

Q3, 2010 Review Analyst Conference Call November 1, 2010

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# Cautionary statement regarding forward-looking information



Certain information in this presentation and in responses to questions during this conference call contains forward-looking information. Actual results could differ materially from conclusions, forecasts or projections in the forward-looking information, and certain material factors or assumptions were applied in drawing conclusions or making forecasts or projections as reflected in the forward-looking information.

Please refer to pages 16-18 of this presentation, which contain additional information about the material factors and risks that could cause actual results to differ materially from the conclusions, forecasts or projections in the forward-looking information and the material factors or assumptions that were applied in drawing a conclusion or making a forecast or projection as reflected in the forward-looking information.

## Corporate updates



- Solid performance in Q3/10 with normalized EPS of \$0.55
  - Hedged position minimized impacts from low AB power prices in Q3/10
  - Financial performance tracking slightly ahead of plan for 2010
- Island Generation acquisition completed on Oct 19/10
  - 275 MW facility is the first addition to our fleet via acquisition
  - 12-year PPA further solidifies contracted portion of portfolio
  - Integration going well
- Capital Power Income L.P. initiating a process to review its strategic alternatives
  - Explore alternatives for maximizing value for unitholders & shareholders
  - Process expected to take place over the next several months
  - CPC supports the review process
- Update on construction projects
  - Keephills 3 on-track to commence operations in Q2/11
  - Quality Wind has engineering, procurement, and construction (EPC) contracts in place and construction activities have started
  - Port Dover & Nanticoke wind project progressing through Ontario environmental approval process





	Plant Availability	Generation (GWh)
Alberta commercial plants		
Genesee 3	99%	475
Joffre	98%	67
Clover Bar Energy Centre	63%	37
Taylor Coulee Chute	100%	7
Clover Bar Landfill Gas	92%	9
Weather Dancer	-	-
	86%	595
Alberta contracted plants		
Genesee 1	100%	841
Genesee 2	97%	824
	99%	1,665
Ontario and BC contracted plants		
Kingsbridge 1	99%	18
Miller Creek	96%	46
Brown Lake	93%	5
	97%	69
Average excluding CPILP plants	93%	2,329
Capital Power Income L.P. plants	97%	1,306
Average all plants	95%	3,635

# Operating performance in-line with expectations

 Average plant availability (excluding CPILP plants) of 93% in Q3

### Clover Bar Energy Centre

 Unit 2 back online on Sep 22/10 after ~6 month outage

## Q3/10 financial summary



- Solid Q3/10 year-over-year financial performance with strong normalized EPS and FFO (excluding CPILP)
- Strong Alberta commercial plants and portfolio optimization operating margin
  - Higher margins realized on merchant trading
  - Estimated \$8M insurance recovery for business interruption recorded in Q3; claim expected to be settled before the end of Q2/11
- Recognized \$11M future income tax liability relating to the investment in CPILP as a result of CPILP's review of its strategic alternatives
- Indirect administration expenses include \$7M for the recognition of CPC's obligation to EPCOR for ongoing operations and maintenance costs related to the decommissioning of the Rossdale power plant

## Financial performance – Q3/10



(\$M, except earnings per share)	Q3/10	Q3/09	% Change
Revenues	\$508	\$511	<b>V</b> 0.6%
Gross margin <sup>(1,2)</sup>	\$209	\$189	<b>1</b> 1%
Operating margin <sup>(1,2)</sup>	\$156	\$140	<b>1</b> 1%
Net income	\$7	\$14	<b>v</b> 50%
Earnings per share	\$0.32	\$0.64	<b>V</b> 50%
Earnings per share (normalized)(2)	\$0.55	\$0.42	<b>1</b> 31%
Funds from operations <sup>(2)</sup>	\$106	\$93	<b>1</b> 14%
Funds from operations excluding non- controlling interests in CPILP <sup>(2)</sup>	\$86	\$70	<b>1</b> 23%

<sup>(1)</sup> Before unrealized fair value changes in derivative instruments and natural gas inventory held for trading. Fair Value changes include \$20M gain in Q3/10 and \$29M gain in Q3/09

