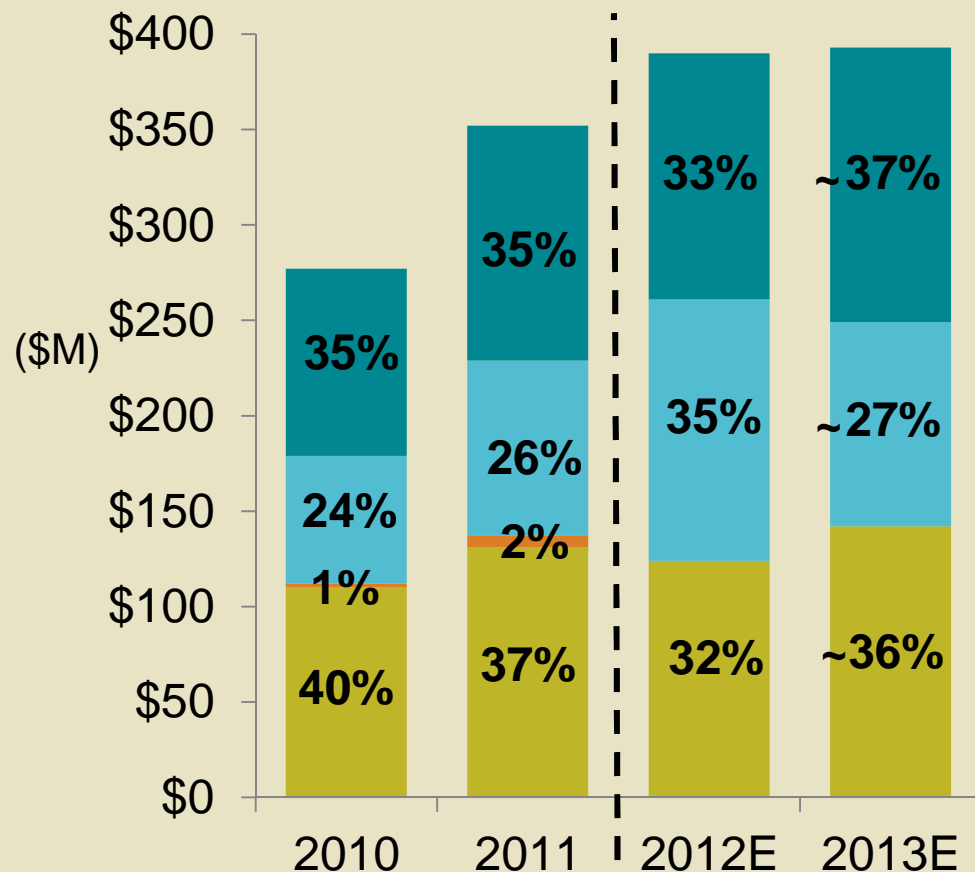
- Offset inflationary costs and additional plant costs through cost control measures

(\$M)	2010	2011	2012E	2013E
Other raw materials	\$104	\$149	\$136	\$133
Staff costs	\$175	\$155	\$146	\$146
Admin and Other Expenses	\$75	\$77	\$62	\$63
<b>Total</b>	<b>\$354</b>	<b>\$381</b>	<b>\$344</b>	<b>\$342</b>

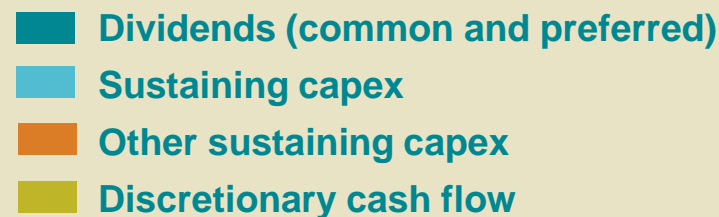


# Continued strong cash flow generation

## Funds From Operations (FFO)



- Targeting \$385M-\$415M in FFO in 2013
  - ~36% expected to be discretionary cash flow<sup>(1)</sup>
- 32%-40% of 2010-12 FFO is discretionary cash flow
- Additional cash flows in 2013 from:
  - Full year operations from Halkirk and Quality Wind
  - PD&N expected COD in Q4/13



