

**Capital Power  
Corporation**



**Q1, 2010 Review  
Analyst Conference Call  
May 3, 2010**

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Stuart Lee, CFO**

## Cautionary statement regarding forward-looking information



Certain information in this presentation and oral statements made during this presentation contains forward-looking information. Actual results could differ materially from conclusions, forecasts or projections in the forward-looking information, and certain material factors or assumptions were applied in drawing conclusions or making forecasts or projections as reflected in the forward-looking information.

Additional information about the material factors and risks that could cause actual results to differ materially from the conclusions, forecasts or projections in the forward-looking information and the material factors or assumptions that were applied in drawing a conclusion or making a forecast or projection as reflected in the forward-looking information is contained on pages 31-32 of the Company's first quarter 2010 Management's Discussion and Analysis (MD&A) dated April 30, 2010, which is filed on SEDAR and available at [www.sedar.com](http://www.sedar.com).

# Corporate updates

- Q1/10 performance was ahead of management's expectations
  - 96% average plant availability
  - Financial results reflect disciplined management of Alberta commercial plants and portfolio optimization
- Awarded two long-term wind power contracts totaling 247 MW
  - Quality Wind project expected to operate under a 25-year Energy Purchase Agreement from BC Hydro
  - Port Dover & Nanticoke wind project selected for a 20-year contract offer under Ontario Power Authority's Feed-in-Tariff (FIT) program
- Keephills 3 construction project is 87% completed at end of Q1/10
  - Remains on schedule to commence operations in Q2/11
  - On track to meet total project cost of ~\$1.9B of which 50% is CPX

# Q1/10 Operating performance

|   | Plant Availability | Generation (GWh) |
|---|--------------------|------------------|
| <b>Alberta commercial plants</b>        |                    |                  |
| Genesee 3                               | 100%               | 483              |
| Joffre                                  | 100%               | 41               |
| Clover Bar Energy Centre                | 72%                | 43               |
| Taylor Coulee Chute                     | 98%                | -                |
| Clover Bar Landfill Gas                 | 96%                | 10               |
| Weather Dancer                          | 83%                | -                |
|   | 98%                | 577              |
| <b>Alberta contracted plants</b>        |                    |                  |
| Genesee 1                               | 99%                | 813              |
| Genesee 2                               | 99%                | 825              |
|   | 99%                | 1,638            |
| <b>Ontario and BC contracted plants</b> |                    |                  |
| Kingsbridge 1                           | 99%                | 26               |
| Miller Creek                            | 37%                | 7                |
| Brown Lake                              | 97%                | 13               |
|   | 71%                | 46               |
| <b>Capital Power Income L.P. plants</b> | 95%                | 1,268            |
| <b>Average / Total</b>                  | <b>96%</b>         | <b>3,529</b>     |

## Clover Bar Energy Centre

- Reduced availability due to oil system inspections of Units 2 & 3 and mechanical failure in main turbine section of Unit 2
- Unit 2 expected to be back online in July/August

# Wind power project contract wins

|                                 | <b>Quality Wind</b>   | <b>Port Dover &amp; Nanticoke</b>   |
|---------------------------------|---|---|
| <b>Location</b>                 | Tumbler Ridge, BC   | Norfolk and Haldimand, ON   |
| <b>Size</b>                     | 142 MW  | 105 MW  |
| <b>Project costs (est.)</b>     | \$455M  | \$340M  |
| <b>Expected COD</b>             | Spring, 2013  | Q4, 2012  |
| <b>Expected capacity factor</b> | ~35% (5 year wind study)  | ~35% (3 year wind study)  |
| <b>Contract</b>                 | 25-year EPA with BC Hydro   | 20-year contract with Ontario Power Authority, \$135/MWh  |
| <b>Regulatory approvals</b>     | <ul style="list-style-type: none"> <li>▪ Provincial environmental assessment process</li> <li>▪ Approval of EPA by BC Utilities Commission</li> </ul> | <ul style="list-style-type: none"> <li>▪ Completion of Ontario's Renewable Energy Approval process</li> </ul> |