<sup>(2)</sup> See Non-GAAP financial measures on slides 13-15

## Calculation of normalized net income (Q3/10)



CPC interest in CPLP 27.8%  CPC interest in CPILP 8.3% = (27.8% x 29.8%)	(\$M)
Q3/10 Net Income	\$7
Unrealized net gain in fair value of CPLP's derivative instruments (including natural gas held for trading) • \$7M x 27.8% x 50% (after-tax rate)	-\$1
Unrealized net gain in fair value of CPILP's derivative instruments • \$6M x 8.3% x 76% (after-tax rate)	n.m.
Future income tax provision (CPILP's review of strategic alternatives) • \$11M x 27.8%	\$3
Obligation to EPCOR for Rossdale plant • \$7M x 27.8% x 81% (after-tax rate)	\$2
Other income tax adjustments:	\$1
Normalized Net Income <sup>(1)</sup> (\$0.55 per share based on 21.77M common shares outstanding)	\$12

<sup>(1)</sup> See Non-GAAP financial measures on slide 15

## Financial performance – September YTD, 2010



(\$M, except earnings per share)	Q3/10	Q2/10	Q1/10	YTD/10
Revenues	\$508	\$313	\$499	\$1,320
Gross margin <sup>(1,2)</sup>	\$209	\$174	\$210	\$593
Operating margin <sup>(1,2)</sup>	\$156	\$109	\$161	\$426
Net income (loss)	\$7	\$(8)	\$13	\$12
Earnings (loss) per share	\$0.32	\$(0.37)	\$0.60	\$0.55
Earnings per share (normalized)(2)	\$0.55	\$0.05	\$0.55	\$1.15
Funds from operations <sup>(2)</sup>	\$106	\$53	\$112	\$271
Funds from operations excluding non- controlling interests in CPILP <sup>(2)</sup>	\$86	\$34	\$87	\$207

<sup>(1)</sup> Before unrealized fair value changes in derivative instruments and natural gas inventory held for trading. Fair Value changes include \$20M gain in Q3, \$54M loss in Q2, \$6M gain in Q1 and \$28M loss YTD

<sup>(2)</sup> See Non-GAAP financial measures on slides 13-15

### 2010 financial outlook



- Genesee 3 (G3) scheduled outage in October with an expected maintenance expense of ~\$7M and lower operating margin for the facility
- Island Generation facility expected to contribute \$4M in operating margin in Q4/10
- Expect capex (excluding CPILP and acquisitions) of ~\$88M in Q4/10 and ~\$345M for 2010
  - Includes addition of \$60M for wind development projects and \$20M reduction for Keephills 3 that was deferred to 2011
- Income tax impact from CPC's investment in CPILP relating to CPILP's review of strategic alternatives was not previously recognized
- Excluding \$11M tax provision (before non-controlling interest), outlook for 2010 full year results consistent with previous guidance
- YTD normalized earnings per share is tracking slightly ahead of plan and well positioned to meet earlier full year 2010 guidance

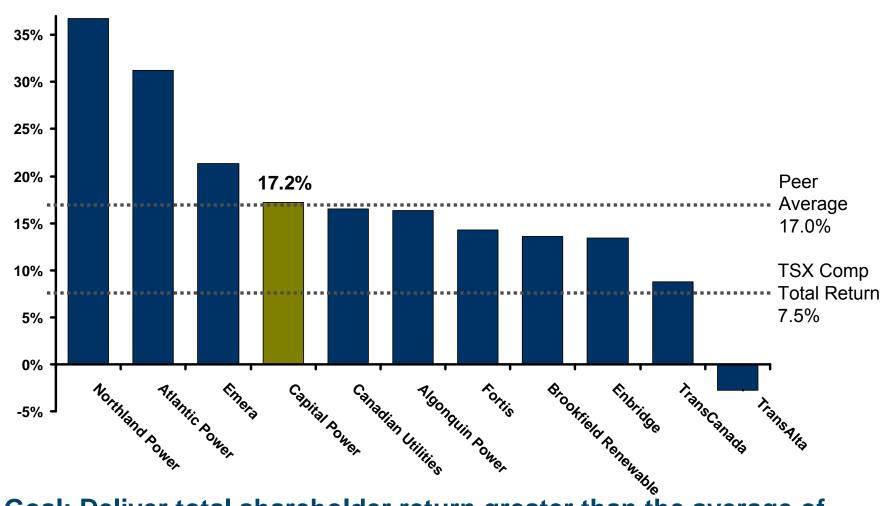




Priority	Status
Operational targets	
<ul> <li>Plant availability of ≥ 94%</li> </ul>	90% expected due to issues with Clover Bar units
<ul><li>Sustaining capex of \$60M</li></ul>	On track
Construction / development objectives	
<ul> <li>CPC's share of final costs for Keephills 3</li> </ul>	On track
project at ≤ \$955M with completion by Q2/11	
<ul> <li>Commit at least \$500M to capital opportunities that meet or exceed our target rate of return</li> </ul>	✓
Financial	
<ul> <li>2010 normalized EPS expected to be roughly in line with 2009 normalized EPS (annualized)</li> </ul>	On track - Q3 YTD \$1.15
<ul> <li>Refinance \$245M of existing debt due in 2010</li> </ul>	✓