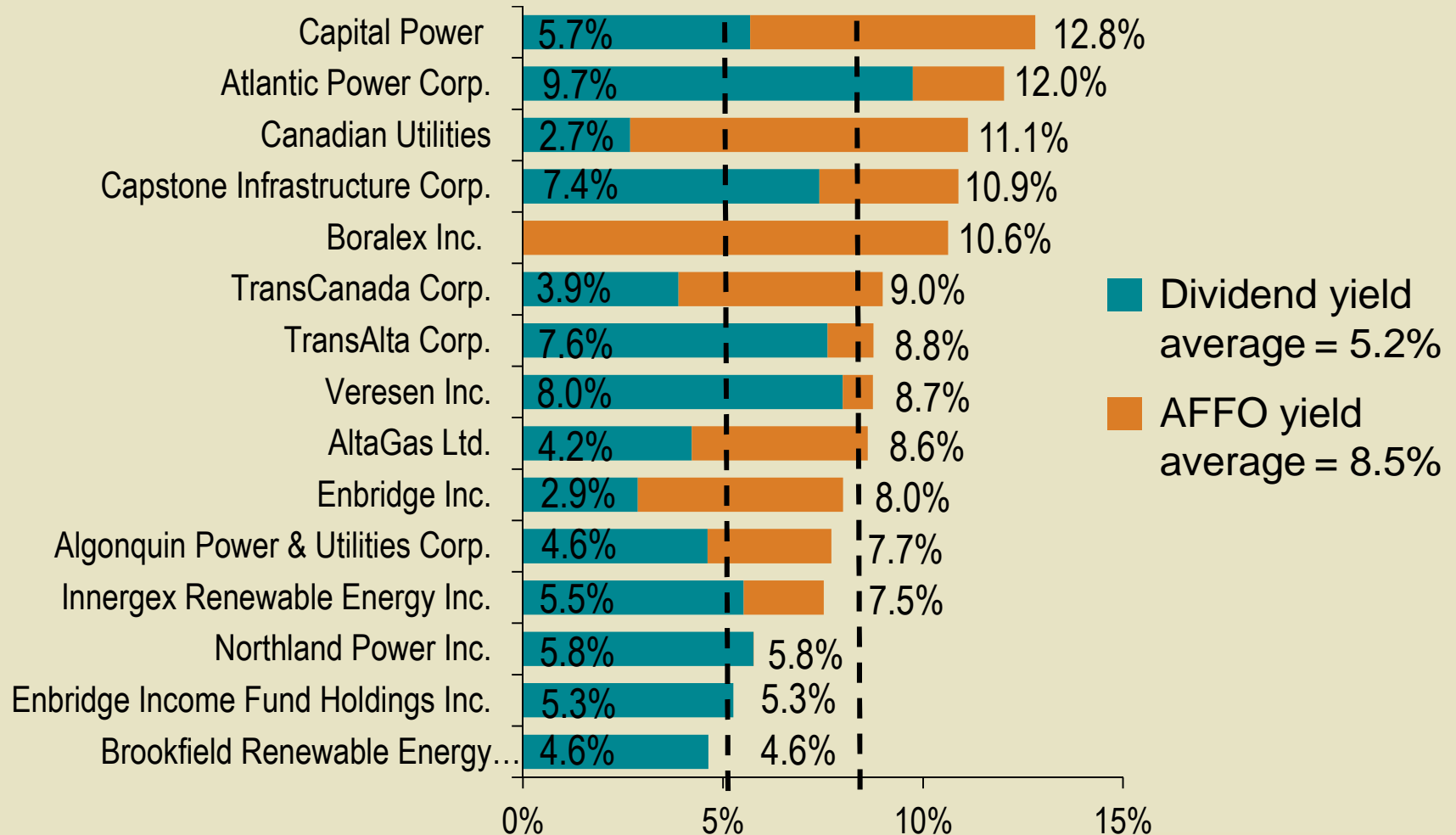
(1) Discretionary cash flow is a non-GAAP financial measure. See page 109.