- Investment of nearly \$800M into wind projects with long-term contracted cash flows of 20 and 25 years in duration
- Long term contracts support strategy of maintaining balance between contracted and merchant generation

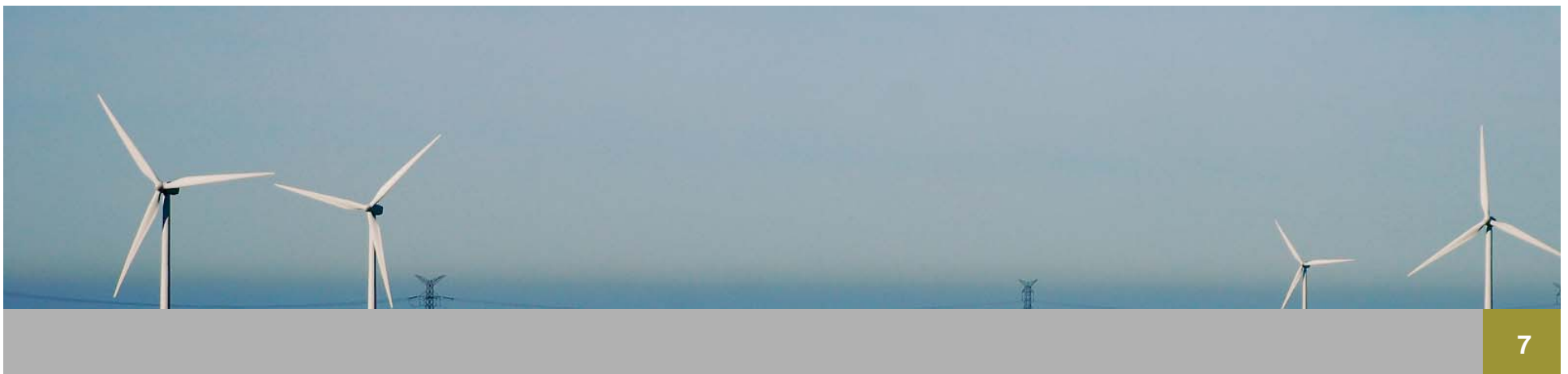
# Keephills 3 construction project update

- 495 MW coal-fired plant, supercritical boiler technology (same as Genesee 3)
- Partnership with TransAlta
- Total project cost of ~\$1.9B (CPX 50% portion = \$955M)
- Project currently at peak hired labor (~1,600 workers)
- Overall project 87% completed; power island construction 77% completed
- Feed water and re-heater hydro tests successfully completed in mid-April
- Boiler hydro test successfully completed at end of April (a major milestone)
- Plant expected to commence operations in Q2/11



# Financial updates

- Two base shelf prospectuses filed, positioning the Company to fund growth plans through the issuance of up to \$1B in both equity and debt
- Financing of wind power projects (Quality Wind, Port Dover & Nanticoke)
  - Each project meets our minimum 9% hurdle rate (unlevered, after-tax IRR) for contracted facilities
  - Both projects expected to provide immediate accretion to earnings after project completion
  - Temporary financing through existing credit lines (~\$1.0B available); look to permanently finance after construction completed
  - Financing for the projects in line with Company's overall financing plan (i.e. leverage ratios in 40-50% range) and consistent with commitment to maintain investment grade credit ratings



# Financial performance

| (\$M, except earnings per share)  | Q1/10  | Q4/09  | Q3/09  |
|---|--------|--------|--------|
| Revenues  | \$499  | \$497  | \$511  |
| Gross margin <sup>(1,2)</sup>   | \$210  | \$182  | \$189  |
| Operating margin <sup>(1,2)</sup>   | \$161  | \$120  | \$140  |
| Net income  | \$13   | \$7    | \$14   |
| Earnings per share  | \$0.60 | \$0.33 | \$0.64 |
| Earnings per share (normalized) <sup>(2)</sup>                                    | \$0.55 | \$0.18 | \$0.42 |
| Funds from operations <sup>(2)</sup>  | \$112  | \$71   | \$93   |
| Funds from operations excluding non-controlling interests in CPILP <sup>(2)</sup> | \$87   | \$49   | \$70   |