## Total shareholder return<sup>(1)</sup> (Sep 30/10 YTD)





Goal: Deliver total shareholder return greater than the average of peer group

(1) Total shareholder return consists of price appreciation/depreciation during the period Dec 31/09 to Sep 30/2010, actual dividends or distributions recorded during the period, and implied monthly dividends calculated using declared quarterly dividends or, if no dividend declared yet in the quarter, prior quarters recorded dividend



# **Questions?**

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### Non-GAAP financial measures



The Company uses (i) gross margin, (ii) operating margin, (iii) funds from operations, (iv) funds from operations excluding non-controlling interests in CPILP and (v) normalized net income and (vi) normalized earnings per share as financial performance measures. These terms are not defined financial measures according to Canadian GAAP and do not have standardized meanings prescribed by Canadian GAAP, and therefore may not be comparable to similar measures used by other enterprises. These measures should not be considered alternatives to net income, cash flow from operating activities or other measures of financial performance calculated in accordance with Canadian GAAP. Rather, these measures are provided to complement Canadian GAAP measures in the analysis of the Company's results of operations from management's perspective.

#### **Gross margin and operating margin**

Capital Power uses gross margin and operating margin to measure the operating performance of plants and groups of plants from period to period. A reconciliation of gross margin and operating margin to net income is as follows:

(unaudited, \$millions)	Three mont	Three months ended		Nine months ended	
	Sept 30, 2010	Sept 30, 2009	Sept 30, 2010	Sept 30, 2009	
Revenues	\$ 508	\$ 511	\$ 1,320	\$1,661	
Energy purchases and fuel	279	293	755	994	
Gross margin	229	218	565	667	
Operations, maintenance, direct administration and property taxes	53	49	167	166	
Operating margin	176	169	398	501	
Indirect administration	38	27	95	96	
Depreciation, amortization and asset retirement accretion	48	44	146	135	
Foreign exchange losses	1	3	-	5	
Gain on sale of power syndicate agreement	-	-	(28)	(30	
Net financing expenses	25	17	62	60	
Income taxes (recovery)	17	(2)	10	1	
Non-controlling interests					
- CPLP	30	44	79	159	
- CPILP	7	20	12	26	
<ul> <li>Preferred share dividends paid by CPI Preferred Equity Ltd.<sup>(1)</sup></li> </ul>	3	2	10	5	
Net income	\$ 7	\$ 14	\$ 12	\$ 44	

## Non-GAAP financial measures (cont'd)



Management considers operating margin to be representative of plant performance as it excludes corporate administration and business development expenses (indirect administration). The presentation of the proforma consolidated information for the nine months ended September 30, 2009 conforms to the presentation adopted for the nine months ended September 30, 2010.

#### Funds from operations and funds from operations excluding non-controlling interests in CPILP

Capital Power uses funds from operations to measure the Company's ability to generate funds from current operations. Funds from operations are cash provided by operating activities excluding changes in working capital. Changes in working capital are impacted by the timing of cash receipts and payments and are not comparable from period to period. Therefore, the Company uses funds from operations as its primary operating cash flow measure. The Company measures its interest in cash flows by excluding the non-controlling interest in CPILP's cash flows. A reconciliation of (i) funds from operations and (ii) funds from operations excluding non-controlling interests in CPILP, to cash provided by operating activities is as follows:

(unaudited, \$millions)		Three months ended				
	Sept 30, 2010	June 30, 2010	March 31, 2010	Dec 31, 2009	Sept 30, 2009	
Funds from operations excluding non- controlling interests in CPILP	\$ 86	\$ 34	\$ 87	\$ 49	\$ 70	
Funds from operations due to non-controlling interests in CPILP	20	19	25	22	23	
Funds from operations	106	53	112	71	93	
Change in non-cash operating working capital	20	(22)	18	50	(40)	
Cash provided by operating activities	\$ 126	\$ 31	\$ 130	\$ 121	\$ 53	