# Strong cash flow supports stability of dividend

- Targeting \$385M - \$415M in FFO in 2013
  - ~36% expected to be discretionary cash flow
- Additional cash flows from recently completed wind projects (Quality Wind, Halkirk) in 2012 with incremental cash flows from PD&N, K2 Wind Ontario and interest in Shepard facility in 2013-15
- Increase in contracted positions reduces cash flow risk
  - Contracted position within AB commercial plants and portfolio optimization increases with the addition of Shepard facility
  - 44% hedged in 2013 and 2014, 17% in 2015
- With the addition of the Shepard facility, contracted operating margin improves to 64% in 2015E compared to 37% in 2012E
- Low counterparty risk on contracted positions
- Young and modern fleet minimizes risks of unplanned outages

# Attractive yields relative to peers

## 2012E Dividend and AFFO yields<sup>(1)</sup>



(1) Source CIBC World Markets. Based on consensus analyst estimates as at Nov 27/12.

# Cash flow and financing outlook

*No primary common share equity issuance expected in 2013 other than DRIP, absent an acquisition*

- Financing PD&N and K2 development projects with internally generated funds
- In 2014, expect Shepard construction costs to be financed through cash from operations and modest debt, and equity if required, which may be raised through dividend reinvestment programs

Sources of cash flow (\$M)	2012E	2013E
Funds from operations	\$390 <sup>(1)</sup>	\$400 <sup>(1)</sup>
Financing	\$427	\$176
Proceeds from sale of assets	\$115	\$340 <sup>(2)</sup>
<b>Uses of cash flow</b>		
Dividends & distributions to NCI	\$129	\$140
Acquisitions	-	-
PP&E and other expenditures	\$612	\$672
Repayment of LTD	\$27	\$19
<b>Change in cash</b>	<b>\$164</b>	<b>\$85</b>

(1) Represents mid-point of range.

(2) For illustration purpose, proceeds assume carrying cost of Halkirk.

# AB commercial portfolio positions

*Acquisition of 50% interest in Shepard increases our hedged position*

- Alberta portfolio hedged positions for AB baseload plants and Sundance PPA (% sold forward)

2013	2014	2015
Hedged positions (% hedged)		
44%	44%	17%
Average hedged prices (\$/MWh)		
Mid-\$60	Mid-\$50	Mid-\$50

- Sensitivity analysis<sup>(1)</sup> to +/- \$1/MWh change in Alberta power prices
  - 2013: +/- \$3.7M to EBITDA
  - 2014: +/- \$3.7M to EBITDA
  - 2015: +/- \$5.6M to EBITDA

(1) Based on hedged positions as of Oct 31/12.

# New England power price sensitivities

- Sensitivity analysis<sup>(1)</sup> to +/- \$1.00 MWh change in New England spark spreads
  - 2013: +\$5.7M and -\$6.0M to EBITDA
  - 2014: +\$6.5M and -\$7.1M to EBITDA
  - 2015: +\$7.4M and -\$7M to EBITDA



***Expect market fundamentals in US Eastern region will normalize in future years resulting in a positive impact on New England plants***

(1) The spark spread sensitivity provided is general guidance. Estimates may vary depending on dispatch and pricing differences for individual plants.