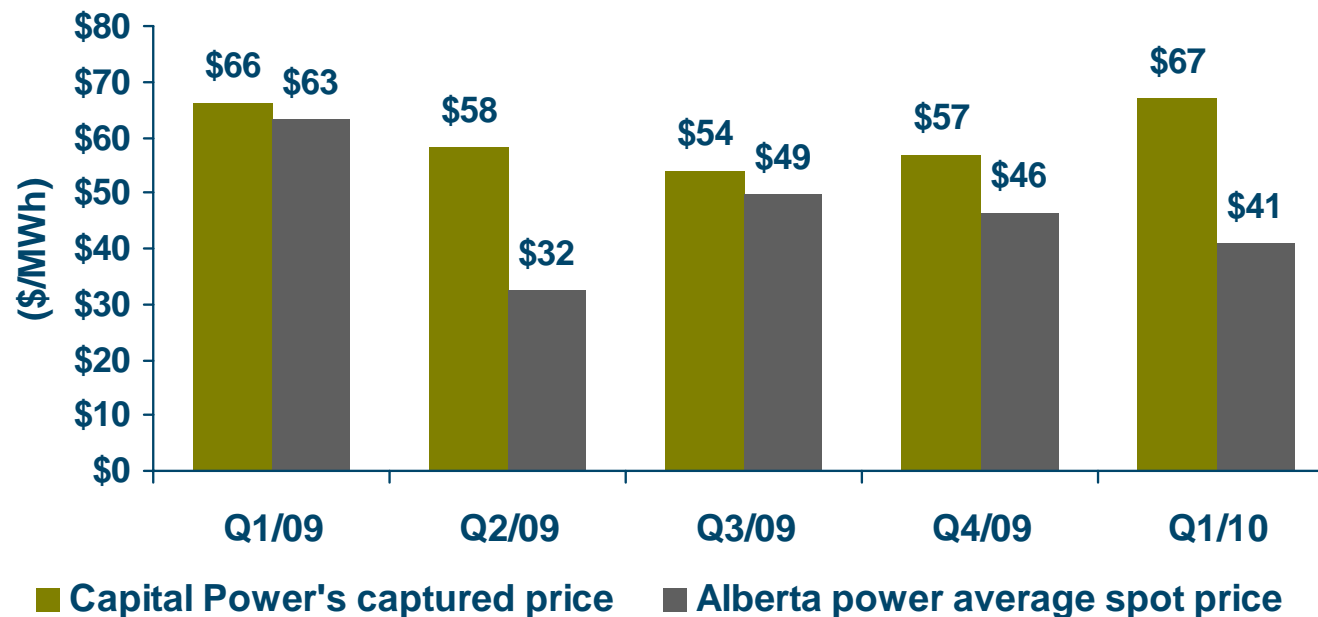
(1) Before unrealized fair value changes in derivative instruments and natural gas inventory held for trading.

(2) See Non-GAAP financial measures on slides 15-17.



# Alberta power prices

- Alberta spot power prices of \$41/MWh in Q1/10 declined 36% from Q1/09 and 12% from Q4/09
- Company's captured power price<sup>(1)</sup> of \$67/MWh in Q1/10
  - \$26/MWh higher than the average spot price



(1) Captured power price represents the price realized on the Company's Alberta commercial contracted sales and portfolio optimization activities.