## Non-GAAP financial measures (cont'd)



#### Normalized net income and normalized earnings per share

The Company uses normalized earnings per share to measure performance by period on a comparable basis. Normalized earnings per share is based on net income according to Canadian GAAP adjusted for items that are not reflective of performance in the period such as fair value changes, impairments, unusual tax adjustments and gains or losses on disposal of assets or on unusual contracts. A reconciliation of net income (loss) to normalized net income, and earnings per share to normalized earnings per share is as follows:

(unaudited, \$millions except earnings (loss) per share)	Three months ended				
	Sept 30, 2010	June 30, 2010	March 31, 2010	Dec 31, 2009	Sept 30, 2009
Earnings (loss) per share	\$ 0.32	\$ (0.37)	\$ 0.60	\$ 0.33	0.64
Net income (loss)	7	(8)	13	7	14
Adjustments					
Unrealized changes in fair value of CPLP's derivative instruments and natural gas held for trading	(1)	7	_	(5)	(3)
Unrealized changes in fair value of CPILP's derivative instruments	-	1	-	(1)	(1)
Venture capital investment write-down	-	-	-	1	-
Obligation to EPCOR for Rossdale plant	2	-	-	-	-
Income tax adjustments	4	1	(1)	2	(1)
	5	9	(1)	(3)	(5)
Normalized net income	12	1	12	4	9
Normalized earnings per share	\$ 0.55	\$ 0.05	\$ 0.55	\$ 0.18	\$ 0.42

## Forward-looking information



Certain information in this presentation is forward-looking within the meaning of Canadian securities laws as it relates to anticipated financial performance, events or strategies. When used in this context, words such as will, anticipate, believe, plan, intend, target, and expect or similar words suggest future outcomes.

Forward-looking information in this presentation includes, among other things, information relating to: (i) expectations regarding the review of strategic alternatives for CPILP, its potential outcome, and the intention of Capital Power to support the review of strategic alternatives but not participate as a prospective buyer if a sale were to occur; (ii) expectations regarding the timing of the CPILP strategic review process and that during the review process CPILP will continue its business as usual, provide the same amount of monthly distributions to its unitholders and maintain the same proposition it offers today; (iii) Capital Power's intention to continue managing CPILP assets and seek growth opportunities that fit CPILP's strategy; (iv) expectations for the Company's and CPILP's sources of capital and use and availability of committed bank credit facilities and potential future borrowings; (v) the Company's and CPILP's cash requirements for 2010, including capital expenditures, distributions and dividends; (vi) expected funding of the Quality Wind and Port Dover & Nanticoke wind projects during construction and once completed while maintaining a leverage in the range of 40% - 50%; (vii) expectations regarding future financial strength and access to and terms of future financings; (viii) expectations regarding amount and timing of operating margin and cash provided by operating activities from Island Generation; (ix) expectations that Island Generation will be modestly and immediately accretive to earnings and cash flow; (x) expectations regarding the timing of filing and settlement of the business interruption claim for the outage of Clover Bar Energy Centre Unit 2; (xi) expectations regarding the amount and the ability to fully recover the lost income through the business interruption claim as a result of the inability to dispatch Unit 2 during the outage; (xii) expectations regarding timing of spending on Keephills 3; (xiii) expected total capital project costs as well as expected project completion dates; (xiv) expected timing and maintenance cost impact of the Genesee 3 scheduled maintenance outage and the Company's ability to rely on the Clover Bar Energy Centre units during the outage; (xv) expectations regarding ability to meet the plant availability target in 2010 in light of issues with Clover Bar Energy Centre Unit 2; (xvi) expectations about future income; (xvii) expected impacts of transition to IFRS, including potential early adoption of new accounting standards and expected IFRS project review completion dates and timing of presenting quantification of impacts to the Audit Committee; (xviii) expectations regarding the impact of delays in the finalization of new PPAs for the North Carolina facilities on CPILP's earnings and cash flows, and the timing of the NCUC's decision following arbitration relating to new PPAs; (xix) expectations regarding the Company's obligation and amount of the

## Forward-looking information (cont'd)



costs for ongoing operations and maintenance of EPCOR's Rossdale plant and assets; (xx) expectations regarding the impact on Capital Power of the plan for a new GHG emission regulation as announced by the Canadian Environment Minister in June 2010 and expectations with respect to additional charges for GHG emissions; (xxi) expectations regarding the economic life of, and new performance standards for, coal-fired electricity generation units pursuant to the proposed new GHG regulation, and regarding the applicability of exemptions from the proposed new GHG regulation; (xxii) expectations regarding the timing of the draft and final GHG regulations and the GHG regulations being brought into force; (xxiii) impact of proposed federal GHG emission regulations on SGER and consequential impact on the Company's Alberta facilities; (xxiv) expectations regarding the expiry or extension of the SGER; (xxv) expectations regarding BC Hydro's responsibility for the fuel supply to the Island Generation Facility; and (xxvi) expectations regarding financing of the Island Generation acquisition.