# Accounting and accretion for Halkirk Wind

## *Halkirk Wind*

- COD Dec 1/12 with costs slightly under budget
- Project is not a finance lease and will have depreciation impact. Lower EPS impact, strong cash flow
- Annual cash flow of \$22M (\$0.20 - \$0.25 per share) after financing costs
- Project expected to add ~\$0.04 in EPS based on actual financing





# Accounting and accretion for Quality Wind



## *Quality Wind*

- Finance lease – Interest income with a portion of revenue going to the balance sheet to reduce long term accounts receivables
- No depreciation
- COD Nov 8/12, costs ~10% under budget
- Annual cash flow of \$28M (\$0.25 - \$0.30 per share) after financing costs
- Project expected to add ~\$0.12 in EPS based on actual financing and lower than budgeted construction costs

**Quality Wind and Halkirk Wind projects are expected to contribute ~\$50M in additional annual cash flow after financing cost**

# Financial outlook – 2013 vs. 2012

## *Expect year-over-year increase in capacity and production*

- Full year of operations from Quality Wind and Halkirk Wind
- EBITDA from North Carolina plants expected to be comparable to 2012 based on better operating performance partially offset by lower contract REC pricing in 2013-14 and return to 2012 levels in 2015
- EBITDA from New England facilities is expected to be comparable to 2012

## *Additional wind capacity expected to come on-line in 2013*

- Full year cash flow (after financing costs) for Quality Wind and Halkirk Wind of ~\$50M
- Expected COD for Port Dover & Nanticoke in Q4/13

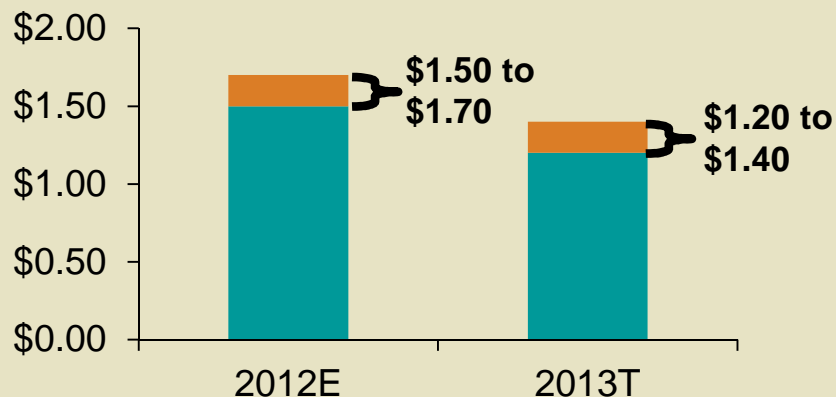
## *Relatively balanced merchant/contracted position provides opportunity*

- 44% of the Alberta Commercial portfolio sold forward in 2013 at the mid-\$60/MWh

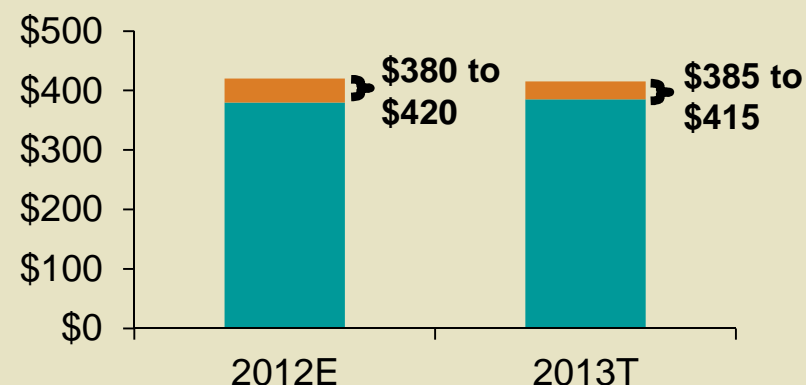
# 2013 Financial targets<sup>(1)</sup>

*Normalized EPS of \$1.20 - \$1.40 and CFPS of \$3.80 - \$4.20 are based on a forecasted average Alberta power price of \$58/MWh*