# Hedging Alberta spot power price exposure

- Actively manage our position throughout various time periods

| Plant capacity (MW)                     | 2009       | 2010         | 2011         |
|---|------------|--------------|--------------|
| <b>AB Commercial – Base load</b>        |            |              |              |
| Genesee 3                               | 248        | 248          | 248          |
| Sundance PPA                            | 371        | 371          | 371          |
| Battle River PPA                        | 99         | –            | –            |
| Keephills 3 <sup>(1)</sup>              | –          | –            | 124          |
| Other                                   | 13         | 13           | 13           |
|   | <b>731</b> | <b>632</b>   | <b>756</b>   |
| <b>AB Commercial – Natural gas</b>      |            |              |              |
| Joffre                                  | 146        | 146          | 146          |
| Clover Bar Energy Centre <sup>(2)</sup> | 80         | 243          | 243          |
|   | <b>226</b> | <b>389</b>   | <b>389</b>   |
| <b>Net Position</b>                     | <b>957</b> | <b>1,021</b> | <b>1,145</b> |

- Hedging positions taken primarily on base load length from coal facilities and PPAs

- Output from natural gas facilities not hedged but used to manage portfolio
- Material heat rate upside from Clover Bar and Joffre
- Clover Bar plant can power up to full load in 10 minutes providing significant ability to manage portfolio by providing upside on power price increases and protecting downside on plant outages

(1) Reflects 50% of 248 MW capacity based on expected COD in Q2/11.

(2) Reflects pro-rated MW capacity based on COD of Sep/09 for Unit 2 and COD of Dec/09 for Unit 3.

# Hedging Alberta spot power price exposure

## Alberta commercial portfolio

- Hedging positions based primarily on generation from Genesee 3 base load coal plant and output from the Sundance PPA
- Risk management targets 70%+ hedged position entering into a prompt year

|             | <b>% Contracted</b>                                  | <b>Contract price</b> |
|-------------|--|-----------------------|
| <b>2010</b> | Substantially sold forward for remainder of the year | Low \$60/MWh          |
| <b>2011</b> | ~80%   | Low \$60/MWh          |

## 2010 financial outlook

- Higher captured power price for Alberta commercial portfolio as a significant portion of portfolio sold forward in low-\$60/MWh
- Clover Bar Unit 2 outage may impact expected benefits of having all 3 units available
- Scheduled maintenance outages for Genesee 2 and 3 (total operating expenses of \$18M to \$22M) versus one scheduled outage in 2009
- Lower operating margin at Genesee 3 from scheduled outage
- Capex (excluding CPILP) of ~\$304M for remaining 9 months of year
  - Includes \$63M for wind development projects
- No significant transition costs in 2010 for reorganization

# Review of 2010 corporate priorities

| Priority   | Status  |
|--|---|
| <p>Operational targets</p> <ul style="list-style-type: none"> <li>▪ Plant availability of <math>\geq 94\%</math></li> <li>▪ Sustaining capex of \$60M</li> </ul>   | <p>Challenged due to Clover Bar (Unit 2) outage</p> <p>On track</p> |
| <p>Construction / development objectives</p> <ul style="list-style-type: none"> <li>▪ CPC's share of final costs for Keephills 3 project at <math>\leq \\$955M</math> with completion by Q2/11</li> <li>▪ Commit at least \$500M to capital opportunities that meet or exceed our target rate of return</li> </ul> | <p>On track</p> <p>✓</p>  |
| <p>Financial</p> <ul style="list-style-type: none"> <li>▪ 2010 normalized EPS expected to be roughly in line with 2009 EPS (annualized)</li> <li>▪ Refinance \$245M of existing debt due in 2010</li> </ul>  | <p>On track</p> <p>On track</p>                                     |

**Goal: Deliver total shareholder return greater than the average of peer group**

# Questions?

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# Non-GAAP financial measures



The Company uses (i) gross margin, (ii) operating margin, (iii) funds from operations, (iv) funds from operations excluding non-controlling interests in CPILP and (v) normalized earnings per share as financial performance measures. These terms are not defined financial measures according to Canadian GAAP and do not have standardized meanings prescribed by Canadian GAAP, and therefore may not be comparable to similar measures used by other enterprises. These measures should not be considered alternatives to net income, cash flow from operating activities or other measures of financial performance calculated in accordance with Canadian GAAP. Rather, these measures are provided to complement Canadian GAAP measures in the analysis of the Company's results of operations from management's perspective.