These statements are based on certain assumptions and analyses made by the Company in light of its experience and perception of historical trends, current conditions and expected future developments and other factors it believes are appropriate. The material factors and assumptions used to develop these forward-looking statements include, but are not limited to: (i) the operation of the Company's facilities; (ii) power plant availability and dispatch, including Sundance which is subject to an acquired PPA; (iii) the Company's financial position and credit facilities and sources of funding; (iv) the Company's assessment of commodity and power markets; (v) the Company's assessment of the markets and regulatory environments in which it operates; (vi) weather; (vii) availability and cost of labour and management resources; (viii) performance of contractors and suppliers; (ix) availability and cost of financing; (x) foreign exchange rates; (xi) management's analysis of applicable tax legislation; (xii) currently applicable and proposed tax laws will not change and will be implemented; (xiii) currently applicable and proposed environmental regulations will be implemented; (xiv) counterparties will perform their obligations; (xv) renewal and terms of PPAs; (xvi) ability to successfully integrate and realize benefits of its acquisitions including Island Generation; (xvii) ability to implement strategic initiatives which will yield the expected benefits; (xviii) ability to obtain necessary regulatory approvals for development projects; (xix) the Company's assessment of capital markets and ability to complete future share and debt offerings; (xx) locations of projects and the areas of which they will be developed, including the availability and use of certain optioned lands; (xxi) costs of construction and development; and (xxii) accounting treatment for Island Generation.

Whether actual results, performance or achievements will conform to the Company's expectations and predictions is subject to a number of known and unknown risks and uncertainties which could cause actual results and experience to differ materially from the Company's expectations. Such risks and uncertainties include, but are not limited to, risks relating to: (i) operation of the Company's facilities; (ii) power plant availability and performance; (iii) unanticipated maintenance and other expenditures; (iv) availability and price of energy commodities; (v) electricity load settlement; (vi) regulatory and government decisions including changes to environmental, financial reporting and tax legislation; (vii) weather and

## Forward-looking information (cont'd)



economic conditions; (viii) competitive pressures; (ix) construction; (x) availability and cost of financing; (xi) foreign exchange; (xii) availability and cost of labour, equipment and management resources; (xiii) performance of counterparties, partners, contractors and suppliers in fulfilling their obligations to the Company; (xiv) developments in the North American capital markets; (xv) compliance with financial covenants; (xvi) ability to successfully realize the benefits of acquisitions and investments including Island Generation; and (xvii) the tax attributes of and implications of any acquisitions. If any such risks actually occur, they could materially adversely affect the Company's business, financial condition or results of operations. In that case the trading price of the Company's common shares could decline, perhaps materially.

This presentation includes the following updates to previously disclosed forward-looking statements: (i) expectations regarding capital expenditures in 2010 have been revised to reflect a change in the timing of spending on the Keephills 3 project; (ii) the expected timing of the completion of the material handling improvements at CPILP's Southport plant has been revised from the third quarter of 2010 to the end of 2010; (iii) a change in the expected timing of the quantification of the impact of IAS 36, from the third quarter of 2010 to by the end of 2010; (iv) the expected timing of the replacement of standard IAS 31 has been revised from the third quarter of 2010 to the fourth quarter of 2010; and (v) a change in the expected timing of the preparation of IFRS information for the investor analysts from the third quarter of 2010 to the fourth quarter of 2010.

Readers are cautioned not to place undue reliance on any such forward-looking statements, which speak only as of the date made. Forward-looking statements are provided for the purpose of providing information about management's current expectations, and plans relating to the future. Readers are cautioned that such information may not be appropriate for other purposes. The Company does not undertake or accept any obligation or undertaking to release publicly any updates or revisions to any forward-looking statements to reflect any change in the Company's expectations or any change in events, conditions or circumstances on which any such statement is based, except as required by law.