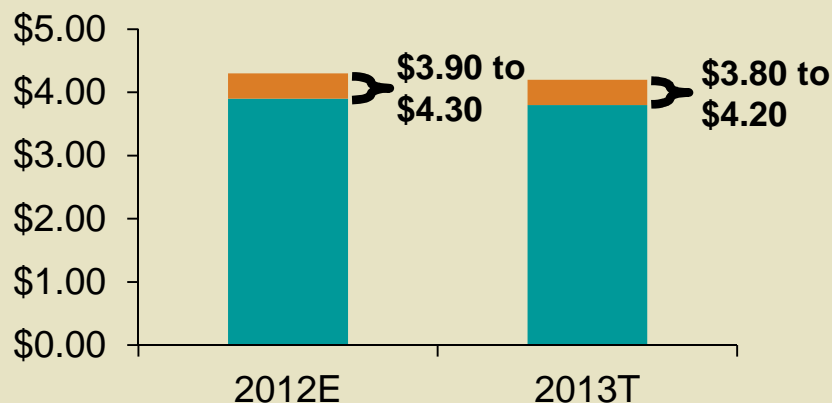
## Normalized EPS target



## Funds from operations target (\$M)



## Cash flow per share target



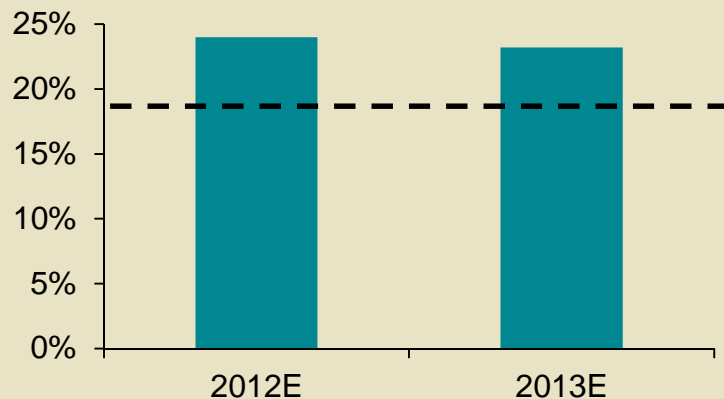
■ Base expectations  
■ Range of expectations

(1) All financial measures are non-GAAP measures, see page 109.

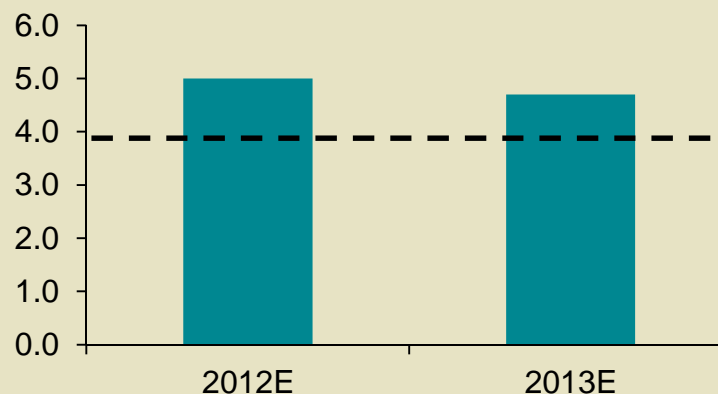
# Credit rating agency metrics<sup>(1)</sup>