## Gross margin and operating margin

Capital Power uses gross margin and operating margin to measure the operating performance of plants and groups of plants from period to period. A reconciliation of gross margin and operating margin to net income is as follows:

| (unaudited, \$millions)                                   | Three months ended |                   |
|---|--------------------|-------------------|
|   | March 31,<br>2010  | March 31,<br>2009 |
| Revenues  | \$ 499             | \$ 653            |
| Energy purchases and fuel                                 | 283                | 454               |
| <b>Gross margin</b>                                       | <b>216</b>         | <b>199</b>        |
| Operations, maintenance, and direct administration        | 49                 | 54                |
| <b>Operating margin</b>                                   | <b>167</b>         | <b>145</b>        |
| Deduct (add):   |                    |                   |
| Indirect administration                                   | 26                 | 29                |
| Depreciation, amortization and asset retirement accretion | 46                 | 47                |
| Foreign exchange losses                                   | 1                  | -                 |
| Gain on sale of power syndicate agreement                 | (28)               | (30)              |
| Net financing expenses                                    | 18                 | 35                |
| Income taxes (reduction)                                  | -                  | (8)               |
| Non-controlling interests                                 | 91                 | 53                |
| <b>Net income</b>   | <b>\$ 13</b>       | <b>\$ 19</b>      |

## Non-GAAP financial measures (cont'd)



Management considers operating margin to be representative of plant performance as it excludes corporate administration and business development expenses (indirect administration). The presentation of the pro forma consolidated information for the three months ended March 31, 2009 conforms to the presentation adopted for the three months ended March 31, 2010.

### **Funds from operations and funds from operations excluding non-controlling interests in CPILP**

Capital Power uses funds from operations to measure the Company's ability to generate funds from current operations. Funds from operations are cash provided by operating activities excluding changes in working capital. Changes in working capital are impacted by the timing of cash receipts and payments and are not comparable from period to period. Therefore, the Company uses funds from operations as its primary operating cash flow measure. The Company measures its interest in cash flows by excluding the non-controlling interest in CPILP's cash flows. A reconciliation of (i) funds from operations and (ii) funds from operations excluding non-controlling interests in CPILP, to cash provided by operating activities is as follows:

| (unaudited, \$millions)   | Three months ended |                      |
|---|--------------------|----------------------|
|   | March 31,<br>2010  | December 31,<br>2009 |
| <b>Funds from operations excluding non-controlling interests in CPILP</b> | <b>\$ 87</b>       | <b>\$ 49</b>         |
| Funds from operations due to non-controlling interests in CPILP           | 25                 | 22                   |
| Funds from operations   | 112                | 71                   |
| Change in non-cash operating working capital                              | 18                 | 50                   |
| <b>Cash provided by operating activities</b>                              | <b>\$ 130</b>      | <b>\$ 121</b>        |



## Non-GAAP financial measures (cont'd)

### Normalized net income and normalized earnings per share

The Company uses normalized earnings per share to measure performance by period on a comparable basis. Normalized earnings per share is based on net income according to Canadian GAAP adjusted for items that are not reflective of performance in the period such as fair value changes, impairments, unusual tax adjustments and gains or losses on disposal of assets. A reconciliation of normalized net income to net income, and normalized earnings per share to earnings per share is as follows:

| (unaudited, \$millions except earnings per share)  | Three months ended |                      |
|--|--------------------|----------------------|
|  | March 31,<br>2010  | December 31,<br>2009 |
| <b>Earnings per share</b>  | <b>\$ 0.60</b>     | <b>\$ 0.33</b>       |
| <b>Net income</b>  | <b>13</b>          | <b>7</b>             |
| Adjustments  |                    |                      |
| Unrealized changes in fair value of CPLP's derivative instruments and natural gas held for trading | -                  | (5)                  |
| Unrealized changes in fair value of CPILP's derivative instruments                                 | -                  | (1)                  |
| Venture capital investment write-down  | -                  | 1                    |
| Income tax adjustments   | (1)                | 2                    |
|  | (1)                | (3)                  |
| <b>Normalized net income</b>   | <b>12</b>          | <b>4</b>             |
| <b>Normalized earnings per share</b>   | <b>\$ 0.55</b>     | <b>\$ 0.18</b>       |