*In line with DBRS financial criteria for current rating*

## Cash flow/Adj. Debt

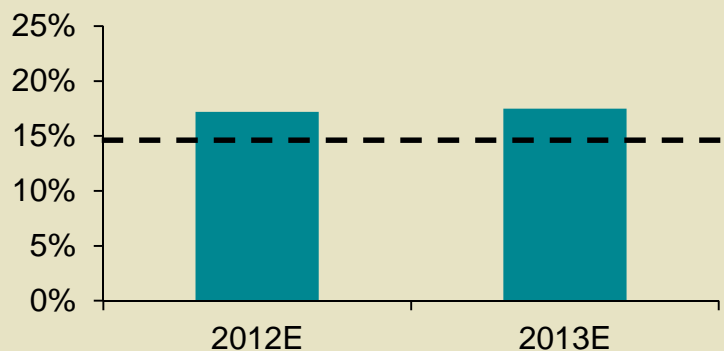


## EBITDA/Adj. Interest

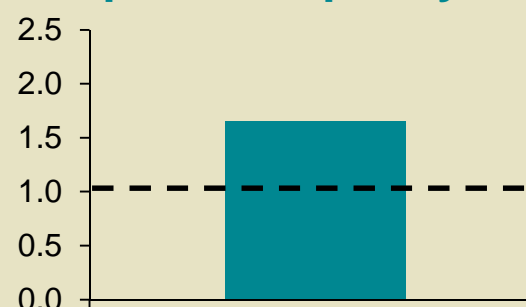


*Above S&P financial criteria for investment grade rating*

## AFFO/Adj. Debt



## Corporate Liquidity<sup>(2)</sup>



(1) Metrics applicable to Capital Power L.P. and include effects of Shepard Energy Centre (SEC) participation.

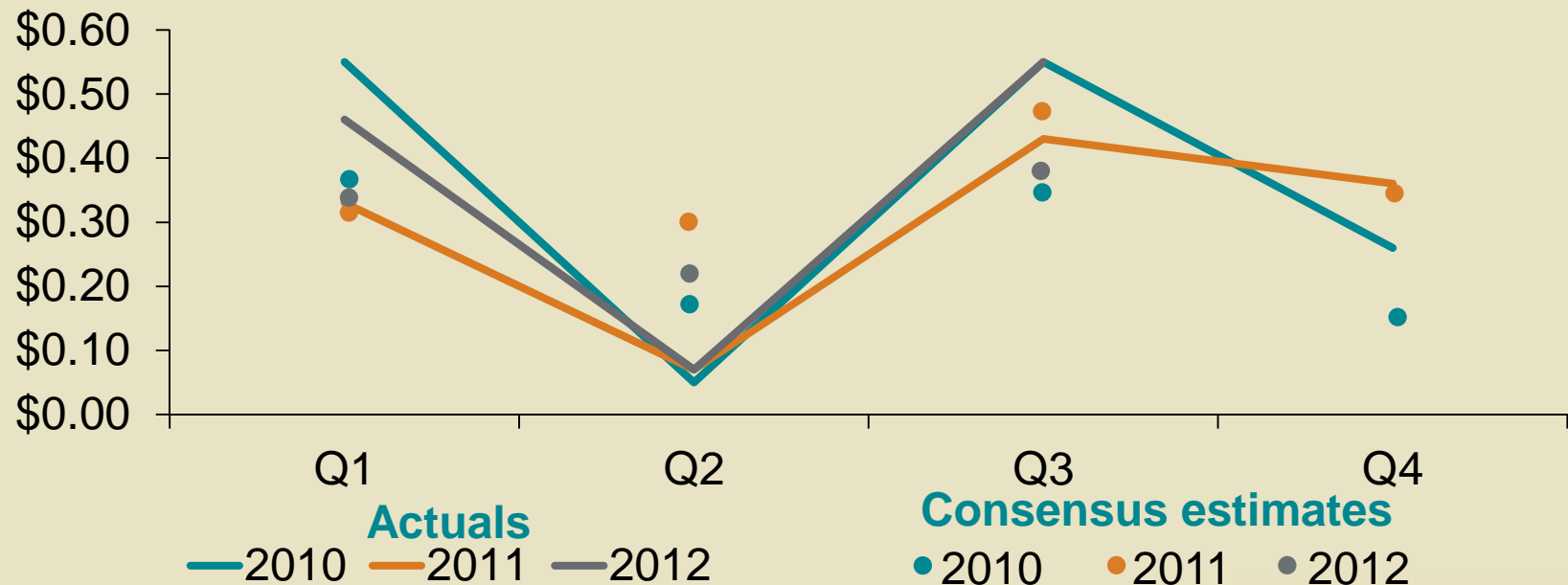
(2) As of Nov 30/12; adjusted to include announced SEC participation and preferred share issuance.

# Good track record on achieving annual financial guidance

*Do not provide or manage quarterly guidance due to power price exposure and timing of major outages*

- Seasonality in quarterly results
  - Q2 results are historically lower due to Genesee outages and shoulder season power prices and not reflected in analysts' models

## Reported quarterly normalized EPS vs. consensus estimates



# Delivering on financial strategy



***Capital Power remains committed to the financial strategy established at the IPO***

- Maintained strong balance sheet with relatively conservative long term debt to total capitalization ratio of 40-50%
- Committed to maintaining investment grade credit rating
- Strong dividend stability supported by growing cash flow

***Strengthening performance, outlook and opportunity***

- Successful financings of \$1.9B since 2009 IPO
- Significant generator of CFPS accretion in 2012-14, as growth projects and acquisitions add production to the fleet
- Strong discretionary cash flow to support growth plans

***Minimal common share equity issuances required to fund growth in 2013-14***



{ Focused on the future

Welcome to the  
Public Open House  
for the K2 Wind Power Project

**K2**  
WIND ONTARIO



**2013 corporate priorities and  
summary**

**Brian Vaasjo, President & CEO**



# 2013 Corporate priorities

**Priority: Deliver strong operational performance from a young, well-maintained generation fleet**

## Operational Targets

---

$\geq 93\%$	Capacity-weighted plant availability (reflects two planned turnarounds at Genesee 1 and Keephills 3)
$\leq \$105\text{M}$	Maintenance capital (plant maintenance capex and Other)
\$225M to \$245M	Maintenance and operating expenses

---



# 2013 Corporate priorities (cont'd)

*Priority: Enhance value for shareholders by delivering accretive growth from current developments and identifying and committing to new opportunities that meet investment criteria*

## Development and Construction Targets

---

On-time, on-budget and safe development of committed projects

Port Dover & Nanticoke wind project (COD Q4/13 at \$340M)

K2 Ontario Wind project (full notice to proceed in 2013)

Shepard Energy Centre project (contribute to the successful construction of facility with ENMAX)

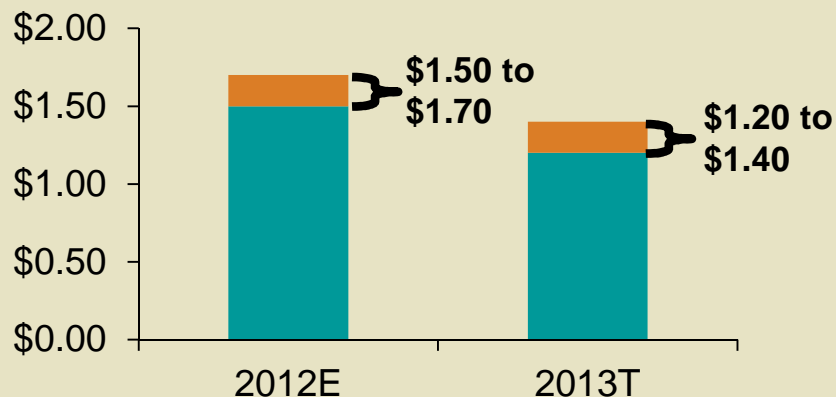
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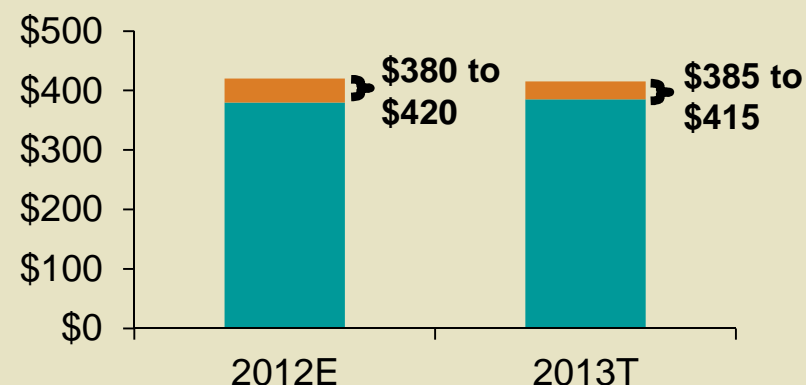
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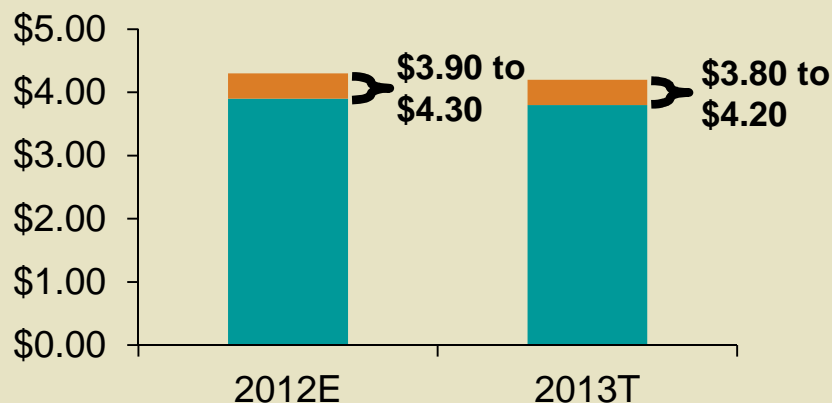
## Normalized EPS target



## Funds from operations target (\$M)



## Cash flow per share target



■ Base expectations  
■ Range of expectations

(1) All financial measures are non-GAAP measures, see page 109.

# Summary

## *Capital Power is well-positioned to deliver shareholder value*

- Strategy is designed to create value throughout a business cycle
- One of the dominant power producers in the Alberta power market
  - Repositioned AB portfolio to reduce downside and increase upside
  - Recognizing future opportunities
- Continuing to deliver operational excellence from a young and modern fleet
  - Responding to lower power prices
  - Continuing to optimize fleet
- Continue to capture value from Alberta power price volatility and portfolio optimization strategies through proven successful portfolio management
- Demonstrated construction expertise in building wind and natural gas facilities on-time and on-budget
- Disciplined capacity growth through a robust development pipeline
- Funding growth with access to low cost capital through a commitment to maintain an investment grade credit rating

# Non-GAAP financial measures

The Company uses (i) EBITDA, (ii) funds from operations, (iii) funds from operations excluding non-controlling interests in CPILP, (iv) cash flow per share, (v) dividend coverage ratio, (vi) normalized earnings attributable to common shareholders, (vii) normalized earnings per share, and (viii) discretionary cash flow as financial performance measures. These terms are not defined financial measures according to GAAP and do not have standardized meanings prescribed by GAAP, and therefore may not be comparable to similar measures used by other enterprises. These measures should not be considered alternatives to gross income, net income, net income attributable to Shareholders of the Company, net cash flows from operating activities or other measures of financial performance calculated in accordance with GAAP. Rather, these measures are provided to complement GAAP measures in the analysis of the Company's results of operations from management's perspective.

# Forward-looking information

Certain information in this Investor Day presentation is forward-looking within the meaning of Canadian securities laws as it relates to anticipated financial and operating performance, events or strategies. The forward-looking information or statements are provided to inform the Company's shareholders and potential investors about management's assessment of Capital Power's future plans and operations. This information may not be appropriate for other purposes. The forward-looking information in this Investor Day presentation is generally identified by words such as will, anticipate, believe, plan, intend, target, and expect or similar words that suggest future outcomes. Material forward-looking information includes, among other things, information relating to: (i) expectations regarding Capital Power's sources of funding; (ii) expectations regarding future growth and emerging opportunities in the Alberta market including the focus on certain technologies; (iii) expectations regarding the timing of, funding of, and costs for existing and planned development projects and acquisitions; (iv) expectations regarding plant availability; and (v) expectations regarding future earnings and funds from operations.

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